

SBIR/STTR ALERTING SERVICE -- March 19, 2010

The SBIR/STTR Alerting Service is a free service that provides bi-weekly notification of SBIR and STTR solicitation announcements, news and information, and Internet resources relevant to the SBIR/STTR programs. This service is provided by the Economic Development Office of Pacific Northwest National Laboratory (PNNL).

Back issues of the SBIR Alert are available at www.pnl.gov/edo/opportunities/sbir.stm. Subscription instructions appear at the end of this newsletter.

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SBIR/STTR NEWS AND INFORMATION

- Environmental Protection Agency FY 2011 SBIR Presolicitation Notice

The Environmental Protection Agency (EPA) posted a presolicitation notice for their FY 2011 SBIR program on the Federal Business Opportunities (<http://www.fedbizopps.gov>) website on March 10, 2010. A portion of the notice appears below for your convenience. To view the entire announcement, visit <https://www.fbo.gov/index?s=opportunity&mode=form&id=30c55055f4d0d5488823fb88c0f8e1c7&tab=core&cvview=0>.

Notice Type: Presolicitation Notice
Solicitation Number: PR-NC-10-10251
Posted Date: March 10, 2010
Original Response Date: May 11, 2010

Synopsis:

The Environmental Protection Agency (EPA) contemplates awarding approximately twenty-eight (28) firm-fixed price contracts under the Small Business Innovative Research (SBIR) Program Phase I, during Fiscal Year 2011. During Phase I (covered by this solicitation) contractors shall conduct feasibility-related experimental research or R&D efforts on the following agency topics: A) Green Building; B) Innovation in Manufacturing; C) Nanotechnology; D) Greenhouse Gases; E) Drinking Water Monitoring and Treatment; F) Wastewater and Sustainable Infrastructure; G) Air Pollution Monitoring and Control; H) Biofuels; I) Waste Monitoring and Management; and J) Homeland Security.

The anticipated release date of the solicitation is March 25, 2010, with an expected due date of May 11, 2010. The solicitation will be available on the Internet and can be found at www.epa.gov/ncer/sbir/ and www.epa.gov/oam/rtp_cmd/. Firms are encouraged to download the solicitation from these websites. The solicitation document is approximately 65 pages in length, and includes all the requirements, instructions and forms needed for proper proposal submission. Any questions on this solicitation should be directed to Jennifer B. Hill, Contracting Officer at hill.jennifer@epa.gov or (919-541-3083) or Judy Ancharski, Contract Specialist at ancharski.judy@epa.gov or 919-541-5586.

- DoD STTR Program 2010.A Deadline Reminder

The deadline for proposals in response to the Department of Defense (DoD) STTR Program 2010.A is March 24, 2010. Proposals must be completely submitted by 6:00 am ET. As indicated in the proposal:

“Complete proposals must be completely submitted to the DoD Submission Web site by the specified closing time. Complete submission means that the entire proposal (including the following four (4) parts: coversheets, technical proposal, cost proposal, and Company Commercialization Report) has been properly completed and fully transmitted to the DoD Submission Web site. The solicitation deadline is firm. As the close date draws near, heavy traffic on the web server may cause delays. Plan ahead and leave ample time to prepare and submit your proposal. Offerors bear the risk of Web site inaccessibility due to heavy usage in the final hours before the solicitation closing time.”

If you have questions about the Defense Department's SBIR or STTR Programs, please call the SBIR/STTR Help Desk at 866-SBIRHLP (866-724-7457), or visit the DoD SBIR/STTR Web site, at <http://www.acq.osd.mil/osbp/sbir>, or the DoD SBIR/STTR Resource Center at <http://www.dodsbir.net/>.

-- NIH Interactive Webinar Slides and Recording

The National Institutes of Health (NIH) posted the following announcement on their SBIR/STTR News Flash Page (http://grants.nih.gov/grants/funding/sbirsttr_news.htm#20100304) on March 16, 2010:

Slides and Webinar Recording Now Available

On March 15th, the NIH SBIR/STTR Office held a webinar on “Enhancing Peer Review: What's An Applicant to Do?” Slides and recording of the webinar are now available. Answers to forum questions as soon as possible. The webinar had a record 1000 participants.

-- SBIR Proposal Writing Tip: Tips on NIH & NSF Phase 1 Proposals

The following proposal writing tip was provided by Gail & Jim Greenwood. Past SBIR proposal writing articles written by the Greenwoods are available on the Greenwood Consulting Group, Inc. (GCGI) web site at www.g-jgreenwood.com.

SBIR Proposal Writing Basics: Tips on NIH & NSF Phase 1 Proposals

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Anyone who is applying for the April 5, 2010 deadline for an SBIR or STTR proposal to the National Institutes of Health (NIH) grant program hopefully is aware that NIH has made significant changes in their requirements for proposal content and length. If not, please consult http://enhancing-peer-review.nih.gov/docs/application_changes.pdf for a very useful summary, which includes a comparison of what NIH used to require and what is now required. It also summarizes the new NIH review criteria, so you will have a better idea of what the reviewers will be judging you on (and therefore, what you need to make plainly obvious in your proposal).

One thing we like about the new NIH grant proposal format is the subsection of the Research Strategy Section titled “Innovation.” We cannot tell you how many SBIR/STTR proposers fail to address this important topic, so we are pleased that NIH has called it out explicitly in its new format. Simply put, SBIR/STTR fund innovative ideas (remember the “I” in SBIR stands for “innovation”), so you must make it clear to the reviewer that what you are proposing to do is innovative.

Perhaps it is obvious to you, the proposer, so you think it will be obvious to the reviewer. Based on the reviewers' comments we have seen, as well as our own experience as reviewers, it ain't always obvious! Unless you fail to clearly and concisely tell the reviewer what is innovative about your proposed effort, you run the risk that (a) a reviewer will not figure out the innovation, (b) multiple reviewers will disagree about

what the innovation is, or (3) the reviewers will conclude that your project is not innovative. Any one of those outcomes can be a kiss of death for your SBIR/STTR proposal. Therefore, it is important that you clearly state (and underline it or make it bold, or put it in italics) what is innovative about your proposed SBIR/STTR project.

We also want to share with you the following quote from the new National Science Foundation (NSF) Phase I SBIR solicitation:

Inclusion of letters of support for the technology within the proposal is strongly encouraged for proposals being submitted to this solicitation. Letters of support act as an indication of market validation for the proposed innovation and add significant credibility to the proposed effort. Letters of support should demonstrate that the company has initiated dialog with relevant stakeholders (potential customers, strategic partners or investors) for the proposed innovation and that a real business opportunity may exist should the technology prove feasible. The letter(s) must contain affiliation and contact information for the signatory stakeholder.

Pretty straightforward, heh? If it was, then we wouldn't be talking about it in this article. First, this does not appear in the main NSF solicitation, but at the beginning of the web pages where the actual broad topic descriptions are found, so make sure you don't miss it (as well as other important advice found at the same spot). Second, it says "strongly encouraged"-- let us translate for you, if we may: DO IT. No ifs, ands or buts, just DO IT. NSF is expecting such letters, and if you don't provide any, then you are lessening your chances of getting an SBIR award, so just DO IT. Third, some of you will get one or more letters, but will get the wrong kind of letter: the letter you get will unfortunately dwell on how nifty the technology/innovation is, and why this is great research, etc. The NSF solicitation tells you WHO should provide the letter, which is a strong hint as to the desired content: "...potential customers, strategic partners, or investors..." Therefore, the letter needs to talk about the commercialization potential for your proposed innovation, because that is what these folks are interested in. NSF is "strongly encouraging" you to consider the commercialization potential of your project before you even submit your Phase I proposal, because that is the only way you are going to get such a letter for inclusion. Don't believe us about the kind of letter NSF wants? Then re-read the 3rd sentence in the quote from the NSF solicitation: "Letters of support should demonstrate...that a real business opportunity may exist should the technology prove feasible."

Therefore, if you plan to submit a Phase I SBIR proposal to NSF under the current solicitation, you need to give adequate thought in advance to the commercialization potential of your project, establish contact with one or more potential customers, strategic partners, and/or investors, get their concurrence that your idea has commercial merit, and then get them to provide a letter of support that focuses on that commercialization opportunity. THEN you can prepare the technical proposal, talking about the innovation and technical feasibility question that you will address and answer during the Phase I research project.

Gail and Jim Greenwood may be reached at the following address:

Greenwood Consulting Group, Inc.
1150 Junonia
Sanibel, FL 33957
(239) 395-9446 (voice & fax)
gail-jim@g-jgreenwood.com (email)

CONFERENCES AND WORKSHOPS

NATIONAL

National SBIR Conference -- Hartford, Connecticut, April 21-23, 2010. (Pre-conference workshops: April 20, 2010). Conference officials are expecting 1000 attendees, including large companies, federal agencies

and national laboratories. This event will offer opportunities to schedule appointments with all 11 federal SBIR agencies and potential industry partners; feature your company/technology during the Poster Show; meet Program Managers and representatives from participating agencies; spend time with venture capital and angel investors, large companies, secondary market and traditional lenders, university and federal laboratory representatives and other experts who provide assistance or are interested in doing business with early-stage ventures, and more. Be prepared for three energy-filled days of success stories, workshops, presentations, exhibits, and new SBIR developments. For more information, contact Deb Santy at Deb.Santy@ctinnovations.com or 860-257-2893, or visit www.SBIRnational.com. A short video is also available at <http://www.youtube.com/watch?v=cQtl6P8pr0M>.

12th Annual NIH National SBIR Conference -- Raleigh, North Carolina, June 2-3, 2010. The North Carolina Small Business Technology Development Center will be hosting this event which will present attendees with information on the ins and outs of the NIH SBIR/STTR program, the funding opportunities available to small business researchers, and how the NIH SBIR/STTR program can be a valuable resource to help you start and/or grow your company. To view the agenda, register, and more, visit <http://www.sbtcdc.org/nihsbir2010/>. For additional information, contact John Ujvari, SBTDC SBIR Specialist at sbir@sbtcdc.org, or 919.962.8297

REGIONAL

How To Win SBIR Awards(TM) With NIH Emphasis workshop -- Rockville, Maryland, March 23, 2010. Maryland TEDCO and Montgomery County Economic Development will sponsor this 9.5 hour event designed to teach everything you need to know to "evoke positive responses" in SBIR/STTR reviewers and win awards on a consistent basis. This is NOT just a proposal writing class; it is truly a "how to win" seminar. Your satisfaction with this event is fully guaranteed or your tuition will be refunded. For information, or to register on line, visit <http://sbir.us>.

* SBIR Overview and Proposal Preparation Workshops – Omaha, Nebraska, March 24 and 25, 2010. The Business Development Center, who manages the SBIR/STTR program for the state of Nebraska, is holding this 2-day workshop. Day 1 will be an introduction of the EPA and SBIR Programs, including attendee one-on-one meetings with the program managers to receive feedback about their projects. Day 2 Jim Greenwood will be giving a proposal preparation workshop. This will include one free proposal evaluation for all attendees, good for one year. For more information, visit <http://nbdc.unomaha.edu/SBIR/>, or contact Lisa Tedesco at 402.554.6270 or mtedesco@mail.unomaha.edu.

SBIR Grant Prep Workshop -- Charlottesville, VA, March 24, 2010. This two day, multi-session workshop, led by Biotechnology Business Consultants, LLC will give special attention to NIH proposal development & submission, but all agencies will be covered. For more information, visit <http://www.cit.org/events>, or contact Robert Brooke at robert.brooke@cit.org or 703-689-3080.

SBIR/STTR Proposal Preparation, NIH focus – Cincinnati, OH, March 30-31, 2010. Biotechnology Business Consultants, LLC. is offering this course. For more information, visit <http://www.bbcetc.com/training.html>, or contact otm@uic.edu.

SBIR/STTR Proposal Preparation, NSF focus -- East Lansing, MI, March 31-April 1, 2010. Biotechnology Business Consultants, LLC. is offering this course. Training in Michigan is co-sponsored by the MI-SBTDC and supported by the Michigan Economic Development Corporation (MEDC). For more information, visit <http://www.bbcetc.com/training.html>, or contact otm@uic.edu.

* SBIR/STTR Phase 1 Overview Seminar -- Columbus/Athens, Ohio Area, April 6, 2010. This evening event will discuss the basics of SBIR/STTR, and preparation of a Phase 1 proposal. For more information or to register, contact incubator@hocking.net.

EPA Annual SBIR Phase I Kick-Off Meeting -- Washington, DC, April 9, 2010. This annual Environmental Protection Agency (EPA) event is designed to answer any questions you may have about

your Phase I award as well as to aid you in preparing a successful Phase II application. The primary focus of the meeting is to help you begin to commercialize your environmental technology by better integrating commercialization with your research and development. Additionally, there will be opportunities to meet one-on-one with Foresight Science & Technology (who will be providing commercialization technical assistance to you during Phase I), EPA program managers, and EPA experts in your technology area. For more information visit <http://epa.gov/ncer/events/index.html#apr0910>, or contact James Gentry at gentry.james@epa.gov, or (202) 343-9798.

SBIR/STTR Phase I Proposal Writing Workshop -- Little Rock, AR, April 23, 2010. This interactive, eight-hour workshop, offered by Arkansas Small Business Development Center, first-time or unsuccessful writers of SBIR Phase I proposals. Instructor Sharon Ballard will focus on two areas key to winning SBIR funding: the work plan and the commercialization plan. Participants will receive guidance in researching government organizations, topics and financial and administrative requirements and will explore some specific steps to attract commercialization partners, even at the Phase I stage of the SBIR Program. For more information, contact Rebecca Norman at rxnorman@ualr.edu or 501.683.7700.

DCAA Cost Accounting Seminar and QuickBooks workshop - 2 Day Seminar – Denver, CO, April 26-27, 2010. This event is offered by Gov-Con Solutions, Inc., who provide financial and accounting solutions for government contractors such as SBIR Award Winners, DoD contractors, Prime Contractors and Subcontractors. The seminar will cover Cost Accounting/Basics, Procurement, Contract Compliance, Direct/Indirect Costs, and more. For more information, visit <http://www.gov-con.us> or contact 303-800-9115 ext 2 or info@gov-con.us.

SBIR/STTR Proposal Preparation, DoD focus -- Troy, MI, April 26, 2010. Biotechnology Business Consultants, LLC. is offering this course. Training in Michigan is co-sponsored by the MI-SBTDC and supported by the Michigan Economic Development Corporation (MEDC). For more information, visit <http://www.bbcetc.com/training.html>, or contact otm@uic.edu.

SBIR/STTR 101: Introduction and Overview – Chicago, Illinois, April 27, 2010. Biotechnology Business Consultants, LLC. is offering this course. For more information, visit <http://www.bbcetc.com/training.html>, or contact otm@uic.edu.

* SBIR/STTR Phase I Overview & Proposal Preparation Workshop -- Columbus/Athens, Ohio Area, April 29, 2010. This event will include an in-depth discussion of the SBIR/STTR programs, and present a four-step process for preparing a competitive Phase I proposal. For more information or to register, contact incubator@hocking.net.

SBIR/STTR Proposal Preparation, DoD focus – Cincinnati, OH, April 30, 2010. Biotechnology Business Consultants, LLC. is offering this course. For more information, visit <http://www.bbcetc.com/training.html>, or contact otm@uic.edu.

Advanced SBIR Strategies to Improve Transition & Business Success -- Herndon, VA, May 6, 2010. This two day, multi-session workshop, led by Biotechnology Business Consultants, LLC, will include a morning session that provides overview on concepts and strategies to help any award winner plan their Phase II and Phase III strategies more effectively. The afternoon session focuses on specific transition strategies and programs available to move SBIR projects towards Phase III – including FAST Track bids, earmark funding, M&A concepts & other ways to receive value from your IP, and special funding dedicated to assisting with the transition of technology into DoD. For more information, visit <http://www.cit.org/events>, or contact Robert Brooke at robert.brooke@cit.org or 703-689-3080.

* Hands-On SBIR/STTR Cost Proposal Workshop -- Gainesville, Florida, May 7, 2010. This event will include a hands-on effort which will begin with attendees estimating an indirect rate/overhead rate/G&A rate/F&A rate for their company. Those who do not want the hands-on component are welcome to attend and see an example of how one company estimated its rate. Attendees will also have a chance to draft their own SBIR/STTR cost proposal during the event. For more information or to register, contact cbrown11@ufl.edu.

SBIR/STTR Proposal Preparation, NIH focus – Lexington, KY, May 10-11, 2010. Biotechnology Business Consultants, LLC. is offering this course. For more information, visit <http://www.bbcetc.com/training.html>, or contact otm@uic.edu.

* SBIR/STTR Phase 1 Proposal Preparation Workshop -- Sarasota, Florida, May 13, 2010. This event will begin with an overview of the SBIR/STTR programs. Then it will take you through a simple but comprehensive four-step process for developing a credible and competitive Phase 1 proposal. It will also include a group review and critique of an actual SBIR proposal. Florida residents will learn about the state's "Phase 0" program that can help reduce the cost of preparing a Phase 1 proposal. For more information on the workshop or to register, contact dandrews@edcsarasotacounty.com.

SBIR/STTR Proposal Preparation, NIH focus – Pittsburgh, PA, May 18-19, 2010. Biotechnology Business Consultants, LLC. is offering this course. For more information, visit <http://www.bbcetc.com/training.html>, or contact otm@uic.edu.

* SBIR/STTR Phase 1 Proposal Preparation Workshops -- Missoula & Bozeman, Montana, May 20-21, 2010. These workshops will include a strong overview of the SBIR/STTR programs, four-step process for developing a credible and competitive Phase 1 proposal, and each day's discussion will include a comparison of research done by the private sector in an SBIR/STTR project with research in a university environment. For more information or to register, contact marymcmahon@mt.gov.

* SBIR/STTR Phase 1 Proposal Preparation Workshop, Philadelphia area, Pennsylvania, May 24, 2010. This event will begin with an overview of the SBIR/STTR programs. Then it will take you through a simple but comprehensive four-step process for developing a credible and competitive Phase 1 proposal. It will also include a group review and critique of an actual SBIR proposal. Pennsylvania residents will learn about the support services available in Pennsylvania for SBIR/STTR applicants. Your point of contact for this event is clydes@wharton.upenn.edu.

* SBIR/STTR Phase 1 and Cost Proposal & Government Accounting Workshops -- Oklahoma City, Oklahoma, June 1-2, 2010. The first day of this event will address preparing the Phase 1 SBIR/STTR proposal. It starts with an overview of the programs and how they are evolving, and continues into a logical four step process for developing a competitive Phase 1 proposal. The second day will cover cost proposal and government accounting. This is a powerful pair of workshops for both newcomers to SBIR/STTR, as well as seasoned proposers who want to sharpen and expand their skills. To learn more about this event, contact sroberts@ocast.state.ok.us.

Beyond Phase II Conference -- San Antonio, Texas, September 13-17, 2010. This event showcases the SBIR Program's Phase II awardees' technologies and provides a forum for commercialization opportunities. The event brings together current SBIR Phase II companies, key technology and acquisition personnel from government, and industry to enable the transition of SBIR-funded research and development into products for military, government and private sector commercial markets. For more information, contact Jenn ZiBerna at conference@esncc.com or 703-412-3653.

Other possible upcoming SBIR training opportunities include:

SBIR/STTR Road Trip, Santa Fe & Albuquerque, New Mexico, Late Summer 2010 (tentative)

* Greenwood Consulting Group, Inc will provide training at these workshops. Any attendee of one of these workshops is entitled to a free critique of his or her draft SBIR or STTR proposal. If you have questions, contact Gail or Jim Greenwood at (239) 395-9446 (voice & fax) or gail-jim@g-jgreenwood.com, or visit their web site at www.g-jgreenwood.com.

If you are sponsoring or are aware of SBIR workshops in your area and would like to post an announcement feel free to contact us.

SOLICITATIONS CURRENTLY OPEN

SBIR

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF
Due April 5, August 5, December 5, 2010;
AIDS and AIDS-related due May 7, September 7, 2010, and January 7, 2011
<http://grants.nih.gov/grants/funding/sbir.htm>

NSF FY-2011 SBIR Phase I Solicitation
Open for submission May 9, 2010 and Due June 9, 2010
<http://www.nsf.gov/eng/iip/sbir/>

STTR

DoD STTR Program 2010.A
Due March 24, 2010
<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF
Due April 5, August 5, December 5, 2010;
AIDS and AIDS-related due May 7, September 7, 2010, and January 7, 2011
<http://grants.nih.gov/grants/funding/sbir.htm>

COMING SOON

EPA SBIR 2010
Expected March 25, 2010
<http://epa.gov/ncerqa/sbir/>

DOT FY10.2 SBIR Program Solicitation
Expected April 2, 2010
<http://www.volpe.dot.gov/sbir/>

DoD SBIR Program 2010.2
Pre-release expected April 21, 2010
Expected to open May 19, 2010
<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

SBIR/STTR INFO ON THE INTERNET

PARTICIPATING AGENCY SBIR WEB SITES:

Department of Agriculture
www.csrees.usda.gov/funding/sbir/sbir.html
Department of Commerce
National Oceanic and Atmospheric Administration
www.oar.noaa.gov/orta/

National Institute of Standards and Technology
www.nist.gov/sbir

Department of Defense

www.acq.osd.mil/sadbu/sbir or
www.dodsbir.net

Defense Technical Information Center

www.dtic.mil/dtic/sbir/

Air Force

www.sbirstrmall.com/Portal.aspx

Army

www.aro.army.mil/arrowash/rt/sbir/sbir.htm

Chemical and Biological Defense Program (CBD)

Defense Advanced Research Projects Agency (DARPA)

www.darpa.mil/sbir/

Defense Threat Reduction Agency (DTRA)

www.dtra.mil/acq/business/acq%5Fsmallbus.html

Missile Defense Agency (MDA)

www.winbmndo.com/

Navy

www.navysbir.com/

National Geospatial-Intelligence Agency (NGA)

www.nga.mil/portal/site/nga01/index.jsp

Office of the Secretary of Defense (OSD)

Special Operations Command (SOCOM)

<http://soal.socom.mil/index.cfm?page=sadbu&sb=sbir>

SBIR Interactive Technical Information System (SITIS)

<http://dtica.dtic.mil/sbir/index.html>

Department of Education

www.ed.gov/programs/sbir/index.html

Department of Energy

<http://sbir.er.doe.gov/sbir/>

Homeland Security Science and Technology Directorate (S&T)

<https://sbir.dhs.gov/>

Homeland Security Domestic Nuclear Detection (DNDO)

<https://dndosbir.dhs.gov/>

Department of Transportation

www.volpe.dot.gov/sbir

Environmental Protection Agency

<http://epa.gov/ncerqa/sbir>

National Institutes of Health

<http://grants1.nih.gov/grants/funding/sbir.htm>

National Aeronautics & Space Administration

<http://sbir.nasa.gov>

National Science Foundation

<http://www.nsf.gov/eng/iip/sbir/index.jsp>

Small Business Administration

www.sba.gov/SBIR/

NATIONAL RESOURCES (GOVERNMENT/NON-PROFIT)

CRIS (Current Research Information System)

<http://cris.csrees.usda.gov/>

CRISP (Computer Retrieval of Information on Scientific Projects)

www.crisp.cit.nih.gov/

Federal Business Opportunities

www.fedbizopps.gov/
Grants.gov
www.grants.gov
Pacific Northwest National Laboratory Economic Development Office
www.pnl.gov/edo/
SBA Tech-Net
<http://tech-net.sba.gov/>
State Science and Technology Institute
www.ssti.org

STATE/REGIONAL SBIR AND SMALL BUSINESS RESOURCES
(listed alphabetically by state)

Technology Research and Development Center of Alaska (TREND)
www.trendalaska.org/
Arkansas SBDC SBIR/STTR Program
www.asbdc.ualr.edu/sbir/grants/
SBIR Colorado
www.sbircolorado.org/
The Connecticut SBIR Office
www.ctsbir.com/
Delaware Technology Assistance Program (DETAP)
www.detap.org/
Florida SBDC Network Business Technology Commercialization Program
www.floridasbdc.org/btc
Georgia SBIR Assistance Program
<http://innovate.gatech.edu/sbir>
Hawaii SBIR program (HDTC)
www.htdc.org/sbir/
Idaho SBIR Initiative Program
<http://technology.idaho.gov/sbir>
Heartland Illinois Technology Enterprise Center (HITEC)
www.heartlanditec.org/
Illinois DCEO Innovation Challenge Technical Assistance Program
www.illinoisbiz.biz/dceo/Bureaus/Technology/Technology+Grants+Programs/Innovation+Challenge+Program.htm
Office of Intellectual Property and Technology Transfer (OIPTT) and
NASA Illinois Commercialization Center (NICC)
www.nasa-illinois.org
Indiana Economic Development Corporation
<http://www.in.gov/iedc/sbir.htm>
Iowa State University Research Foundation, Inc. (ISURF)
www.techtransfer.iastate.edu
Kansas Technology Enterprise Corporation (KTEC)
www.ktec.com/business/section/resources.htm
Kentucky Science and Technology Corporation
www.kstc.com
Maine Technology Institute
www.mainetechnology.org/
Maryland Technology Development Corporation (TEDCO)
www.marylandtedco.org/
Defense Alliance of Minnesota
www.defensealliance.com/
MoFAST: Moving Missouri's Innovations to Market
www.mofast.net
Montana SBIR Program - Montana Department of Commerce

<http://sbir.mt.gov/index.asp>
MSU TechLink - Regional DoD SBIR and Transition Assistance
www.techlinkcenter.org/sbir
Nebraska Business Development Center
<http://nbdc.unomaha.edu/SBIR/>
Nevada Small Business Development Center (NSBDC)
www.nsbdc.org/
New Jersey SBDC Technology Commercialization Center
www.njsbdc.com/SciTech/sbir.asp
New Mexico SBIR Outreach Program
www.techventures.org/whatwedo/entrepreneurs.php
New York SBIR/STTR Assistance
www.nystar.state.ny.us/sbir/outreach.htm
University of North Dakota Center for Innovation SBIR / STTR Services
http://www.innovators.net/innovators/public_html/entrepreneur_services/es_sbir.html
North Carolina SBTDC SBIR Outreach
www.sbtcd.org/technology/sbirsttr.asp
Ohio SBIR Program
www.odod.state.oh.us/tech/sbir/
Oklahoma Center for the Advancement of Science and Technology
www.oicast.state.ok.us/Programs/SBIRSTTR/tabid/58/Default.aspx
Oregon SBIR and STTR Resource Guide
www.bizcenter.org/Services/7530/6198/7548
Innovation Partnership (Pennsylvania)
www.innovationpartnership.net/
Puerto Rico Small Business Development Center
www.prsbdc.org/CDTC_web/index.htm
Small Business High Technology Institute
www.sbhti.org/
South Dakota SBIR Center
www.sbir.dsu.edu
SBIR-STTR Assistance Center of Utah
www.innovationutah.com/sbir.html
Virginia's Center for Innovative Technology
www.cit.org/
Washington Technology Center SBIR Program
<http://www.watechcenter.org/sbir>
Washington State Small Business Development Center
www.sbdc.wsu.edu
Wisconsin Entrepreneurs' Network
www.wenportal.org
Wisconsin SBIR/STTR Program
www.wisconsinsbir.org/
Wyoming SBIR/STTR Initiative
www.uwyo.edu/sbir/

OTHER RESOURCES AND CONSULTING SERVICES

Advanced Technology Innovations, Inc.
<http://www.atiincusa.com/>
Bid Data Line
www.biddataline.com/fed/
Biotechnology Business Consultants, LLC
www.bioconsultants.com
Centurion Technology
www.centuriontechnology.com/

Clark Nuber P.S., CPAs
www.clarknuber.com/

Cohen International, SBIR Consulting
<http://rogercohen.com/sbir>

Consulting Concepts, LLC
www.consultingconceptsllc.com

DuResTec
www.durestec.com

Foresight Science & Technology, Inc.
www.foresightst.com

Gov-Con Solutions, LLC
www.sbiraccounting.info

Greenwood Consulting Group, Inc.
www.g-jgreenwood.com

GROW LLC
www.growllc.com

InKnowVation Online
www.inknowvation.com

Innovation Asset Management, LLC
www.iam-llc.com/

Jameson & Company, P.C. (SBIR Survival Kit)
www.jamesoncpa.com/gov't_contract_services.htm

JHEverson Consulting LLC
www.JHEversonConsulting.com

Hentzel & Associates SBIR Services
www.sbirhelp.com

Lytmos Group, LLC
www.lytmos.com

Marti Elder Inc. -- SBIR consulting in the Northern Rockies region
www.martielder.com

Miller & Associates, P.C.
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HOW TO REACH US

If you have any comments, suggestions, or would like to submit items for the next issue please contact us:

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