

SBIR/STTR ALERTING SERVICE -- December 17, 2010

The SBIR/STTR Alerting Service is a free service that provides bi-weekly notification of SBIR and STTR solicitation announcements, news and information, and Internet resources relevant to the SBIR/STTR programs. This service is provided by the Economic Development Office of Pacific Northwest National Laboratory (PNNL).

Back issues of the SBIR Alert are available at www.pnl.gov/edo/opportunities/sbir.stm. Subscription instructions appear at the end of this newsletter.

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SBIR/STTR NEWS AND INFORMATION

- ED IES Fiscal Year 2011 SBIR Fast Track Solicitations Open

The U.S. Department of Education (ED) Institute of Education Sciences (IES) began accepting proposals in response to two Fiscal Year 2011 SBIR Fast Track (PHASE I and Phase II) solicitations on December 3, 2010.

The ED 2011 SBIR Fast Track for Special Education solicitation has selected one priority. The priority consists of the development of products to improve infant, toddler, or student outcomes directly or indirectly (e.g., through teacher practices) in authentic early intervention or special education programs (including general education classes with students with disabilities). The closing dates for this solicitation is January 20, 2011, 11:00 A.M., Eastern Time. A complete copy of the solicitation is available on the Federal Business Opportunities website at <https://www.fbo.gov/index?s=opportunity&mode=form&id=682aafa0ac72154e18e151a9d3bfab19&tab=core&cvview=1>.

The ED 2011 SBIR Fast Track solicitation includes two priorities which consist of (1) the development of products to improve student learning directly or indirectly (e.g., through teacher practices) in authentic education delivery settings (e.g., schools, after-school programs, or distance learning programs), or (2) the development of tools to facilitate research in the field of education. The closing dates for this solicitation is January 18, 2011, 11:00 A.M., Eastern Time. A complete copy of the solicitation is available on the Federal Business Opportunities website at <https://www.fbo.gov/index?s=opportunity&mode=form&id=0e0e8ba203b03318b240309196746e2d&tab=core&cvview=1>.

For more information regarding the ED SBIR program, visit <http://www2.ed.gov/programs/sbir/index.html>.

- DoD SBIR 2011.1 Solicitation Opens

The Department of Defense (DoD) 2011.1 SBIR solicitation began accepting proposals on December 13, 2010. The solicitation will close January 12, 2011. As indicated on the solicitation website (<http://www.acq.osd.mil/osbp/sbir/solicitations/sbir111/index.htm>):

“For reasons of competitive fairness, direct communication between proposers and topic authors is not allowed starting December 13, when DoD begins accepting proposals for this solicitation. However, proposers may still submit written questions through the SBIR Interactive Topic Information System (SITIS), in which the questioner and respondent remain anonymous and all questions and answers are posted electronically for general viewing. No direct contact between proposers and the topic authors is allowed. Written questions to SITIS must be submitted via the Internet at www.dodsbir.net/sitis.”

The SITIS service for this solicitation closes to new questions on December 29, 2010. You are advised to monitor SITIS during the solicitation period for questions and answers. You are also advised to review the ‘DoD 2011.1 SBIR Solicitation Modifications’ page (<http://www.acq.osd.mil/osbp/sbir/solicitations/sbir111/modlist.htm>) for modifications have been made to the solicitation since it's release to the Internet.

Questions regarding the solicitation may be directed to the SBIR/STTR Help Desk at (866) 724-7457 or Mr. Chris Rinaldi, DoD SBIR/STTR Program Administrator, at (703) 604-0157 X 146, or by e-mail: Christopher.Rinaldi@osd.mil or Ms. Shirley Lindom, Contracting Officer, at (505) 846-5935, email Shirley.Lindom@kirtland.af.mil.

-- DHS S&T Directorate SBIR FY11.1 Solicitation Deadline Reminder

Proposals in response to the DHS S&T Directorate SBIR FY11.1 solicitation must be completely submitted and electronically date stamped no later than 2:00 PM EST on January 6, 2011.

The pre-solicitation, solicitation and a question and answer matrix may as posted on the Federal Business Opportunities website are available at <https://www.sbir.dhs.gov/currentsolicitation.aspx>. Vendors may submit questions to STSBIR.PROPOSALS@dhs.gov no later than 3:00 PM EST, December 23, 2010. DHS will post replies no later than December 30, 2010 on <https://www.fbo.gov>

If you have questions about the DHS SBIR Program, submit via email to STSBIR.PROGRAM@dhs.gov. If you have questions or problems related to the electronic submission of your proposal, please contact the SBIR Help Desk at sbirhd@sainc.com or call 1-800-754-3043.

-- NASA SBIR/STTR Phase 1 Selection Announcements and Quarterly Newsletter

NASA posted notice that their 2010 SBIR and STTR Program Phase 1 awards have been selected and publicly announced on Wednesday, December 8, 2010. The press releases, lists of awards (by firm, topic and state), and award abstracts are available on the NASA SBIR/STTR website (<http://sbir.gsfc.nasa.gov/SBIR/SBIR.html>). A complete archive of 2010 SBIR and STTR Phase 1 abstracts, including company points of contact, is also available to view or download.

Any questions related to the 2010 SBIR/STTR solicitations may be directed to the NASA SBIR/STTR Support Office at sbir@reisis.com.

The Fall 2010 Issue of the NASA Concept SBIR/STTR Quarterly Newsletter is also available on the NASA website. The purpose of The Concept is to provide information of interest to NASA SBIR/STTR awardees, small business concerns, and university and high-tech industrial communities. The newsletter includes NASA SBIR/STTR news, events, informative articles and contact information for general program inquiries, as well as pointers to Web sites for the latest technical information on NASA mission programs.

Articles that appear in the Fall 2010 issue include a description of the assistance opportunities available through the Space Alliance Technology Outreach Program (SATOP) which is a FREE service designed to provide technical assistance and speed the transfer of space technology to the private sector; a pair of stories highlighting NASA SBIR success stories; and an FAQ list describing the newly developed Phase II

Enhancement (II-E) policy which is designed to further encourage transitioning SBIR research into NASA programs and the private sector. The current and previous three issues of The Concept are available to view/download at <http://sbir.gsfc.nasa.gov/SBIR/newsletter.html>.

-- SBIR Proposal Writing Tip: Phase I Feasibility

The following proposal writing tip was provided by Gail & Jim Greenwood. Past SBIR proposal writing articles written by the Greenwoods are available on the Greenwood Consulting Group, Inc. (GCGI) web site at www.g-jgreenwood.com.

SBIR Proposal Writing Basics: What is Your Phase I Feasibility Question?

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You probably already know that a Phase 1 project in the SBIR or STTR program is supposed to be a feasibility study. You are supposed to prove the feasibility of your innovation with a limited amount of time and money in Phase 1 and, if it proves feasible, then go on to delve deeper into the R&D in Phase 2.

So what does “feasibility” mean? Good question, and we’re going to answer it in this proposal writing tip.

In its simplest form, proof of feasibility means proving to yourself and the SBIR/STTR agency that your innovation “works.” If you were one of the Wright Brothers at Kitty Hawk many years ago, your feasibility study might have been designed to answer the question “will our design for an airplane work?” Note the emphasis there, as it should be in your Phase 1 proposal, was on technical feasibility: the Wright Brothers’ measure was not whether non-believers were convinced it achieved flight, nor if they were willing to buy an airplane regardless of whether it achieved flight, but did it get off the ground and fly.

Maybe your Phase 1 proposal is a simple proof of whether your innovation “works.” However, if you have the time and money to go farther (more likely now that many agencies allow \$150k Phase 1s), then you should answer a little tougher question: “Does your innovation work better than competing solutions?” Now you’ve set the bar a bit higher, and the reviewer will like that. Don’t just indicate whether you achieved flight, but whether you did it better than that crazy guy with feathers glued on his body who jumped off a cliff flapping his arms (We certainly hope so). But note implicit in this example is the question “how are you defining ‘better’?” Higher? Longer? Cheaper? With more grace and poise? With greater intimidation of the enemy? So if you are going to take the important additional step of asking whether your innovation works better than competing solutions, you need to (a) define how you are measuring “better” and (b) explain why that is a relevant measurement. No one at Kitty Hawk cared about the cost of that flight; the Wright Brothers knew that, and therefore focused on other measures of feasibility.

Staying up with us? Feeling enthused about better defining your feasibility question in your upcoming Phase 1 SBIR/STTR proposal? Good! Then let’s take that feasibility question even one step farther, again assuming we have the time and money to do it. Refine the feasibility question to be “Does your innovation work better than competing solutions and are customers willing to buy it?” Note that we are now talking about technical feasibility and market or commercialization feasibility. For years, the SBIR/STTR agencies have asked you to focus your attention on technical feasibility in Phase 1 projects. However, the trend we are seeing is to broaden the definition of feasibility to include market or commercialization feasibility in Phase 1. Now we’re really getting somewhere: we are defining feasibility to conclude whether your innovation “works” technically, whether it is superior to competing solutions in ways that important to users, and whether there are customers willing to buy a product or service with your innovation in it. And let’s take that last point an extra important step and ask “not only is someone willing to buy it, but does there appear to be enough ‘someones’ to whom we can sell profitably and in sufficient volume to make it worth our while to do so?”

It is important to note that, as we have expanded the feasibility question that we intend to answer in our Phase 1 project, we did not lose sight of the basic requirement that we demonstrate technical feasibility. Market or commercial feasibility is becoming increasingly important in addition to technical feasibility, not instead of it.

So remember the fundamental concept that a Phase 1 project should prove whether your innovation “works.” Then take that basic concept as far as you can, given the limited time and money, to demonstrate the superiority of your innovation in measures important to potential users, and even to demonstrate market demand for your solution over competing technologies and products. After all, without the latter, that day at Kitty Hawk would simply be a topic of some history book, rather than the birth of a major international industry linking the four corners of our world.

Gail and Jim Greenwood may be reached at the following address:

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1150 Junonia
Sanibel, FL 33957
(239) 395-9446 (voice & fax)
gail-jim@g-jgreenwood.com (email)

CONFERENCES AND WORKSHOPS

NATIONAL

National SBIR/STTR Conference – Madison, Wisconsin, April 11-13, 2011. This event will offer opportunities to hear from attending federal SBIR/STTR agency representatives; hear from government, industry and academic experts in the federal SBIR/STTR programs; meet with agency representatives at one-on-one sessions; connect and network with technology entrepreneurs, innovators, researchers; learn about cutting-edge technology opportunities in defense, agriculture, energy and life sciences; learn how to successfully submit competitive research proposal; learn about large companies and their partnering opportunities with small businesses; and learn about many research oriented organizations (private and public) in the Midwest. Visit www.wisconsinsbir.org for details.

REGIONAL

SBIR/STTR Training – Denver CO, January 18-20, 2011. For more information, visit <http://www.bbcetc.com/training.html>, or contact Kris Bergman at 734-930-9741 or info@bioconsultants.com.

Advanced DCAA Audit Webinar, January 18, 2011. This one-day seminar, designed to help SBIR contractors, will cover Accounting System Audits, Indirect Rate Audits, Incurred Cost Proposals, and Incurred Cost Proposal DCAA Audits. For more information, visit <http://www.gov-con.us>, or contact 303-800-9115 ext 2 or info@gov-con.us.

Government Compliance Webinars, January 19-21, 2011. These webinars, designed to help SBIR contractors, will address the following topics: How to Build/Neg. a Cost Proposal; Contact Management, Advanced ICE, Payroll Requirements, and Gov't Compliance YE Reporting. For more information, visit <http://www.gov-con.us>, or contact 303-800-9115 ext 2 or info@gov-con.us.

How To Win SBIR Awards – Largo, MD, January 20, 2011. This event, sponsored by Prince Georges Economic Development Center & Maryland TEDCO, will focus on how to evoke the desired responses in reviewers of SBIR/STTR applications through focused strategic planning, pre proposal marketing efforts and competitive application techniques. Course instruction, workbook, & classroom materials will be

provided by the SBIR Resource Center. For more information, visit <http://sbir.us/course.html>, or contact SBIR@win-sbir.com or (410) 315-8101.

SBIR/STTR Training – Newark DE, January 26-27, 2011. For more information, visit <http://www.bbcetc.com/training.html>, or contact Kris Bergman at 734-930-9741 or info@bioconsultants.com.

* SBIR/STTR Phase 2 Proposal Preparation Workshop -- Louisville, Kentucky, January 27, 2011. The many differences between Phase 1 and Phase 2 are covered in this workshop. We start with the basics of Phase 2, then talk about the many differences among SBIR/STTR agencies in how they operate their Phase 2 programs. We then walk you through a thorough process for developing your Phase 2 proposal, and finish with some words about the all-important commercialization portion of a Phase 2 proposal and project. For more information or to register, contact drempfer@kstc.com.

SBIR/STTR Training – Cleveland OH, January 31-February 1, 2011. For more information, visit <http://www.bbcetc.com/training.html>, or contact Kris Bergman at 734-930-9741 or info@bioconsultants.com.

SBIR/STTR Training – Pittsburgh PA, February 2-3, 2011. For more information, visit <http://www.bbcetc.com/training.html>, or contact Kris Bergman at 734-930-9741 or info@bioconsultants.com.

SBIR/STTR Training – Chicago IL, February 7-8, 2011. For more information, visit <http://www.bbcetc.com/training.html>, or contact Kris Bergman at 734-930-9741 or info@bioconsultants.com.

DCAA and Government Contractors Accounting Seminar -- Denver, CO, February 8-10, 2011. This seminar, designed to help the SBIR contractors with their financial and accounting systems, will cover DCAA Pre-Award Audits, Post Award, Provisional Billing Rates, and Incurred Cost Proposal, Structured Chart of Accounts -- FAR Compliance, Segregation of Direct, Indirect, and Unallowable Costs, Labor Distribution System Allowing for Direct and Indirect Labor. This seminar may also be attended online. For more information, visit <http://www.gov-con.us>, or contact 303-800-9115 ext 2 or info@gov-con.us.

SBIR/STTR Training – Ann Arbor MI, February 10-11, 2011. For more information, visit <http://www.bbcetc.com/training.html>, or contact Kris Bergman at 734-930-9741 or info@bioconsultants.com.

* SBIR/STTR Phase 1 Proposal Preparation Workshop -- Dallas/Ft Worth Area, Texas, February 11, 2011. This workshop is full of information for newcomers to SBIR/STTR and veterans alike. A strong overview of the SBIR/STTR programs is where we start, and then we take you through a simple but comprehensive four-step process for developing a credible and competitive Phase 1 proposal. As a group, we review an actual SBIR proposal and critique it using the tools you learned during the day. For more information on the workshop or to register, contact marias@ntxrcic.org.

* SBIR/STTR DOD/NSF Phase 1 Proposal Preparation Workshop, New York City, New York, March 17, 2011. This event covers the basics of SBIR/STTR, then discusses a simple but effective four step process for developing a competitive Phase 1 proposal. This NYC workshop will focus attention on two heavy weight SBIR/STTR agencies, namely Department of Defense and National Science Foundation, although materials will be relevant to other agencies as well. For more information or to register for either or both days, contact lharcum@nycedc.com.

How To Win SBIR Awards – Boston, MA, March 31, 2011. This event, sponsored by Smaller Business Association of New England (SBANE), National Defense Industrial Association (NDIA) and Burns & Levinson, will focus on how to evoke the desired responses in reviewers of SBIR/STTR applications through focused strategic planning, pre proposal marketing efforts and competitive application techniques.

Course instruction, workbook, & classroom materials will be provided by the SBIR Resource Center. For more information, visit <http://sbir.us/course.html>, or contact SBIR@win-sbir.com or (410) 315-8101.

Other possible upcoming SBIR training opportunities include:

SBIR/STTR workshop, Gainesville, Florida, April 2011
National SBIR/STTR Conference, Madison, Wisconsin, April 11-13, 2011
SBIR/STTR Spring workshops, Santa Fe, New Mexico area, March 2011 (tentative)

* Greenwood Consulting Group, Inc will provide training at these workshops. Any attendee of one of these workshops is entitled to a free critique of his or her draft SBIR or STTR proposal. If you have questions, contact Gail or Jim Greenwood at (239) 395-9446 (voice & fax) or gail-jim@g-jgreenwood.com, or visit their web site at www.g-jgreenwood.com.

If you are sponsoring or are aware of SBIR workshops in your area and would like to post an announcement feel free to contact us.

SOLICITATIONS CURRENTLY OPEN

SBIR

DHS S&T Directorate SBIR FY11.1 Solicitation
Due January 6, 2011
<https://www.sbir.dhs.gov>

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF
AIDS and AIDS-related due January 7, 2011
<http://grants.nih.gov/grants/funding/sbir.htm>

DOC NOAA FY2011 SBIR Phase I Solicitation
Due January 11, 2011
<http://www.oar.noaa.gov/orta/>

DoD SBIR Solicitation 2011.1
Due January 12, 2011
<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

ED IES SBIR Fast Track Solicitation for Special Education
Due January 20, 2011
<http://www2.ed.gov/programs/sbir/applicant.html>

ED IES SBIR Fast Track Solicitation
Due January 20, 2011
<http://www2.ed.gov/programs/sbir/applicant.html>

DOC NIST FY2011 SBIR Phase I Solicitation
Due January 28, 2011
<http://www.nist.gov/tpo/sbir/>

STTR

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF
AIDS and AIDS-related due January 7, 2011

<http://grants.nih.gov/grants/funding/sbir.htm>

COMING SOON

DoD STTR Solicitation 2011.A

Pre-release expected January 27, 2011

<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

SBIR/STTR INFO ON THE INTERNET

PARTICIPATING AGENCY SBIR WEB SITES:

Department of Agriculture

www.csrees.usda.gov/funding/sbir/sbir.html

Department of Commerce

National Oceanic and Atmospheric Administration

www.oar.noaa.gov/orta/

National Institute of Standards and Technology

www.nist.gov/sbir

Department of Defense

www.acq.osd.mil/sadbu/sbir or

www.dodsbir.net

Defense Technical Information Center

www.dtic.mil/dtic/sbir/

Air Force

www.sbirsttrmall.com/Portal.aspx

Army

www.aro.army.mil/arowash/rt/sbir/sbir.htm

Chemical and Biological Defense Program (CBD)

Defense Advanced Research Projects Agency (DARPA)

www.darpa.mil/sbir/

Defense Threat Reduction Agency (DTRA)

www.dtra.mil/acq/business/acq%5Fsmallbus.html

Missile Defense Agency (MDA)

www.winbmdo.com/

Navy

www.navysbir.com/

National Geospatial-Intelligence Agency (NGA)

www.nga.mil/portal/site/nga01/index.jsp

Office of the Secretary of Defense (OSD)

Special Operations Command (SOCOM)

<http://soal.socom.mil/index.cfm?page=sadbu&sb=sbir>

SBIR Interactive Technical Information System (SITIS)

<http://dtica.dtic.mil/sbir/index.html>

Department of Education

www.ed.gov/programs/sbir/index.html

Department of Energy

<http://sbir.er.doe.gov/sbir/>

Homeland Security Science and Technology Directorate (S&T)

<https://sbir.dhs.gov/>

Homeland Security Domestic Nuclear Detection (DNDO)

<https://dndosbir.dhs.gov/>

Department of Transportation
www.volpe.dot.gov/sbir
Environmental Protection Agency
<http://epa.gov/ncerqa/sbir>
National Institutes of Health
<http://grants1.nih.gov/grants/funding/sbir.htm>
National Aeronautics & Space Administration
<http://sbir.nasa.gov>
National Science Foundation
<http://www.nsf.gov/eng/iip/sbir/index.jsp>
Small Business Administration
www.sba.gov/SBIR/

NATIONAL RESOURCES (GOVERNMENT/NON-PROFIT)

CRIS (Current Research Information System)
<http://cris.csrees.usda.gov/>
CRISP (Computer Retrieval of Information on Scientific Projects)
www.crisp.cit.nih.gov/
Federal Business Opportunities
www.fedbizopps.gov/
Grants.gov
www.grants.gov
Pacific Northwest National Laboratory Economic Development Office
www.pnl.gov/edo/
SBA Tech-Net
<http://tech-net.sba.gov/>
State Science and Technology Institute
www.ssti.org

STATE/REGIONAL SBIR AND SMALL BUSINESS RESOURCES (listed alphabetically by state)

Technology Research and Development Center of Alaska (TREND)
www.trendalaska.org/
Arkansas SBDC SBIR/STTR Program
www.asbdc.ualr.edu/sbir/grants/
SBIR Colorado
www.sbircolorado.org/
The Connecticut SBIR Office
www.ctsbir.com/
Delaware Technology Assistance Program (DETAP)
www.detap.org/
Florida SBDC Network Business Technology Commercialization Program
www.floridasbdc.org/btc
Georgia SBIR Assistance Program
<http://innovate.gatech.edu/sbir>
Hawaii SBIR program (HDTC)
www.htdc.org/sbir/
Idaho SBIR Initiative Program
<http://technology.idaho.gov/sbir>
Heartland Illinois Technology Enterprise Center (HITEC)
www.heartlanditec.org/
Illinois DCEO Innovation Challenge Technical Assistance Program
www.illinoisbiz.biz/dceo/Bureaus/Technology/Technology+Grants+Programs/Innovation+Challenge+Program.htm

Office of Intellectual Property and Technology Transfer (OIPTT) and
NASA Illinois Commercialization Center (NICC)
www.nasa-illinois.org

Indiana Economic Development Corporation
<http://iedc.in.gov/entrepreneurship/small-business-innovation-research-initiative>

Iowa State University Research Foundation, Inc. (ISURF)
www.techtransfer.iastate.edu

Kansas Technology Enterprise Corporation (KTEC)
www.ktec.com/business/section/resources.htm

Kentucky Science and Technology Corporation
www.kstc.com

Maine Technology Institute
www.mainetechnology.org/

Maryland Technology Development Corporation (TEDCO)
www.marylandtedco.org/

Defense Alliance of Minnesota
www.defensealliance.com/

MoFAST: Moving Missouri's Innovations to Market
www.mofast.net

Montana SBIR Program - Montana Department of Commerce
<http://sbir.mt.gov/index.asp>

MSU TechLink - Regional DoD SBIR and Transition Assistance
www.techlinkcenter.org/sbir

Nebraska Business Development Center
<http://nbdc.unomaha.edu/SBIR/>

Nevada Small Business Development Center (NSBDC)
www.nsbdc.org/

New Jersey SBDC Technology Commercialization Center
www.njsbdc.com/SciTech/sbir.asp

New Mexico SBIR Outreach Program
www.techventures.org/whatwedo/entrepreneurs.php

New York SBIR/STTR Assistance
www.nystar.state.ny.us/sbir/outreach.htm

University of North Dakota Center for Innovation SBIR / STTR Services
http://www.innovators.net/innovators/public_html/entrepreneur_services/es_sbir.html

North Carolina SBTDC SBIR Outreach
www.sbtcd.org/technology/sbirstr.asp

Ohio SBIR Program
www.odod.state.oh.us/tech/sbir/

Ohio Aerospace Institute Small Business Network and Industry Membership Program
<http://www.oai.org/networking/event/index.html?sc=3>

Oklahoma Center for the Advancement of Science and Technology
<http://www.ok.gov/ocast/>

Oregon SBIR and STTR Resource Guide
www.bizcenter.org/Services/7530/6198/7548

Innovation Partnership (Pennsylvania)
www.innovationpartnership.net/

Puerto Rico Small Business Development Center
www.prsbdc.org/CDTC_web/index.htm

Small Business High Technology Institute
www.sbhti.org/

South Dakota SBIR Center
www.sbir.dsu.edu

SBIR-STTR Assistance Center of Utah
www.innovationutah.com/sbir.html

Virginia's Center for Innovative Technology

www.cit.org/
Washington Technology Center SBIR Program
<http://www.watechcenter.org/sbir>
Washington State Small Business Development Center
www.sbdc.wsu.edu
Wisconsin Entrepreneurs' Network
www.wenportal.org
Wisconsin SBIR/STTR Program
www.wisconsinsbir.org/
Wyoming SBIR/STTR Initiative
www.uwyo.edu/sbir/

OTHER RESOURCES AND CONSULTING SERVICES

Advanced Technology Innovations, Inc.
<http://www.atiincusa.com/>
Bid Data Line
www.biddataline.com/fed/
Biotechnology Business Consultants, LLC
www.bioconsultants.com
Centurion Technology
www.centuriontechnology.com/
Clark Nuber P.S., CPAs
www.clarknuber.com/
Cohen International, SBIR Consulting
<http://rogercohen.com/sbir>
Consulting Concepts, LLC
www.consultingconceptsllc.com
DuResTec
www.durestec.com
Foresight Science & Technology, Inc.
www.foresightst.com
Gov-Con Solutions, LLC
www.sbiraccounting.info
Greenwood Consulting Group, Inc.
www.g-jgreenwood.com
GROW LLC
www.growllc.com
InKnowVation Online
www.inknowvation.com
Innovation Asset Management, LLC
www.iam-llc.com/
Jameson & Company, P.C. (SBIR Survival Kit)
www.jamesoncpa.com/gov't_contract_services.htm
JHEverson Consulting LLC
www.JHEversonConsulting.com
Hentzel & Associates SBIR Services
www.sbirhelp.com
Lytmos Group, LLC
www.lytmos.com
Marti Elder Inc. -- SBIR consulting in the Northern Rockies region
www.martielder.com
Miller & Associates, P.C.
www.millerpc.com/
New Technology Connection
www.newtechconnect.com

NineSigma, Inc.
www.ninesigma.net/
Ohio Aerospace Institute
www.oai.org
Parmelee Creative & Technical Writing
www.parmeleeewriting.com/
PBC SBIR Services
www.sbirhelpdesk.com
www.pbcinc.com
Piquero Insights, Inc.
www.piqueroinc.com/
Proposals that Work, LLC
www.proposalsthatwork.com
ResearchResearch
www.researchresearch.com/entry/entry.htm
Research Commercialization and SBIR Center
<http://center.ncet2.org/>
Research Editing
www.researchediting.com
Robert Berger Consulting
Under construction
Rocket Science Technologies
<http://rocketscitech.com>
SHIFT Connector: Bringing Business Jobs to Academic Investigators
<http://funding.niaid.nih.gov/ncn/sbir/shift/default.htm>
SBIR.gov
<http://www.sbir.gov/>
SBIR Gateway
www.zyn.com/sbir/
SBIR Nation
www.twitter.com/SBIRNation
SBIR Resource Center
<http://sbir.us>
SciBiz Services
www.scibiz.net/
Small Business Technology Coalition
www.sbtc.org
Summit Contract Management, LLC
www.summitcontractmanagement.com
Tech BizSolutions, Inc.
www.sbiraccounting.com
The SBIR Coach - Fred Patterson
www.SBIRcoach.com
The SBIR Network
www.sbir.net

SUBSCRIPTION INSTRUCTIONS

To SUBSCRIBE to the SBIR-Alert mailing list, send an email to lyris@lyris.pnl.gov with the following in the subject line or body of your message (your name is optional):

subscribe sbir-alert first_name last_name

example: subscribe sbir-alert joe smith

To UNSUBSCRIBE, send an email to lyris@lyris.pnl.gov with the words "unsubscribe sbir-alert" in the subject line of your message

The URL for the Lyris ListManager Web-based interface of this newsletter is:
<https://lyris.pnl.gov/read/login/>.

You will need to choose a password to access your account online. You can make changes to your account as well as view back-issues of the SBIR-Alert (under the Messages tab) and perform keyword searches for issues containing a particular subject or topic of interest from within this interface.

HOW TO REACH US

If you have any comments, suggestions, or would like to submit items for the next issue please contact us:

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