

SBIR/STTR ALERTING SERVICE -- September 30, 2011

The SBIR/STTR Alerting Service is a free service that provides bi-weekly notification of SBIR and STTR solicitation announcements, news and information, and Internet resources relevant to the SBIR/STTR programs. This service is provided by the Economic Development Office of Pacific Northwest National Laboratory (PNNL).

Back issues of the SBIR Alert are available at www.pnl.gov/edo/opportunities/sbir.stm. Subscription instructions appear at the end of this newsletter.

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SBIR/STTR NEWS AND INFORMATION

- SBIR Reauthorization Update

The NIH posted a notice on their SBIR/STTR News Flash Page (http://grants.nih.gov/grants/funding/sbirsttr_news.htm#20110930) that 'Congress has extended the SBIR and STTR programs through October 4, 2011. The programs were set to expire on September 30, 2011'.

It is expected that the House of Representatives will meet on Tuesday to vote on H.R. 2608, to keep the government (and SBIR) open through November 18, 2011.

- DOC NOAA SBIR Phase I 2012 Presolicitation Notice

The Department of Commerce (DOC), National Oceanic and Atmospheric Administration (NOAA) posted a presolicitation notice for their SBIR Phase I 2012 program on the Federal Business Opportunities (www.fedbizopps.gov) website on September 27, 2011. A portion of the notice appears below for your convenience. To view the original announcement, visit <https://www.fbo.gov/index?s=opportunity&mode=form&id=d70669eca741e19181aa1e4081260f61&tab=core&cvview=1>.

Notice Type: Presolicitation Notice
Solicitation Number: NOAA2012-1
Posted Date: September 27, 2011
Original Response Date: January 17, 2012

Synopsis:

The U. S. Department of Commerce (DOC), National Oceanic and Atmospheric Administration (NOAA) plans to seek proposals from small business firms for participation in Phase I of the Fiscal Year 2012 NOAA Small Business Innovation Research (SBIR) Program. Phase I of the SBIR program implements the Small Business Innovation Research Re-Authorization Act of 2000. Small businesses are invited to submit research proposals in response to the Request for Proposals.

The purpose of Phase I of the SBIR program is for firms to conduct research and development which will allow the Government to determine the scientific or technical merit and feasibility of concepts, ideas and quality of performance as a prerequisite for further Government support which may follow in Phase II of the program. Any organization or individuals receiving awards under Phase I may be eligible to compete for a Phase II award. The following are the NOAA, Research and Development (R&D) topics available for Phase I: Climate Adaption and Mitigation, Weather-Ready Nation, Healthy Oceans, Resilient Coastal Communities and Economies.

The SBIR solicitation will be issued on or about October 14, 2011. The NAICS Code for this acquisition is 541712. The SBIR solicitation will be available at the Federal Business Opportunities website www.fbo.gov. Please do not submit questions at this time. After release of the solicitation, it will be the offeror's responsibility to monitor this site for any amendments to the solicitation. The Government anticipates making multiple Phase I awards, each with a period of performance of six (6) months and a ceiling price not to exceed \$95,000.00.

General SBIR - related inquiries may be directed to the NOAA SBIR Program Manager, Kelly Wright at (301) 713-3565 x 292 or kelly.wright@noaa.gov. Additional questions should be directed to Joan Clarkston, Contract Specialist at (816) 426-7469, fax at (816) 274-6966, or email joan.e.clarkston@noaa.gov. When contacting individuals regarding this announcement, please reference in the title Solicitation Number NOAA2012-1.

-- Department of the Navy Rapid Innovation Fund Announced

The Department of the Navy posted a presolicitation notice for their Navy Rapid Innovation Fund, which may be of interest to the SBIR community, on the Federal Business Opportunities (www.fedbizopps.gov) website on September 2, 2011. A portion of the notice appears below for your convenience. To view the original announcement, visit https://www.fbo.gov/index?s=opportunity&mode=form&id=7708c73cab625c201dcd014ba2bd7d1d&tab=core&_cview=1.

Notice Type: Presolicitation Notice
Solicitation Number: ONRBAA11-032
Posted Date: September 2, 2011
Original Response Date: December 23, 2011

Synopsis:

This BAA is primarily for the validation and transition through the Rapid Innovation Fund (RIF) of technologies developed by small businesses (less than 500 employees) including those developed under Small Business Innovation Research (SBIR) Phase II awards and under DoD reimbursed Independent Research and Development (IR&D) that directly support Department of Navy (DoN) needs and programs.

RIF intends to fund projects that have already been through the early stages of R&D (primarily through SBIR or IR&D funding). The proposed RIF effort must advance the technology by validating and demonstrating the capability in a realistic environment (Technology Readiness levels 6 and 7, respectively). The R&D efforts to be funded under this BAA will consist of Advanced Component Development and Prototypes, and the funds available to support awards are Budget Activity 4.

Those selected for award may receive up to \$3M in RIF funding; developmental efforts should be completed within 24 months, with fielding scheduled for not more than 36 months after contract award. Funds available for awards are \$24 million, contingent upon acceptable proposals.

The goals of the DoN Rapid Innovation Fund (RIF) are to enhance and accelerate delivery of military capability, reduce the cost of weapons systems either fielded or under development, or improve the quality of life for service personnel, by meeting urgent operational needs or other critical national security needs.

Technologies of interest will be able to clearly identify and define how they satisfy a Joint Urgent Operational Need (JUON), Navy Urgent Operational Need (UON), Marine Corps Urgent Universal Need (UUN), critical National Security Need as cited in a Presidential Executive Order or equivalent document, and/or support rapid insertion into a Department of Navy (DoN) Program of Record (PoR) or other acquisition program.

For more information, contact Sean M Palmer at sean.m.palmer@navy.mil, or Douglas Schaefer at douglas.schaefer@navy.mil.

-- USPTO Pilot Program to Assist SBIR Grant Recipients Announced

A White House press release on September 16, 2011 titled 'President Obama Signs America Invents Act, Overhauling the Patent System to Stimulate Economic Growth, and Announces New Steps to Help Entrepreneurs Create Jobs' included the following notice that may be useful for present and future SBIR recipients:

'New Help for Small Businesses: In addition, the USPTO, in collaboration with NSF and SBA, will pilot a program to assist SBIR grant recipients in taking advantage of the USPTO's small business programs and resources. The USPTO pilot will provide comprehensive IP support to, initially, 100 NSF SBIR grant recipients to take advantage of accelerated examination and benefits stemming from the America Invents Act and will engage external stakeholders to provide pro bono or low cost IP services to awardees.'

The entire press release, including a link to the proposed American Jobs Act Bill, is available at: <http://www.whitehouse.gov/the-press-office/2011/09/16/president-obama-signs-america-invents-act-overhauling-patent-system-stim>.

-- NIH SBIR Program Announcement and Requests for Applications

The National Institutes of Health (NIH) recently added a Program Announcement (PA) and a pair of Request for Applications (RFAs) that may be of interest to SBIR participants on the 'Special Announcements for Small Business Research Opportunities' page on their SBIR web site (<http://grants.nih.gov/grants/funding/sbir.htm>). This page lists NIH SBIR/STTR-Relevant PAs, RFAs, and Notices (NOT) that are taken from the NIH Guide Electronic Repository of Special Announcements for Small Business Research Opportunities (<http://grants.nih.gov/grants/guide/index.html>).

The titles, announcement numbers, participating Institute(s), web addresses, and receipt date(s) of the PA and RFAs appear below:

NINDS SBIR Technology Transfer (SBIR-TT)
(PA-11-347 – posted September 16, 2011)
National Institute of Neurological Disorders and Stroke
Application Receipt Date(s): Multiple dates, see announcement.
<http://grants.nih.gov/grants/guide/pa-files/PA-11-347.html>

Small Business Innovation Research to Develop New Therapeutics and Monitoring Technologies for Type 1 Diabetes (T1D) Towards an Artificial Pancreas (SBIR)
(RFA-DK-11-018 – posted September 16, 2011)
National Institute of Diabetes and Digestive and Kidney Diseases
National Institute of Biomedical Imaging and Bioengineering
Eunice Kennedy Shriver National Institute of Child Health and Human Development
Application Receipt Date(s): November 23, 2011
<http://grants.nih.gov/grants/guide/rfa-files/RFA-DK-11-018.html>

Small Business Innovation Research to Develop New Methods and Technologies able to Identify Individuals at Risk of Developing Type 1 Diabetes (SBIR)
(RFA-DK-11-024 – posted September 16, 2011)
National Institute of Diabetes and Digestive and Kidney Diseases
Application Receipt Date(s): December 22, 2011
<http://grants.nih.gov/grants/guide/rfa-files/RFA-DK-11-024.html>

-- SBIR Proposal Writing Tip: Explore Alternative Funding

The following proposal writing tip was provided by Gail & Jim Greenwood. Past SBIR proposal writing articles written by the Greenwoods are available on the Greenwood Consulting Group, Inc. (GCGI) web site at www.g-jgreenwood.com.

SBIR Proposal Writing Basics: Explore Alternative Funding

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It has been three years now since the SBIR program's latest reauthorization expired. It, and companion program STTR, have been kept alive by more than a dozen continuing resolutions. With uncertainty surrounding whether the SBIR/STTR programs will be reauthorized, or what they will look like if/when they are, we recommend that you consider alternative funding sources. Here are some possibilities.

First, focus on Phase 3 in your SBIR/STTR proposals and projects. Before you commit to preparing even a Phase 1 proposal, we recommend you do a preliminary analysis of the Phase 3 commercialization opportunity of the project. Unless there is a significant potential payoff in Phase 3, then we recommend that you not undertake either the Phase 1 or 2 proposals. Phase 3 is where you have a chance for long term, sustained financial benefit from an SBIR/STTR project (vs. one-time injection of funds in Phase 1 and Phase 2). By the way, the agencies are trending towards expecting a significant commercialization discussion in Phase 1 proposals, so this homework will pay dividends in that it helps you prepare a more competitive Phase 1 proposal.

Second, include IR&D and B&P in your indirect/F&A rate. IR&D stands for "independent research and development," and is defined as R&D that no customer is paying you to do. It is different than a customer agreeing to buy a product after the R&D is done (that would be Phase 3). You can include IR&D in your indirect rate you charge the government (and your other customers), which can help fund your new product development. B&P stands for "bid & proposal," which means you can actually include in your indirect rate some money to cover the costs of preparing proposals. As it becomes more "challenging" to find customers for your innovation/technology development, this can become an ever-more-important part of your indirect rate. Warning: not all agencies allow you to charge them IR&D (NIH and NSF are notable examples), and B&P must be kept to "reasonable" levels to be allowed.

Third, always charge fee/profit on your SBIR/STTR projects, and on any other work you are doing (unless it is disallowed, of course, but it is always allowed at the SBIR/STTR agencies). You can charge roughly 7% of your contract/grant as fee/profit on an SBIR/STTR project, and that money is available for you to use however you want or need to spend it. Put another way, even though NIH and NSF don't allow you to include IR&D in your indirect rate, you can charge them a fee/profit on your SBIR/STTR project and plow that money into IR&D activities.

Fourth, look at other government programs. The Federal government has a large number of funding programs outside of SBIR/STTR, and one or more of them might be appropriate for your company and the work you want to do. We recommend you do some searching on the Internet, and also consider consulting with your state's Procurement Technical Assistance Center, or PTAC (pronounced pee-tack). Every state has one, and their job is to help link businesses with government programs. Check out http://www.apta-us.org/new/Govt_Contracting/find.php to find the center closest to you. You also can explore Fed Biz Ops, the website on which Federal procurements are listed (<https://www.fbo.gov/>).

Your state also may have funding programs that would help you advance your innovation. For example, if you are lucky enough to live in Oklahoma, you are lucky enough to be eligible to seek funding through the Oklahoma Center for the Advancement of Science and Technology (OCAST, <http://www.ok.gov/ocast/>). Contact Steven Martinez at steven.martinez@ocast.ok.gov.

Fifth, look at private sector customers. Even if the ultimate customer for your product or service is the government, often there is a private sector contractor who furnishes it to Uncle Sam. You might become a supplier of technology/innovation to one such contractor. Why would they want to work with you? Because you can provide technology and innovation quickly and cheaply compared to their own in house resources, and they are looking for a competitive advantage over other contractors vying for the same government work.

Another example of working with the private sector is finding industry that is looking for innovative solutions to their challenges. You can identify solution seekers yourself, or consider working through an intermediary that solicits requests for technical assistance from industry and reaches out to innovators, including private sector R&Ders who can meet those needs. One example is NineSigma (www.ninesigma.com). To learn more, contact Dr. Kevin Stark at phd@ninesigma.com

Sixth, work with SBIR/STTR agencies that are more likely to continue to have small business outreach programs even if SBIR/STTR are allowed to lapse due to the slow, perpetual train wreck in Washington. Our crystal ball isn't perfect, but what we've seen suggests to us that the Dept of Defense and the Dept of Energy might continue with some small business funding similar to SBIR/STTR even if these programs are not reauthorized. At the other end of the spectrum, the recommendation by NIH leadership that \$500 million in Stimulus Program funding that should have gone to SBIR/STTR companies be redirected elsewhere (a recommendation that Congress honored) suggests that agency would drop SBIR/STTR and small business like a hot potato if the reauthorization falls through.

In conclusion, we all hope that the SBIR/STTR programs will soon be reauthorized, and that the core features of the programs will be retained. However, we think it is prudent for small firms to consider other ways to fund their innovations and new technologies, and to grow their businesses.

Gail and Jim Greenwood may be reached at the following address:

Greenwood Consulting Group, Inc.
1150 Junonia
Sanibel, FL 33957
(239) 395-9446 (voice & fax)
gail-jim@g-jgreenwood.com (email)

CONFERENCES AND WORKSHOPS

NATIONAL

2011 National SBIR/STTR Fall Conference -- New Orleans, LA, November 6-9, 2011. The 2011 National SBIR/STTR Conference will offer R&D project managers and technology based businesses the opportunity to network and share ideas with the federal agency representatives, prime contractors/corporate organizations, service providers from across the nation, universities and federal labs. For more information, including agenda, speakers, registration, etc., visit <http://www.sbirla.org/>.

REGIONAL

NSF SBIR Proposal Preparation Workshop with Special Focus on Changes to the DoE SBIR program – Cleveland, OH, October 5th, 2011. Sponsored by the JumpStart Entrepreneurial Network and OAI, BBCetc, is conducting this 1-day seminar which will provide detailed instruction on proposal preparation, proposal submission procedures and on crafting the commercialization plan. Core principles of preparing fundable SBIR/STTR proposals are stressed. The workshop will also highlight the changes in the Department of Energy SBIR program. As an added bonus, if your company is a strong fit for SBIR funding as identified through this workshop, you will qualify for additional grant assistance provided by OAI through the JumpStart Entrepreneurial Network. For more information, visit <http://web1.oai.org/oaiwebevents.nsf/calendar/030E972FEAD4834E852578D90062C69C?OpenDocument&sc=1>, or contact Patricia Grospiron at (440) 962.3216 or PatriciaGrospiron@oai.org. Please note that the sponsors of this event are not affiliated with the Department of Energy.

Applying to the NSF SBIR Phase I Program for First-Time Applicants – Online Workshop, October 5-6, 2011. A very practical step-by-step, four-hour online "How-To" workshop over two evenings to help researchers, faculty members, graduate students, post-docs and entrepreneurs create a SBIR company and apply to the National Science Foundation's SBIR program in December of 2011. This workshop includes a post-course review of the applicant's proposed SBIR application by our experts before submission to NSF. For more information, visit http://center.ncet2.org/index.php?option=com_joomla_lms&Itemid=53&task=course_guest&id=16.

* SBIR/STTR Phase 1 Proposal, Cost Proposal/Government Accounting, And Phase 2 Proposal Preparation Workshops -- Oklahoma City, Oklahoma, October 5-7, 2011. The first day of this event will include a strong overview of the SBIR/STTR programs, followed by an extensive discussion of a simple but effective four-step process for developing a credible and competitive Phase 1 proposal and a group review an actual SBIR proposal. The second day will address cost proposals and government accounting. The third day will focus on the Phase 2 proposal. It is aimed primarily at recipients (current or anticipating) of Phase 1 SBIR/STTR awards, and those who help such companies. Topics will include how to differentiate Phase 2 from Phase 1 proposals and projects; the myriad of differences among the agencies when it comes to Phase 2; how to prepare a Phase 2 proposal; the commercialization plan, and how other firms are commercializing their SBIR/STTR projects. For more information on the workshops or to register, contact steven.martinez@ocast.ok.gov.

SBIR/STTR Proposal Preparation - NSF focus -- Ann Arbor, MI, October 7, 2011. The National Science Foundation has released their latest SBIR solicitation for submission on December 2, 2011. This seminar will explore and discuss the SBIR program details, how to plan a proposal, writing a fundable proposal including technical and commercialization components and proposal submission. For more information and to register, visit <http://www.bbcetc.com/training.html>, or contact Kris at 734-930-9741.

SBIR/STTR 101: Introduction & Overview -- Grand Rapids, MI, October 10, 2011. If you are new to SBIR/STTR and would like to learn more about this federal funding program this session is for you. For more information and to register, visit <http://www.bbcetc.com/training.html>, or contact Kris at 734-930-9741.

SBIR/STTR Proposal Preparation - NIH focus -- Grand Rapids, MI, October 11-12, 2011. Presented at this intensive workshop will be SBIR/STTR eligibility, SBIR/STTR program details, strategic planning, nuts and bolts of writing a fundable proposal, SBIR/STTR review process, preparing a commercialization plan and steps to submit a proposal electronically. For more information and to register, visit <http://www.bbcetc.com/training.html>, or contact Kris at 734-930-9741.

Applying to the NIH SBIR Phase I Program for First-Time Applicants – Online Workshop, October 12-13. A very practical step-by-step, four-hour online "How-To" workshop over two evenings to help researchers, faculty members, graduate students, post-docs and entrepreneurs create a SBIR company and apply to the NIH SBIR program in December of 2011 or April of 2012. This workshop includes a post-course review of the applicant's proposed SBIR application by our experts before submission to the NIH. For more information, visit http://center.ncet2.org/index.php?option=com_joomla_lms&Itemid=53&task=course_guest&id=50.

* SBIR/STTR Overview & Briefing, Carbondale, Illinois, October 14, 2011 (Morning). This overview and briefing session, held at Southern Illinois University Carbondale, will offer a quick overview of the 'good, the bad and the ugly of SBIR/STTR'; will provide insight as to whether these programs hold promise for your company; and basic pointers on preparing and submitting proposals. For more information on the workshop or to register, contact kharfst@biz.siu.edu.

Webinar I: "Inside the Air Force SBIR/STTR Programs" Wednesday 19 Oct. 11 or Thursday 20 Oct. 11 1:00 - 4:00 PM EST Webinar II: "Understanding Tech Transition and the Use of the Air Force SBIR/STTR Website" Wednesday 26 Oct. 11 or Thursday 27 Oct. 11 1:00 - 4:00 PM EST

How To Win SBIR Awards – Pittsburgh, PA, October 19, 2011. This event, sponsored by Maryland TEDCO and the Maryland SBDC Network, will focus on how to evoke the desired responses in reviewers of SBIR/STTR applications through focused strategic planning, pre proposal marketing efforts and competitive application techniques. Course instruction, workbook, & classroom materials will be provided by the SBIR Resource Center. For more information, visit <http://sbir.us/course.html>, or contact SBIR@win-sbir.com or (410) 315-8101.

SBIR/STTR Intro Webinar -- October 19, 2011. The Seminar will introduce attendees to SBIR/STTR programs, the services that the North Carolina Small Business and Technology Development Center (SBTDC) provides to those looking to submit proposals, as well as sources of additional program information. For more information and to register, visit www.sbtcdc.org/events/sbir/workshops2011/.

Inside the Air Force SBIR/STTR Programs Webinar – October 19 or 20, 2011. This event will offer an insider's view of how the Air Force operates its SBIR and STTR programs, and how they generate and evaluate proposals. For more information, visit <http://www.abdainc.com/>.

* SBIR/STTR Phase 1 Proposal Preparation Workshop -- Gainesville, Florida, October 20, 2011. This workshop will provide a strong overview of the SBIR/STTR programs and will present a comprehensive four-step process for developing a credible and competitive Phase 1 proposal. For more information or to register, contact cbrown11@ufl.edu.

2011 Regional NIH SBIR Workshop -- Farmington, CT, October 20, 2011. This event will provide an opportunity to meet one-on-one with the new head of the NIH's SBIR/STTR Program to discuss their technologies and ideas; to learn how the review processes work; how to manage the electronic application process; how to attract additional funding; and more. For more information and to register, visit <https://www.eiseverywhere.com/ereg/index.php?eventid=28779&&eb=22432>, or contact Merrie London at (860) 257.2894 or merrie.london@ctinnovations.com; or Roberta Rossi at (860) 257.2338 or roberta.rossi@ctinnovations.com.

NIH SBIR/STTR Phase 1 Proposal Training – Chapel Hill, NC, October 22-23, 2011. This two-day course, sponsored by the North Carolina Small Business and Technology Development Center (SBTDC), is designed to prepare you to submit a competitive proposal in the new format. At the end of the workshop you should have all the tools you need to develop a much more competitive proposal for submission to NIH. Also, learn about the review process, scoring and other critical aspects to successful funding. For more information and to register, visit www.sbtcdc.org/events/sbir/workshops2011/.

SBIR/STTR Proposal Preparation - NIH focus -- Ann Arbor, MI, October 24-25, 2011. Presented at this intensive workshop will be SBIR/STTR eligibility, SBIR/STTR program details, strategic planning, nuts and bolts of writing a fundable proposal, SBIR/STTR review process, preparing a commercialization plan and steps to submit a proposal electronically. For more information and to register, visit <http://www.bbcetc.com/training.html>, or contact Kris at 734-930-9741.

2011 National Government Contactors Expo -- October 25-26, 2011, Las Vegas, NV. This event, designed to help SBIR contractors, will cover everything from DCAA audit compliance to developing your Indirect Rates. Visit www.govconexpo.com or call 303-800-9115 for more information.

Understanding Tech Transition and the Use of the Air Force SBIR/STTR Website Webinar – October 26 or 27, 2011. This event will present multiple variables of technology readiness for successful introduction of your technology into the marketplace, as well as "how to" pointers on use of the AF SBIR/STTR website. The website tools can help you find opportunities as well as potential partners. For more information, visit <http://www.abdainc.com/>.

DoD SBIR/STTR Phase 1 Proposal Training -- Cary, NC, November 3, 2011. This event, sponsored by the North Carolina Small Business and Technology Development Center (SBTDC), will offer the opportunity to learn SBIR & STTR DoD basics; develop Phase I proposal strategy; explore the proposal craft, review & debriefing process; receive Phase II proposal guidance, and more. For more information and to register, visit <http://www.sbtdc.org/events/dod/>.

* SBIR/STTR Phase 1 Proposal Preparation Workshop, Sarasota, Florida, November 4, 2011. This workshop will provide a strong overview of the SBIR/STTR programs and will present a comprehensive four-step process for developing a credible and competitive Phase 1 proposal. For more information or to register, please contact jmcgill@edcsarasotacounty.com.

National SBIR/STTR Conference -- New Orleans, Louisiana, November 6-9, 2011. For more information, as it becomes available, visit <http://www.facebook.com/event.php?eid=124871344256883>.

SBIR/STTR Intro Webinar -- November 16, 2011. The Seminar will introduce attendees to SBIR/STTR programs, the services that the North Carolina Small Business and Technology Development Center (SBTDC) provides to those looking to submit proposals, as well as sources of additional program information. For more information and to register, visit www.sbtdc.org/events/sbir/workshops2011/.

* SBIR/STTR Phase 1 Proposal Preparation & Cost Proposal/Government Accounting Workshops, New Brunswick Area, New Jersey, November 17-18, 2011. The first day Phase 1 proposal preparation workshop includes a strong overview of the SBIR/STTR programs, followed by an extensive discussion of a simple but effective four-step process for developing a credible and competitive Phase 1 proposal, and a group review an actual SBIR proposal. Cost proposal and government accounting will be covered on the second day. For more information or to register, contact RandyGHarmon@aol.com.

Other possible upcoming SBIR training opportunities include:

SBIR/STTR workshop, Orlando, Florida, Early winter 2011

* Greenwood Consulting Group, Inc will provide training at these workshops. Any attendee of one of these workshops is entitled to a free critique of his or her draft SBIR or STTR proposal. If you have questions, contact Gail or Jim Greenwood at (239) 395-9446 (voice & fax) or gail-jim@g-jgreenwood.com, or visit their web site at www.g-jgreenwood.com.

If you are sponsoring or are aware of SBIR workshops in your area and would like to post an announcement feel free to contact us.

SOLICITATIONS CURRENTLY OPEN

SBIR

PHS 2012-1 SBIR Contract Solicitation
Due November 7, 2011
<http://grants.nih.gov/grants/forms.htm#contracts>

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF

Due December 5, 2011;
AIDS and AIDS-related due January 7, 2012
<http://grants.nih.gov/grants/funding/sbir.htm>

STTR

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF
Due December 5, 2011;
AIDS and AIDS-related due January 7, 2012
<http://grants.nih.gov/grants/funding/sbir.htm>

COMING SOON

DOT FY12.1 SBIR Program Solicitation
Expected October 11, 2011
<http://www.volpe.dot.gov/sbir/>

NSF FY 2012 STTR Solicitation
Expected October 17, 2011 (on the web now)
<http://www.nsf.gov/eng/iip/sbir/>

NSF FY 2012 SBIR Solicitation
Expected November 2, 2011 (on the web now)
<http://www.nsf.gov/eng/iip/sbir/>

ED IES FY 2012 SBIR Solicitation
Expected late Fall, 2011
<http://www2.ed.gov/programs/sbir/index.html>

DoD SBIR Solicitation 2012.1
Pre-Release Expected November 9, 2011
<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

DOE FY 2012 SBIR/STTR Phase I (Release 2) Funding Opportunity Announcement
Expected November 28, 2011
<http://science.energy.gov/sbir/funding-opportunities/>

SBIR/STTR INFO ON THE INTERNET

PARTICIPATING AGENCY SBIR WEB SITES:

Department of Agriculture
www.csrees.usda.gov/funding/sbir/sbir.html
Department of Commerce
National Oceanic and Atmospheric Administration
www.oar.noaa.gov/orta/
National Institute of Standards and Technology
www.nist.gov/sbir

Department of Defense
www.acq.osd.mil/sadbu/sbir or
www.dodsbir.net

Defense Technical Information Center

www.dtic.mil/dtic/sbir/

Air Force

www.afsbirsttr.com

Army

www.aro.army.mil/arowash/rt/sbir/sbir.htm

Chemical and Biological Defense Program (CBD)

Defense Advanced Research Projects Agency (DARPA)

www.darpa.mil/sbir/

Defense Threat Reduction Agency (DTRA)

www.dtra.mil/acq/business/acq%5Fsmallbus.html

Missile Defense Agency (MDA)

www.winbmdo.com/

Navy

www.navysbir.com/

National Geospatial-Intelligence Agency (NGA)

www.nga.mil/portal/site/nga01/index.jsp

Office of the Secretary of Defense (OSD)

Special Operations Command (SOCOM)

<http://soal.socom.mil/index.cfm?page=sadbu&sb=sbir>

SBIR Interactive Technical Information System (SITIS)

<http://dtica.dtic.mil/sbir/index.html>

Department of Education

<http://www2.ed.gov/programs/sbir/index.html>

Department of Energy

<http://sbir.er.doe.gov/sbir/>

Homeland Security Science and Technology Directorate (S&T)

<https://sbir2.st.dhs.gov>

Department of Transportation

www.volpe.dot.gov/sbir

Environmental Protection Agency

www.epa.gov/ncer/sbir/

National Institutes of Health

<http://grants1.nih.gov/grants/funding/sbir.htm>

National Aeronautics & Space Administration

<http://sbir.nasa.gov>

National Science Foundation

<http://www.nsf.gov/eng/iip/sbir/index.jsp>

Small Business Administration

www.sba.gov/SBIR/

NATIONAL RESOURCES (GOVERNMENT/NON-PROFIT)

CRIS (Current Research Information System)

<http://cris.csrees.usda.gov/>

CRISP (Computer Retrieval of Information on Scientific Projects)

www.crisp.cit.nih.gov/

Federal Business Opportunities

www.fedbizopps.gov/

Grants.gov

www.grants.gov

Pacific Northwest National Laboratory Economic Development Office

www.pnl.gov/edo/

SBA Tech-Net

<http://tech-net.sba.gov/>

State Science and Technology Institute

www.ssti.org

STATE/REGIONAL SBIR AND SMALL BUSINESS RESOURCES
(listed alphabetically by state)

Technology Research and Development Center of Alaska (TREND)

www.trendalaska.org/

Arkansas SBDC SBIR/STTR Program

<http://asbtcd.ualr.edu/technology/index.asp>

SBIR Colorado

www.sbircolorado.org/

The Connecticut SBIR Office

www.ctsbir.com/

Delaware SBDC Technology Assistance

<http://www.delawaresbdc.org>

Florida SBDC Network Business Technology Commercialization Program

www.floridasbdc.org/btc

Georgia Advanced Technology Development Center (ATDC) SBIR/STTR

<http://atdc.org/services/sbirstr>

Hawaii SBIR program (HDTC)

www.htdc.org/sbir/

Idaho SBIR Initiative Program

<http://technology.idaho.gov/sbir>

Idaho – Boise State University Technology and Entrepreneurial Center (TECenter)

<http://www.bsutecenter.com/>

Idaho Department of Commerce SBIR/STTR Grant Programs

<http://commerce.idaho.gov/business/business-development/federal-funding/about-sbir-sttr/>

Heartland Illinois Technology Enterprise Center (HITEC)

www.heartlanditec.org/

Illinois Department of Commerce and Economic Opportunity (DECO)

<http://www.commerce.state.il.us/dceo/>

Indiana Economic Development Corporation

<http://iedc.in.gov/entrepreneurship/small-business-innovation-research-initiative>

Iowa State University Research Foundation, Inc. (ISURF)

www.techtransfer.iastate.edu

Kansas Technology Enterprise Corporation (KTEC)

www.ktec.com/business/section/resources.htm

Kentucky Science and Technology Corporation

www.kstc.com

Maine Technology Institute

www.mainetechnology.org/

Maryland Technology Development Corporation (TEDCO)

www.marylandtedco.org/

Minnesota Science & Technology Authority

www.PositivelyMinnesota.com/SciTech

Defense Alliance of Minnesota

www.defensealliance.com/

MoFAST: Moving Missouri's Innovations to Market

www.mofast.net

Montana SBIR Program - Montana Department of Commerce

<http://sbir.mt.gov/index.asp>

MSU TechLink - Regional DoD SBIR and Transition Assistance

www.techlinkcenter.org/sbir

Nebraska Business Development Center

<http://nbdc.unomaha.edu/SBIR/>

Nevada Small Business Development Center (NSBDC)

www.nsbdc.org/
New Jersey SBDC Technology Commercialization Center
<http://njsbdc.com/blog/technology-commercialization/>
New Mexico SBIR Outreach Program
www.techventures.org/whatwedo/entrepreneurs.php
New York SBIR/STTR Assistance
www.nystar.state.ny.us/sbir/outreach.htm
University of North Dakota Center for Innovation SBIR / STTR Services
http://www.innovators.net/innovators/public_html/entrepreneur_services/es_sbir.html
North Carolina SBTDC SBIR Outreach
www.sbtcd.org/technology/sbirsttr.asp
Ohio SBIR Program
www.odod.state.oh.us/tech/sbir/
Ohio Aerospace Institute Small Business Network and Industry Membership Program
<http://www.oai.org/networking/event/index.html?sc=3>
Oklahoma Center for the Advancement of Science and Technology
<http://www.ok.gov/ocast/>
Oregon SBIR and STTR Resource Guide
www.bizcenter.org/Services/7530/6198/7548
Innovation Partnership (Pennsylvania)
www.innovationpartnership.net/
Puerto Rico Small Business Development Center
www.prsbdc.org/CDTC_web/index.htm
Small Business High Technology Institute
www.sbhti.org/
South Dakota SBIR Center
www.sbir.dsu.edu
South Dakota SBIR Center
www.sbir.dsu.edu
The University of Tennessee SBIR Assistance Center
www.tnsbir.tennessee.edu
Virginia's Center for Innovative Technology
www.cit.org/
Washington Technology Center SBIR Program
<http://www.watechcenter.org/sbir>
Washington State Small Business Development Center
www.sbdw.wsu.edu
Wisconsin Entrepreneurs' Network
www.wenportal.org
Wisconsin SBIR/STTR Program
www.wisconsinsbir.org/
Wyoming SBIR/STTR Initiative
www.uwyo.edu/sbir/

OTHER RESOURCES AND CONSULTING SERVICES

Advanced Technology Innovations, Inc.
<http://www.atiincusa.com/>
Bid Data Line
www.biddataline.com/fed/
Biotechnology Business Consultants, LLC
www.bioconsultants.com
Centurion Technology
www.centuriontechnology.com/
Clark Nuber P.S., CPAs
www.clarknuber.com/

Cohen International, SBIR Consulting
<http://rogercohen.com/sbir>

Consulting Concepts, LLC
www.consultingconceptsllc.com

DuResTec
www.durestec.com

Foresight Science & Technology, Inc.
www.foresightst.com

Gov-Con Solutions, LLC
www.sbiraccounting.info

Grant Strategies, LLC
www.grantstrategies.com

Greenwood Consulting Group, Inc.
www.g-jgreenwood.com

GROW LLC
www.growllc.com

Illinois Partners
www.illinoispartners.com

InKnowVation Online
www.inknowvation.com

Innovation Asset Management, LLC
www.iam-llc.com/

Jameson & Company, P.C. (SBIR Survival Kit)
www.sbircpa.com

JHEverson Consulting LLC
www.JHEversonConsulting.com

John Balsam Associates, LLC
www.johnbalsamassociates.com

Hentzel & Associates SBIR Services
www.sbirhelp.com

Lytmos Group, LLC
www.lytmos.com

Marti Elder Inc. -- SBIR consulting in the Northern Rockies region
www.martielder.com

Miller & Associates, P.C.
www.millerpc.com/

New Technology Connection
www.newtechconnect.com

NineSigma, Inc.
www.ninesigma.net/

Ohio Aerospace Institute
www.oai.org

Parmelee Creative & Technical Writing
www.parmeleeewriting.com/

PBC SBIR Services
www.sbirhelpdesk.com
www.pbcinc.com

Piquero Insights, Inc.
www.piqueroinc.com/

Proposals that Work, LLC
www.proposalsthatwork.com

ResearchResearch
www.researchresearch.com/entry/entry.htm

Research Commercialization and SBIR Center
<http://center.ncet2.org/>

Research Editing

www.researchediting.com
Robert Berger Consulting
Under construction
Rocket Science Technologies
<http://rocketscitech.com>
SHIFT Connector: Bringing Business Jobs to Academic Investigators
<http://funding.niaid.nih.gov/ncn/sbir/shift/default.htm>
SBIR.gov
<http://www.sbir.gov/>
SBIR Gateway
www.zyn.com/sbir/
SBIR Nation
www.twitter.com/SBIRNation
SBIR Resource Center
<http://sbir.us>
SciBiz Services
www.scibiz.net/
Small Business Technology Coalition
www.sbtc.org
Summit Contract Management, LLC
www.summitcontractmanagement.com
Tech BizSolutions, Inc.
www.sbiraccounting.com
The SBIR Coach - Fred Patterson
www.SBIRcoach.com
The SBIR Network
www.sbir.net

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HOW TO REACH US

If you have any comments, suggestions, or would like to submit items for the next issue please contact us:

Richard Fowler - richard.fowler@pnl.gov - (509) 372-4332

Gary Spanner - gary.spanner@pnl.gov - (509) 372-4296