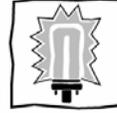


# Northeast Energy Efficiency Partnerships, Inc.



April 28, 2005

Linda Sandahl  
Pacific Northwest National Laboratory  
620 SW Fifth Avenue, Suite 815  
Portland, OR 97204

Dear Linda:

The Sponsors of the Northeast Regional ENERGY STAR<sup>®</sup> Residential Products Initiative listed below are pleased to offer this letter of support for Phase 2 of the Reflector CFL (R-CFL) Technology Innovation Competition that Pacific Northwest National Laboratory (PNNL) is managing on behalf of the U.S. Department of Energy. We understand that the competition's purpose is to build on the initial success of PNNL's Phase 1 Technology Procurement effort to further increase the number and availability of CFL reflector products designed specifically for application in residential insulation contact (IC) rated, airtight recessed can fixtures, and to help build their initial sales.

The Sponsors of the Regional ENERGY STAR Products Initiative, working with Northeast Energy Efficiency Partnerships, aggressively promote ENERGY STAR residential lighting technologies – CFL lamps, fixtures, and ceiling and ventilation fans - to over fifteen million residential customers in New England, New York and New Jersey. The regional lighting programs have invested approximately \$100 million in incentives to consumers, retailers and manufactures since 1998 to leverage the sale of nearly \$300 million in ENERGY STAR residential lighting products. The Sponsors provide support to over 2,000 participating lighting retailers, including frequent store visits, placement of POP materials, assistance with special promotions, and salesperson training. The Sponsors have also invested over \$15 million in consumer advertising - TV, radio, print, and point of purchase materials – to support their lighting program activities.

As winners of the R-CFL Technology Innovation Competition are made public, the Regional Sponsors plan to support the new CFL reflector products as part of their ongoing ENERGY STAR lighting program activities.

Please keep us informed of the progress of the Competition as it moves forward.

Sincerely,

Glenn Reed  
Director of Regional Initiatives  
Northeast Energy Efficiency Partnership

2005 Sponsors of the Northeast Energy Efficiency Partnerships  
Residential ENERGY STAR® Products Initiative  
Supporting the PNNL R-CFL Technology Innovation Competition

**Connecticut**

Northeast Utilities (Connecticut Light and Power)  
United Illuminating Company

**Maine**

Efficiency Maine

**Massachusetts**

Cape Light Compact  
National Grid USA (Massachusetts & Nantucket Electric)  
Northeast Utilities (Western Massachusetts Electric)  
NSTAR Electric  
Unitil

**New Hampshire**

National Grid USA (Granite State Electric)  
Northeast Utilities (Public Service of New Hampshire)  
Unitil

**New Jersey**

New Jersey Clean Energy Program

**New York**

Long Island Power Authority  
New York State Energy Research & Development Authority

**Rhode Island**

National Grid USA (Narragansett Electric)

**Vermont**

Efficiency Vermont