SBIR/STTR ALERTING SERVICE -- January 7, 2011

The SBIR/STTR Alerting Service is a free service that provides bi-weekly notification of SBIR and STTR solicitation announcements, news and information, and Internet resources relevant to the SBIR/STTR programs. This service is provided by the Economic Development Office of Pacific Northwest National Laboratory (PNNL).

Back issues of the SBIR Alert are available at www.pnl.gov/edo/opportunities/sbir.stm. Subscription instructions appear at the end of this newsletter.

NEWS IN THIS ISSUE

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-- NIH SBIR and STTR Request for Applications
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SBIR/STTR NEWS AND INFORMATION

-- SBIR/STTR Reauthorization Update

SBIR Bill S.4053 passed by the US Senate at the end of December, which would have reauthorized the SBIR/STTR program for eight years, did not come up for a vote in the House of Representatives and consequently was cleared from the books. The SBIR/STTR programs will continue operate on a continuing resolution (CR) that is set to expire on January 31, 2011.

-- ED NIDRR Fiscal Year 2011 SBIR Solicitation Opens

The U.S. Department of Education (ED) National Institute on Disability and Rehabilitation Research (NIDRR) is now accepting proposals in response to their Fiscal Year 2011 SBIR Solicitation. The application deadline is February 11, 2011. The application package is available in either MSWord or PDF file formats at http://www2.ed.gov/programs/nidrr/applicant.html#s1.

The Department of Education expects to make approximately 15 Phase I grant awards ranging up to $75,000 for projects that address the needs of individuals with disabilities and their families. Activities may include: conducting manufacturing related R&D that encompasses improvements in existing methods or processes, or wholly new processes, machines, or systems; exploring the uses of technology to ensure equal access to education, employment, community environments, and information for individuals with disabilities; and improving the quality and utility of disability and rehabilitation research.

The FY 2011 solicitation also includes five invitational priorities. Under 34 CFR 75.105( c)(1) applications that meet one of these invitational priorities are not given a competitive or absolute preference over other applications.

These priorities are:

(1) Increased independence of individuals with disabilities in the workplace, recreational settings, or educational settings through the development of technology to support access and promote integration of individuals with disabilities
(2) Enhanced sensory or motor function of individuals with disabilities through the development of technology to support improved functional capacity.
(3) Enhanced workforce participation through the development of technology to support access to employment, promote sustained employment, and promote employment advancement for individuals with disabilities.

(4) Enhanced community participation and living for individuals with disabilities through the development of accessible information technology including Web access technology, software, and other systems and devices that promote access to information in educational, employment, and community settings, and voting technology that improves access for individuals with disabilities.

(5) Improved interventions and increased use of health-care resources through the development of technology to support independent access to health-care services in the community for individuals with disabilities.

For more information regarding the ED SBIR program, visit http://www2.ed.gov/programs/sbir/index.html.

-- DOC NOAA FY 2011 SBIR Solicitation Deadline Reminder

The deadline for receipt of proposals in response to the Department of Commerce (DOC) National Oceanic and Atmospheric Administration (NOAA) 2011-1 SBIR solicitation is 4:00 p.m. CST, January 12, 2011. Six copies of the solicitation must be mailed to:

U.S. Department of Commerce, NOAA
ATTN: SBIR Proposals/Joan Clarkston
Eastern Region Acquisition Division – KC
601 E. 12th Street, Room 1756
Kansas City, MO  64106

Proposers are reminded to review the NOAA/SBIR checklist found at the end of the solicitation to assure that your proposal meets the NOAA requirements.

For more information regarding the DOC NOAA SBIR program, visit http://www.oar.noaa.gov/orta/, or contact Joan Clarkston at joan.e.clarkston@noaa.gov.

-- DoD SBIR 2011.1 Solicitation Deadline Reminder

The deadline in response to the Department of Defense (DoD) 2011.1 SBIR solicitation is January 12, 2011, 6:00 a.m. ET. As usual, DoD cautions on the solicitation page of their website (http://www.acq.osd.mil/osbp/sbir/solicitations/sbir111/index.htm) to ‘plan ahead and submit early.’ Proposers are also encouraged to review the specific instructions of the DoD Component to which you are applying in addition to following the DoD-wide instructions in the Program Solicitation. Note that several modifications have been made to the solicitation since its release to the Internet, most recently a change to the Navy specific component instructions regarding the use of Human Subjects, Animal Testing, or Recombinant DNA which was posted on December 27, 2010. To view a list of these modifications, visit http://www.acq.osd.mil/osbp/sbir/solicitations/sbir111/modlist.htm.

Questions regarding the solicitation may be directed to the SBIR/STTR Help Desk at (866) 724-7457 or Mr. Chris Rinaldi, DoD SBIR/STTR Program Administrator, at (703) 604-0157 X 146, or by e-mail: Christopher.Rinaldi@osd.mil or Ms. Shirley Lindom, Contracting Officer, at (505) 846-5935, email Shirley.Lindom@kirtland.af.mil.

-- NIH SBIR and STTR Request for Applications

The National Institutes of Health (NIH) recently added three Request for Applications (RFA), that may be of interest to SBIR participants on the 'Special Announcements for Small Business Research Opportunities' page on their SBIR web site (http://grants.nih.gov/grants/funding/sbir.htm). This page lists NIH

The titles, announcement numbers, participating Institute(s), web addresses, and receipt date(s) of the RFAs appear below:

Improving Access to Hearing Health Care (SBIR and STTR) – posted 12/24/10
(RFA-DC-12-001 and RFA-DC-12-002)
National Institute on Deafness and Other Communication Disorders
Application Receipt Date(s): March 18, 2011; November 18, 2011; and July 18, 2012

Informatics Tools for High-Throughput Sequence Data Analysis (SBIR) – posted 12/17/10
(RFA-HG-10-019)
National Human Genome Research Institute
Application Receipt Date(s): March 03, 2011

-- NSF Small Business Postdoctoral Research Diversity Fellowship

The National Science Foundation (NSF) recently announced their Small Business Postdoctoral Research Diversity Fellowship program which:

‘...aims to encourage creative and highly-trained recipients of doctoral degrees in NSF-supported science, technology, engineering and mathematical disciplines to engage in hands-on research projects in their areas of expertise at the kind of small innovative businesses that historically have fueled the nation’s economic regime.

This fellowship program offers active Phase II Small Business Innovation Research (SBIR) participating companies the opportunity to attract top scientific and technological talent at a fraction of the usual cost. At the same time, the program recruits postdoctoral fellows from underrepresented groups to work for at least a year outside an academic setting, contributing to cutting-edge research aimed at promoting scientific excellence and strengthening our nation’s technological prowess.’

To view the rest of the details of this program, visit [http://nsf sbir.asee.org/](http://nsf sbir.asee.org/), or for more information, contact email aseensfip@asee.org or call (202) 649-3832.

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CONFERENCES AND WORKSHOPS

NATIONAL

National SBIR/STTR Conference – Madison, Wisconsin, April 11-13, 2011. This event will offer opportunities to hear from attending federal SBIR/STTR agency representatives; hear from government, industry and academic experts in the federal SBIR/STTR programs; meet with agency representatives at one-on-one sessions; connect and network with technology entrepreneurs, innovators, researchers; learn about cutting-edge technology opportunities in defense, agriculture, energy and life sciences; learn how to successfully submit competitive research proposal; learn about large companies and their partnering opportunities with small businesses; and learn about many research oriented organizations (private and public) in the Midwest. Visit [www.wisconsinsbir.org](http://www.wisconsinsbir.org) for details.
SBIR/STTR 101: Introduction & Overview -- Ann Arbor, MI, January 11, 2011. Start the New Year by learning how to access government funding. For more information or to register, visit http://www.bbcetc.com/training.html, or contact Kris Bergman at 734-930-9741 or info@bioconsultants.com.

SBIR/STTR Training – Denver CO, January 18-20, 2011. For more information, visit http://www.bbcetc.com/training.html, or contact Kris Bergman at 734-930-9741 or info@bioconsultants.com.

Advanced DCAA Audit Webinar, January 18, 2011. This one-day seminar, designed to help SBIR contractors, will cover Accounting System Audits, Indirect Rate Audits, Incurred Cost Proposals, and Incurred Cost Proposal DCAA Audits. For more information, visit http://www.gov-con.us, or contact 303-800-9115 ext 2 or info@gov-con.us.

Government Compliance Webinars, January 19-21, 2011. These webinars, designed to help SBIR contractors, will address the following topics: How to Build/Neg. a Cost Proposal; Contact Management, Advanced ICE, Payroll Requirements, and Gov’t Compliance YE Reporting. For more information, visit http://www.gov-con.us, or contact 303-800-9115 ext 2 or info@gov-con.us.

How To Win SBIR Awards – Largo, MD, January 20, 2011. This event, sponsored by Prince Georges Economic Development Center & Maryland TEDCO, will focus on how to evoke the desired responses in reviewers of SBIR/STTR applications through focused strategic planning, pre proposal marketing efforts and competitive application techniques. Course instruction, workbook, & classroom materials will be provided by the SBIR Resource Center. For more information, visit http://sbir.us/course.html, or contact SBIR@win-sbir.com or (410) 315-8101.

SBIR/STTR Training – Newark DE, January 26-27, 2011. For more information, visit http://www.bbcetc.com/training.html, or contact Kris Bergman at 734-930-9741 or info@bioconsultants.com.

* SBIR/STTR Phase 2 Proposal Preparation Workshop -- Louisville, Kentucky, January 27, 2011. The many differences between Phase 1 and Phase 2 are covered in this workshop. We start with the basics of Phase 2, then talk about the many differences among SBIR/STTR agencies in how the operate their Phase 2 programs. We then walk you through a thorough process for developing your Phase 2 proposal, and finish with some words about the all-important commercialization portion of a Phase 2 proposal and project. For more information or to register, contact drempfer@kstc.com.

SBIR/STTR Training – Cleveland OH, January 31-February 1, 2011. For more information, visit http://www.bbcetc.com/training.html, or contact Kris Bergman at 734-930-9741 or info@bioconsultants.com.

SBIR/STTR Training – Pittsburgh PA, February 2-3, 2011. For more information, visit http://www.bbcetc.com/training.html, or contact Kris Bergman at 734-930-9741 or info@bioconsultants.com.

SBIR/STTR Training – Chicago IL, February 7-8, 2011. For more information, visit http://www.bbcetc.com/training.html, or contact Kris Bergman at 734-930-9741 or info@bioconsultants.com.

DCAA and Government Contractors Accounting Seminar -- Denver, CO, February 8-10, 2011. This seminar, designed to help the SBIR contractors with their financial and accounting systems, will cover DCAA Pre-Award Audits, Post Award, Provisional Billing Rates, and Incurred Cost Proposal, Structured Chart of Accounts -- FAR Compliance, Segregation of Direct, Indirect, and Unallowable Costs, Labor
Distribution System Allowing for Direct and Indirect Labor. This seminar may also be attended online. For more information, visit http://www.gov-con.us, or contact 303-800-9115 ext 2 or info@gov-con.us.

SBIR/STTR Training – Ann Arbor MI, February 10-11, 2011. For more information, visit http://www.bbcetc.com/training.html, or contact Kris Bergman at 734-930-9741 or info@bioconsultants.com.

* SBIR/STTR Phase 1 Proposal Preparation Workshop -- Dallas/Ft Worth Area, Texas, February 11, 2011. This workshop is full of information for newcomers to SBIR/STTR and veterans alike. A strong overview of the SBIR/STTR programs is where we start, and then we take you through a simple but comprehensive four-step process for developing a credible and competitive Phase 1 proposal. As a group, we review an actual SBIR proposal and critique it using the tools you learned during the day. For more information on the workshop or to register, contact marias@ntxrcic.org.

* SBIR/STTR DOD/NSF Phase 1 Proposal Preparation Workshop, New York City, New York, March 17, 2011. This event covers the basics of SBIR/STTR, then discusses a simple but effective four step process for developing a competitive Phase 1 proposal. This NYC workshop will focus attention on two heavy weight SBIR/STTR agencies, namely Department of Defense and National Science Foundation, although materials will be relevant to other agencies as well. For more information or to register for either or both days, contact lharcum@nycedc.com.

How To Win SBIR Awards – Boston, MA, March 31, 2011. This event, sponsored by Smaller Business Association of New England (SBANE), National Defense Industrial Association (NDIA) and Burns & Levinson, will focus on how to evoke the desired responses in reviewers of SBIR/STTR applications through focused strategic planning, pre proposal marketing efforts and competitive application techniques. Course instruction, workbook, & classroom materials will be provided by the SBIR Resource Center. For more information, visit http://sbir.us/course.html, or contact SBIR@win-sbir.com or (410) 315-8101.

Other possible upcoming SBIR training opportunities include:

SBIR/STTR workshop, Gainesville, Florida, April 2011
National SBIR/STTR Conference, Madison, Wisconsin, April 11-13, 2011
SBIR/STTR Spring workshops, Santa Fe, New Mexico area, March 2011 (tentative)

* Greenwood Consulting Group, Inc will provide training at these workshops. Any attendee of one of these workshops is entitled to a free critique of his or her draft SBIR or STTR proposal. If you have questions, contact Gail or Jim Greenwood at (239) 395-9446 (voice & fax) or gail-jim@g-jgreenwood.com, or visit their web site at www.g-jgreenwood.com.

If you are sponsoring or are aware of SBIR workshops in your area and would like to post an announcement feel free to contact us.

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SOLICITATIONS CURRENTLY OPEN

SBIR

DOC NOAA FY2011 SBIR Phase I Solicitation
Due January 12, 2011
http://www.oar.noaa.gov/orta/

DoD SBIR Solicitation 2011.1
Due January 12, 2011
ED IES SBIR Fast Track Solicitation
Due January 18, 2011
http://www2.ed.gov/programs/sbir/applicant.html

ED IES SBIR Fast Track Solicitation for Special Education
Due January 20, 2011
http://www2.ed.gov/programs/sbir/applicant.html

DOC NIST FY2011 SBIR Phase I Solicitation
Due January 28, 2011
http://www.nist.gov/tpo/sbir/

STTR

COMING SOON

DoD STTR Solicitation 2011.A
Pre-release expected January 27, 2011

SBIR/STTR INFO ON THE INTERNET

PARTICIPATING AGENCY SBIR WEB SITES:

Department of Agriculture
www.csrees.usda.gov/funding/sbir/sbir.html

Department of Commerce
National Oceanic and Atmospheric Administration
www.oar.noaa.gov/orta/
National Institute of Standards and Technology
www.nist.gov/sbir

Department of Defense
www.acq.osd.mil/sadbu/sbir or
www.dodsbir.net
Defense Technical Information Center
www.dtic.mil/dtic/sbir/
Air Force
www.sbirsttrmall.com/Portal.aspx
Army
www.aro.army.mil/arowash/rt/sbir/sbir.htm
Chemical and Biological Defense Program (CBD)
Defense Advanced Research Projects Agency (DARPA)
www.darpa.mil/sbir/
Defense Threat Reduction Agency (DTRA)
www.dtra.mil/acq/business/acq%5Fsmallbus.html
Missile Defense Agency (MDA)
www.winbmdo.com/
Navy
www.navysbir.com/
National Geospatial-Intelligence Agency (NGA)
www.nga.mil/portal/site/nga01/index.jsp
Office of the Secretary of Defense (OSD)  
Special Operations Command (SOCOM)  
SBIR Interactive Technical Information System (SITIS)  

Department of Education  

Department of Energy  
  http://sbir.er.doe.gov/sbir/

Homeland Security Science and Technology Directorate (S&T)  
  https://sbir.dhs.gov/

Homeland Security Domestic Nuclear Detection (DNDO)  
  https://dnosbir.dhs.gov/

Department of Transportation  
  www.volpe.dot.gov/sbir

Environmental Protection Agency  
  http://epa.gov/ncerqa/sbir

National Institutes of Health  
  http://grants1.nih.gov/grants/funding/sbir.htm

National Aeronautics & Space Administration  
  http://sbir.nasa.gov

National Science Foundation  
  http://www.nsf.gov/eng/iip/sbir/index.jsp

Small Business Administration  
  www.sba.gov/SBIR/

NATIONAL RESOURCES (GOVERNMENT/NON-PROFIT)

CRIS (Current Research Information System)  
  http://cris.csrees.usda.gov/

CRISP (Computer Retrieval of Information on Scientific Projects)  
  www.crisp.cit.nih.gov/

Federal Business Opportunities  
  www.fedbizopps.gov/

Grants.gov  
  www.grants.gov

Pacific Northwest National Laboratory Economic Development Office  
  www.pnl.gov/edo/

SBA Tech-Net  
  http://tech-net.sba.gov/

State Science and Technology Institute  
  www.ssti.org

STATE/REGIONAL SBIR AND SMALL BUSINESS RESOURCES
(listed alphabetically by state)

Technology Research and Development Center of Alaska (TREND)  
  www.trendalaska.org/

Arkansas SBDC SBIR/STTR Program  
  www.asbdc.ualr.edu/sbir/grants/

SBIR Colorado  
  www.sbircolorado.org/

The Connecticut SBIR Office  
  www.ctsibir.com/

Delaware Technology Assistance Program (DETAP)  
  www.detap.org/
Florida SBDC Network Business Technology Commercialization Program
www.floridasbdc.org/btc
Georgia SBIR Assistance Program
http://innovate.gatech.edu/sbir
Hawaii SBIR program (HTDC)
www.htdc.org/sbir/
Idaho SBIR Initiative Program
http://technology.idaho.gov/sbir
Heartland Illinois Technology Enterprise Center (HITEC)
www.heartlanditec.org/
Illinois DCEO Innovation Challenge Technical Assistance Program
www.illinoisbiz.biz/dceo/Bureaus/Technology/Technology+Grants+Programs/Innovation+Challenge+Program.htm
Office of Intellectual Property and Technology Transfer (OIPPT) and NASA Illinois Commercialization Center (NICC)
www.nasa-illinois.org
Indiana Economic Development Corporation
http://iedc.in.gov/entrepreneurship/small-business-innovation-research-initiative
Iowa State University Research Foundation, Inc. (ISURF)
www.techtransfer.iastate.edu
Kansas Technology Enterprise Corporation (KTEC)
www.ktec.com/business/section/resources.htm
Kentucky Science and Technology Corporation
www.kste.com
Maine Technology Institute
www.mainetechology.org/
Maryland Technology Development Corporation (TEDCO)
www.marylandtedco.org/
Minnesota Science & Technology Authority
wwwPOSITIVELYMINNESOTA.COM/SciTech
Defense Alliance of Minnesota
www.defensealliance.com/
MoFAST: Moving Missouri's Innovations to Market
www.mofast.net
Montana SBIR Program - Montana Department of Commerce
http://sbir.mt.gov/index.asp
MSU TechLink - Regional DoD SBIR and Transition Assistance
www.techlinkcenter.org/sbir
Nebraska Business Development Center
http://nbdc.unomaha.edu/SBIR/
Nevada Small Business Development Center (NSBDC)
www.nsbdc.org/
New Jersey SBDC Technology Commercialization Center
New Mexico SBIR Outreach Program
www.techventures.org/whatwedo/entrepreneurs.php
New York SBIR/STTR Assistance
www.nystar.state.ny.us/sbir/outreach.htm
University of North Dakota Center for Innovation SBIR / STTR Services
http://www.innovators.net/innovators/public_html/entrepreneur_services/es_sbir.html
North Carolina SBTDC SBIR Outreach
www.sbtdc.org/technology/sbirsttr.asp
Ohio SBIR Program
www.odod.state.oh.us/tech/sbir/
Ohio Aerospace Institute Small Business Network and Industry Membership Program
http://www.oai.org/networking/event/index.html?sc=3
Oklahoma Center for the Advancement of Science and Technology
   http://www.ok.gov/ocast/
Oregon SBIR and STTR Resource Guide
   www.bizcenter.org/Services/7530/6198/7548
Innovation Partnership (Pennsylvania)
   www.innovationpartnership.net/
Puerto Rico Small Business Development Center
   www.prsbdc.org/CDTC_web/index.htm
Small Business High Technology Institute
   www.sbhi.org/
South Dakota SBIR Center
   www.sbir.dsu.edu
SBIR-STTR Assistance Center of Utah
   www.innovationutah.com/sbir.html
Virginia’s Center for Innovative Technology
   www.cit.org/
Washington Technology Center SBIR Program
   http://www.watechcenter.org/sbir
Washington State Small Business Development Center
   www.sbdc.wsu.edu
Wisconsin Entrepreneurs’ Network
   www.wenportal.org
Wisconsin SBIR/STTR Program
   www.wisconsinsbir.org/
Wyoming SBIR/STTR Initiative
   www.uwyo.edu/sbir/

OTHER RESOURCES AND CONSULTING SERVICES

Advanced Technology Innovations, Inc.
   http://www.atiincusa.com/
Bid Data Line
   www.biddataline.com/fed/
Biotechnology Business Consultants, LLC
   www.bioconsultants.com
Centurion Technology
   www.centuriontechnology.com/
Clark Nuber P.S., CPAs
   www.clarknuber.com/
Cohen International, SBIR Consulting
   http://rogercohen.com/sbir
Consulting Concepts, LLC
   www.consultingconceptsllc.com
DuResTec
   www.durestec.com
Foresight Science & Technology, Inc.
   www.foresightst.com
Gov-Con Solutions, LLC
   www.sbiraccounting.info
Greenwood Consulting Group, Inc.
   www.jjgreenwood.com
GROW LLC
   www.growllc.com
InKnowVation Online
   www.inknowvation.com
Innovation Asset Management, LLC
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To SUBSCRIBE to the SBIR-Alert mailing list, send an email to lyris@lyris.pnl.gov with the following in the subject line or body of your message (your name is optional):

    subscribe sbir-alert first_name last_name

    example: subscribe sbir-alert joe smith

To UNSUBSCRIBE, send an email to lyris@lyris.pnl.gov with the words "unsubscribe sbir-alert" in the subject line of your message

The URL for the Lyris ListManager Web-based interface of this newsletter is:
https://lyris.pnl.gov/read/login/.

You will need to choose a password to access your account online. You can make changes to your account as well as view back-issues of the SBIR-Alert (under the Messages tab) and perform keyword searches for issues containing a particular subject or topic of interest from within this interface.

HOW TO REACH US

If you have any comments, suggestions, or would like to submit items for the next issue please contact us:

Richard Fowler - richard.fowler@pnl.gov - (509) 372-4332
Gary Spanner - gary.spanner@pnl.gov - (509) 372-4296