

SBIR/STTR ALERTING SERVICE -- December 18, 2009

The SBIR/STTR Alerting Service is a free service that provides bi-weekly notification of SBIR and STTR solicitation announcements, news and information, and Internet resources relevant to the SBIR/STTR programs. This service is provided by the Economic Development Office of Pacific Northwest National Laboratory (PNNL).

Back issues of the SBIR Alert are available at www.pnl.gov/edo/opportunities/sbir.stm. Subscription instructions appear at the end of this newsletter.

The next issue of this newsletter will be distributed on January 8, 2010 – Happy Holidays!

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SBIR/STTR NEWS AND INFORMATION

- DoD SBIR 2010.1 Solicitation and SITIS

The Department of Defense (DoD) 2010.1 SBIR Solicitation opened for receipt of proposals on December 10, 2009. The closing date of this solicitation is January 13, 2010. As indicated on the DoD SBIR/STTR website (<http://www.acq.osd.mil/osbp/sbir/solicitations/sbir101/index.htm>):

“For reasons of competitive fairness, direct communication between proposers and topic authors is not allowed starting December 10, when DoD begins accepting proposals for this solicitation. However, proposers may still submit written questions through the SBIR Interactive Topic Information System (SITIS), in which the questioner and respondent remain anonymous and all questions and answers are posted electronically for general viewing. No direct contact between proposers and the topic authors is allowed. Written questions to SITIS must be submitted via the Internet at www.dodsbir.net/sitis.

Questions are limited to technical information related to improving the understanding of a particular topic's requirements; any other questions, such as those asking for advice or guidance on solution approach, will not receive a response. Locate the topic to which you want to submit a technical question by using the SITIS Quick Scan feature on this website. Then, using the form at the bottom of the topic description page, enter and submit your question. Answers are generally posted within seven working days of question submission. (Answers will also be emailed directly to the inquirer if the inquirer provides an e-mail address.)

The SITIS service for this solicitation opens on November 12, 2009 and closes to new questions on December 30, 2009. All questions and answers will be posted from November 12, 2009 through January 13, 2010. All proposers are advised to monitor SITIS during the solicitation period for questions and answers, and other information relevant to the topic under which they are proposing.”

- DoD STTR Program 2010.A Presolicitation Notice

The Department of Defense (DoD) posted a presolicitation notice for their 2010.A STTR program on the Federal Business Opportunities (<http://www.fedbizopps.gov>) website on December 18, 2009. A portion of the notice appears below for your convenience. To view the entire announcement, visit

https://www.fbo.gov/index?s=opportunity&mode=form&id=bb061dcd7f309082fdb77efa707d676a&tab=core&_cview=0.

Notice Type: Presolicitation Notice
Solicitation Number: DoDSTTR2010_A
Posted Date: December 18, 2009
Original Response Date: March 24, 2010

STTR solicitation 2010.A will be publicly released on the DoD SBIR/STTR Web Site (<http://www.acq.osd.mil/sadbu/sbir>) on Jan 25, 2010. The 2010.A STTR Solicitation will open for receipt of proposals on Feb 23, 2010 and will close at 6:00 AM EASTERN TIME, Mar 24, 2010.

Two DoD components will participate in the STTR 2010.A solicitation - the Department of the Army, and the Department of the Navy. The solicitation lists all the R&D topics under which DoD is seeking proposals, and also contains detailed information on the parameters of the STTR program and how to submit a proposal. Small firms and research institutions apply first for a phase I award not to exceed \$100,000 and one year, to test the scientific, technical, and commercial merit of a particular concept. If phase I proves successful, the firm may be invited to apply for a phase II award not to exceed \$750,000 for up to 24 months, to further develop the concept.

The complete solicitation may be accessed at <http://www.dodsbir.net/solicitation>. Questions may be directed to the SBIR/STTR Help Desk at (866) 724-7457 or Mr. Joe Misanin at (703) 604-0157 x 183, or by e-mail: Joseph.Misanin@osd.mil or Ms. Amy Smith, Contracting Officer at (937) 255-0493, e-mail amy.smith@wpafb.af.mil. Current Point of Contact: SBIR Help Desk at (866) 724-7457.

-- DHS S&T SBIR FY10.1 Solicitation Deadline Reminder

The deadline for receipt of proposals in response to the Department of Homeland Security (DHS) Science & Technology (S&T) Directorate FY10.1 SBIR is January 4, 2010 at 4:30 p.m. EST.

A Question and Answer matrix that DHS has posted on the Federal Business Opportunities (www.fedbizopps.gov) website was updated on December 17, 2009. "Round 3 of Industry Questions and DHS Replies" is available at https://www.fbo.gov/index?s=opportunity&mode=form&tab=core&id=b4bdbc4d2d94927237dde6a71b4f4d2d&_cview=0.

If you have questions about the DHS SBIR Program, email STSBIR.PROGRAM@dhs.gov. If you have questions or problems related to the electronic submission of your proposal, contact the SBIR Help Desk at sbirhd@sainc.com or call 1-800-754-3043.

-- SBIR on the Web: NASA YouTube Videos

NASA has a collection of short videos about successful companies that have participated in the SBIR and STTR Programs on their SBIR/STTR website. The SBIR Hallmarks of Success Videos are available at <http://sbir.gsfc.nasa.gov/SBIR/successvideo.html>. NASA also has a YouTube channel at <http://www.youtube.com/user/NASAHallmarkVideos> that contains over 70 of these informative videos. These videos may be useful if you are planning on preparing a proposal for the NASA SBIR solicitation next year.

If you submitted a proposal for the 2009 solicitation, NASA has indicated on their Phase I Award page (<http://sbir.gsfc.nasa.gov/SBIR/sbir2009/phase1/awards/index.html>) that debriefings for Phase 1 proposals submitted in response to the 2009 SBIR/STTR solicitations will be emailed to offerors by January 23, 2010. If your e-mail address has changed or if you have not received your debriefing by this date, please contact us in writing, by e-mail, mail or fax, to the SBIR/STTR Program Support Office. Telephone

requests will not be honored. Written debriefings, which include the comments of the evaluators, will be sent only to the Business Official designated in the proposal.

CONFERENCES AND WORKSHOPS

NATIONAL

National SBIR Conference -- Hartford, Connecticut, April 21-23, 2010. (Pre-conference workshops: April 20, 2010). Conference officials are expecting 1000 attendees, including large companies, federal agencies and national laboratories. This event will offer opportunities to schedule appointments with all 11 federal SBIR agencies and potential industry partners; feature your company/technology during the Poster Show; meet Program Managers and representatives from participating agencies; spend time with venture capital and angel investors, large companies, secondary market and traditional lenders, university and federal laboratory representatives and other experts who provide assistance or are interested in doing business with early-stage ventures, and more. Be prepared for three energy-filled days of success stories, workshops, presentations, exhibits, and new SBIR developments. For more information, contact Deb Santy at Deb.Santy@ctinnovations.com or 860-257-2893, or visit www.SBIRnational.com. A short video is also available at <http://www.youtube.com/watch?v=cQtl6P8pr0M>.

REGIONAL

10th Annual STTR/SBIR and HBCU/MI Small Business Conference -- Alabama A&M University, January 25-27, 2010. This event will include presentations from SBA, SADB, and HBCU/MI programs at DARPA, DoD, ONR, ARO, ARL, NRL and NIST representatives, as well as invited program managers from EPA, NASA, NSF and DOE. Networking opportunities will also be promoted during the conference between small businesses and university investigators to promote funding and teaming opportunities. For more information, visit http://aamuri.aamu.edu/Conference/2010/conference2010_index.htm, or contact Prof. Daryush ILA at 256-372-8703 or ila@aamuri.aamu.edu.

12th Annual Regional SBIR Conference -- St. Louis, Missouri, January 28-29, 2010. Speakers at this event will include NIH, DARPA, NSF, DHS, DOE (LANL), Army, Air Force, NASA (Goddard), DOT, DTIC, FBI, MS&T, University of Missouri System, SLU, Leonard Wood Institute and Boeing. For more information, visit <http://www.emergingtech.org/calendar.html>, or contact: Bill Simon at 314-615-6908, or bsimon@emergingtech.org.

SBIR/STTR Workshop -- Dallas, Texas, February 11, 2010. This event will include guest speaker Dr. Oliver Murphy, Lynntech Corp. and several Federal Agency SBIR Program Managers and other field experts. For more information, contact James E. Berish at fxs9413@dcccd.edu or 214-860-5709.

SBIR Overview and Proposal Preparation Workshops -- Omaha, Nebraska, March 24 and 25, 2010. The Business Development Center, who manages the SBIR/STTR program for the state of Nebraska, is holding this 2-day workshop. Day 1 will be an introduction of the EPA and SBIR Programs, including attendee one-on-one meetings with the program managers to receive feedback about their projects. Day 2 Jim Greenwood will be giving a proposal preparation workshop. This will include one free proposal evaluation for all attendees, good for one year. For more information, visit <http://nbdc.unomaha.edu/SBIR/>, or contact Lisa Tedesco at 402.554.6270 or mtedesco@mail.unomaha.edu.

SBIR/STTR Phase I Proposal Writing Workshop -- Little Rock, AR, April 22, 2010. This interactive, eight-hour workshop, offered by Arkansas Small Business Development Center, first-time or unsuccessful writers of SBIR Phase I proposals. Instructor Sharon Ballard will focus on two areas key to winning SBIR funding: the work plan and the commercialization plan. Participants will receive guidance in researching government organizations, topics and financial and administrative requirements and will explore some

specific steps to attract commercialization partners, even at the Phase I stage of the SBIR Program. For more information, contact Rebecca Norman at rxnorman@ualr.edu or 501.683.7700.

Other possible upcoming SBIR training opportunities include:

SBIR Phase 2 Proposal Preparation Workshop, Orlando, Florida, February 11, 2010
National SBIR Conference, Connecticut, April 2010

* Greenwood Consulting Group, Inc will provide training at these workshops. Any attendee of one of these workshops is entitled to a free critique of his or her draft SBIR or STTR proposal. If you have questions, contact Gail or Jim Greenwood at (239) 395-9446 (voice & fax) or g-jgreenwood@att.net, or visit their web site at www.g-jgreenwood.com.

If you are sponsoring or are aware of SBIR workshops in your area and would like to post an announcement feel free to contact us.

SOLICITATIONS CURRENTLY OPEN

SBIR

DHS S&T SBIR-2010-1 Solicitation
Due January 4, 2010
<https://www.sbir.dhs.gov/>

PHS-2009-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA
AIDS and AIDS-Related Due January 7, 2010
<http://grants.nih.gov/grants/funding/sbir.htm>

DOC NOAA FY2010 SBIR
Due January 10, 2010
<http://www.oar.noaa.gov/orta/>

Ed IES 2010 SBIR
Due January 11, 2010
<http://www.ed.gov/programs/sbir/applicant.html>

DoD SBIR Program 2010.1
Due January 13, 2010
<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

NIST FY2010 SBIR
Due January 22, 2010
http://tsapps.nist.gov/ts_sbir/Default.asp

STTR

PHS-2009-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA
AIDS and AIDS-Related Due January 7, 2010
<http://grants.nih.gov/grants/funding/sbir.htm>

COMING SOON

Ed OSERS/NIDRR

Expected late December, 2009

<http://www.ed.gov/programs/sbir/applicant.html>

DoD STTR Program 2010.A

Pre-release expected January 25, 2010

<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

EPA 2010 SBIR

Expected March 2010

<http://epa.gov/ncerqa/sbir/index.html>

SBIR/STTR INFO ON THE INTERNET

PARTICIPATING AGENCY SBIR WEB SITES:

Department of Agriculture

www.csrees.usda.gov/funding/sbir/sbir.html

Department of Commerce

National Oceanic and Atmospheric Administration

www.oar.noaa.gov/orta/

National Institute of Standards and Technology

www.nist.gov/sbir

Department of Defense

www.acq.osd.mil/sadbu/sbir or

www.dodsbir.net

Defense Technical Information Center

www.dtic.mil/dtic/sbir/

Air Force

www.sbirstrmall.com/Portal.aspx

Army

www.aro.army.mil/arowash/rt/sbir/sbir.htm

Chemical and Biological Defense Program (CBD)

Defense Advanced Research Projects Agency (DARPA)

www.darpa.mil/sbir/

Defense Threat Reduction Agency (DTRA)

www.dtra.mil/acq/business/acq%5Fsmallbus.html

Missile Defense Agency (MDA)

www.winbmdo.com/

Navy

www.navyssbir.com/

National Geospatial-Intelligence Agency (NGA)

www.nga.mil/portal/site/nga01/index.jsp

Office of the Secretary of Defense (OSD)

Special Operations Command (SOCOM)

<http://soal.socom.mil/index.cfm?page=sadbu&sb=sbir>

SBIR Interactive Technical Information System (SITIS)

<http://dtica.dtic.mil/sbir/index.html>

Department of Education

www.ed.gov/programs/sbir/index.html

Department of Energy

<http://sbir.er.doe.gov/sbir/>
Homeland Security Science and Technology Directorate (S&T)
<https://sbir.dhs.gov/>
Homeland Security Domestic Nuclear Detection (DNDO)
<https://dndosbir.dhs.gov/>
Department of Transportation
www.volpe.dot.gov/sbir
Environmental Protection Agency
<http://epa.gov/ncerqa/sbir>
National Institutes of Health
<http://grants1.nih.gov/grants/funding/sbir.htm>
National Aeronautics & Space Administration
<http://sbir.nasa.gov>
National Science Foundation
<http://www.nsf.gov/eng/iip/sbir/index.jsp>
Small Business Administration
www.sba.gov/SBIR/

NATIONAL RESOURCES (GOVERNMENT/NON-PROFIT)

CRIS (Current Research Information System)
<http://cris.csrees.usda.gov/>
CRISP (Computer Retrieval of Information on Scientific Projects)
www.crisp.cit.nih.gov/
Federal Business Opportunities
www.fedbizopps.gov/
Grants.gov
www.grants.gov
Pacific Northwest National Laboratory Economic Development Office
www.pnl.gov/edo/
SBA Tech-Net
<http://tech-net.sba.gov/>
State Science and Technology Institute
www.ssti.org

STATE/REGIONAL SBIR AND SMALL BUSINESS RESOURCES (listed alphabetically by state)

Technology Research and Development Center of Alaska (TREND)
www.trendalaska.org/
Arkansas SBDC SBIR/STTR Program
www.asbdc.ualr.edu/sbir/grants/
SBIR Colorado
www.sbircolorado.org/
The Connecticut SBIR Office
www.ctsbir.com/
Delaware Technology Assistance Program (DETAP)
www.detap.org/
Florida SBDC Network Business Technology Commercialization Program
www.floridasbdc.org/btc
Georgia SBIR Assistance Program
<http://innovate.gatech.edu/sbir>
Hawaii SBIR program (HDTC)
www.htdc.org/sbir/
Idaho SBIR Initiative Program
<http://technology.idaho.gov/sbir>

Heartland Illinois Technology Enterprise Center (HITEC)
www.heartlanditec.org/

Illinois DCEO Innovation Challenge Technical Assistance Program
www.illinoisbiz.biz/dceo/Bureaus/Technology/Technology+Grants+Programs/Innovation+Challenge+Program.htm

Office of Intellectual Property and Technology Transfer (OIPTT) and
NASA Illinois Commercialization Center (NICC)
www.nasa-illinois.org

Indiana Economic Development Corporation
<http://www.in.gov/iedc/sbir.htm>

Iowa State University Research Foundation, Inc. (ISURF)
www.techtransfer.iastate.edu

Kansas Technology Enterprise Corporation (KTEC)
www.ktec.com/business/section/resources.htm

Kentucky Science and Technology Corporation
www.kstc.com

Maine Technology Institute
www.mainetechnology.org/

Maryland Technology Development Corporation (TEDCO)
www.marylandtedco.org/

Defense Alliance of Minnesota
www.defensealliance.com/

MoFAST: Moving Missouri's Innovations to Market
www.mofast.net

Montana SBIR Program - Montana Department of Commerce
<http://sbir.mt.gov/index.asp>

MSU TechLink - Regional DoD SBIR and Transition Assistance
www.techlinkcenter.org/sbir

Nebraska Business Development Center
<http://nbdc.unomaha.edu/SBIR/>

Nevada Small Business Development Center (NSBDC)
www.nsbdc.org/

New Jersey SBDC Technology Commercialization Center
www.njsbdc.com/SciTech/sbir.asp

New Mexico SBIR Outreach Program
www.techventures.org/whatwedo/entrepreneurs.php

New York SBIR/STTR Assistance
www.nystar.state.ny.us/sbir/outreach.htm

North Dakota SBIR/STTR (NDSS)
www.techconnectnd.com/

North Carolina SBTDC SBIR Outreach
www.sbtcd.org/technology/sbirsttr.asp

Ohio SBIR Program
www.odod.state.oh.us/tech/sbir/

Oklahoma Center for the Advancement of Science and Technology
www.ocast.state.ok.us/Programs/SBIRSTTR/tabid/58/Default.aspx

Oregon SBIR and STTR Resource Guide
www.bizcenter.org/Services/7530/6198/7548

Innovation Partnership (Pennsylvania)
www.innovationpartnership.net/

Puerto Rico Small Business Development Center
www.prsbdc.org/CDTC_web/index.htm

Small Business High Technology Institute
www.sbhti.org/

South Dakota SBIR Center
www.sbir.dsu.edu

SBIR-STTR Assistance Center of Utah
www.innovationutah.com/sbir.html
Virginia's Center for Innovative Technology
www.cit.org/
Washington Technology Center SBIR Program
<http://www.watechcenter.org/sbir>
Washington State Small Business Development Center
www.sbdc.wsu.edu
Wisconsin Entrepreneurs' Network
www.wenportal.org
Wisconsin SBIR/STTR Program
www.wisconsinsbir.org/
Wyoming SBIR/STTR Initiative
www.uwyo.edu/sbir/

OTHER RESOURCES AND CONSULTING SERVICES

Advanced Technology Innovations, Inc.
<http://www.atiincusa.com/>
Bid Data Line
www.biddataline.com/fed/
Biotechnology Business Consultants, LLC
www.bioconsultants.com
Centurion Technology
www.centuriontechnology.com/
Clark Nuber P.S., CPAs
www.clarknuber.com/
Cohen International, SBIR Consulting
<http://rogercohen.com/sbir>
Consulting Concepts, LLC
www.consultingconceptsllc.com
DuResTec
www.durestec.com
Foresight Science & Technology, Inc.
www.foresightst.com
Gov-Con Solutions, LLC
www.sbiraccounting.info
Greenwood Consulting Group, Inc.
www.g-jgreenwood.com
GROW LLC
www.growllc.com
InKnowVation Online
www.inknowvation.com
Innovation Asset Management, LLC
www.iam-llc.com/
Jameson & Company, P.C. (SBIR Survival Kit)
www.jamesoncpa.com/gov't_contract_services.htm
Hentzel & Associates SBIR Services
www.sbirhelp.com
Lytmos Group, LLC
www.lytmos.com
Miller & Associates, P.C.
www.millerpc.com/
New Technology Connection
www.newtechconnect.com
NineSigma, Inc.

www.ninesigma.net/
Ohio Aerospace Institute
www.oai.org
Parmelee Creative & Technical Writing
www.parmeleeewriting.com/
PBC SBIR Services
www.sbirhelpdesk.com
www.pbcinc.com
Piquero Insights, Inc.
www.piqueroinc.com/
Proposals that Work, LLC
www.proposalsthatwork.com
ResearchResearch
www.researchresearch.com/entry/entry.htm
Research Editing
www.researchediting.com
Robert Berger Consulting
Under construction
Rocket Science Technologies
<http://rocketscitech.com>
SBIR.gov
<http://www.sbir.gov/>
SBIR Gateway
www.zyn.com/sbir/
SBIR Nation
www.twitter.com/SBIRNation
SBIR Resource Center
<http://sbir.us>
SciBiz Services
www.scibiz.net/
Small Business Technology Coalition
www.sbtc.org
Summit Contract Management, LLC
www.summitcontractmanagement.com
Tech BizSolutions, Inc.
www.sbiraccounting.com
The SBIR Coach - Fred Patterson
www.SBIRcoach.com
The SBIR Network
www.sbir.net

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subscribe sbir-alert first_name last_name

example: subscribe sbir-alert joe smith

To UNSUBSCRIBE, send an email to lyris@lyris.pnl.gov with the words "unsubscribe sbir-alert" in the subject line of your message

The URL for the Lyris ListManager Web-based interface of this newsletter is:
<https://lyris.pnl.gov/read/login/>.

You will need to choose a password to access your account online. You can make changes to your account as well as view back-issues of the SBIR-Alert (under the Messages tab) and perform keyword searches for issues containing a particular subject or topic of interest from within this interface.

HOW TO REACH US

If you have any comments, suggestions, or would like to submit items for the next issue please contact us:

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