

SBIR/STTR ALERTING SERVICE -- June 11, 2010

The SBIR/STTR Alerting Service is a free service that provides bi-weekly notification of SBIR and STTR solicitation announcements, news and information, and Internet resources relevant to the SBIR/STTR programs. This service is provided by the Economic Development Office of Pacific Northwest National Laboratory (PNNL).

Back issues of the SBIR Alert are available at www.pnl.gov/edo/opportunities/sbir.stm. Subscription instructions appear at the end of this newsletter.

NEWS IN THIS ISSUE

- NSF Oil Spill Response Notice
- DoD 2010.2 SBIR Solicitation Deadline Reminder
- DHS SBIR-2010.2 Solicitation Deadline Reminder
- NIH Extramural Nexus SBIR/STTR Article
- NASA 2008 STTR Program Phase 2 Award Selections Announced

SBIR/STTR NEWS AND INFORMATION

- NSF Oil Spill Response Notice

The National Science Foundation (NSF) FY-2011 SBIR Phase I Solicitation closed on June 9, 2010. However, the NSF recently posted the following opportunity for SBIR/STTR companies on their SBIR/STTR website (<http://www.nsf.gov/eng/iip/sbir/>):

Dear SBIR/STTR Companies: I would like to draw your attention to the special announcement that Dr. Bement and Dr. Marrett posted on May 27, 2010 concerning the Gulf of Mexico Oil Spill (<http://www.nsf.gov/pubs/2010/nsf10060/nsf10060.pdf>). We want to ensure that all resources and possible innovations are available to help solve this terrible disaster; therefore, we encourage all companies that have viable solutions to help solve this problem to submit a one time only proposal in response to the special announcement.

All proposals must be submitted on or before September 30, 2010. If you have any questions concerning this special opportunity please do not hesitate to contact Dr. Don Senich (dsenich@nsf.gov) or Mr. Kevin Simmons (kesimmon@nsf.gov).

We look forward to receiving your solutions to this most urgent problem.

Sincerely,

Kesh Narayanan
Division Director
Division of Industrial Innovation and Partnerships

- DoD 2010.2 SBIR Solicitation Deadline Reminder

The deadline for receipt of proposals in response to the Department of Defense (DoD) 2010.2 SBIR Solicitation is 6:00 a.m. June 23, 2010. The solicitation is available to view/download in HTML, PDF and MS WORD formats at <http://www.acq.osd.mil/osbp/sbir/solicitations/sbir102/index.htm>. Note that several modifications have been made to the solicitation since its release to the Internet. A list of these modifications is available at: <http://www.dodsbir.com/solicitation/sbir102/modlist.htm>.

The SBIR Interactive Topic Information System (SITIS) closed to new questions on June 9th, however, all questions and answers are available for general viewing at www.dodsbir.net/sitis through June 23, 2010. All proposers are advised to monitor SITIS during the solicitation period for questions and answers, and other information relevant to the topic under which they are proposing.

For more information or assistance regarding the DoD SBIR/STTR program, contact the DoD SBIR/STTR Help Desk at <http://www.dodsbir.net/helpdesk/>, or 866-724-7457.

-- DHS SBIR-2010.2 Solicitation Deadline Reminder

The deadline for receipt of proposals in response the Department of Homeland Security (DHS) 2010.2 SBIR Solicitation is June 24, 2010. Proposals must be completely submitted to the DHS submission website at <https://www.sbir.dhs.gov> by 2:00 p.m., EDST.

As indicated on the News and Events page of their website:

“The Solicitation deadline is firm. Late proposals will not be accepted or evaluated. Proposals received via any other means except the DHS submission website will not be accepted or evaluated. As the closing date draws near, heavy traffic on the web server may cause delays. Plan ahead and leave ample time to prepare and submit your proposal. Proposers bear the risk of website inaccessibility due to heavy usage in the final hours before the Solicitation closing time. In accordance with FAR 52.215-1, proposers are responsible for submitting proposals, and any modification, or revisions, so as to reach the Government office designated in the solicitation by the time specified in the Solicitation.”

As of June 7, four rounds of Q&A files pertaining to the solicitation have been posted on the Federal Business Opportunities (<http://www.fedbizopps.gov>) website. A pdf file containing a matrix of the SBIR Q&As for Round 4 are located at: https://www.fbo.gov/index?s=opportunity&mode=form&tab=core&id=ebd5c7646dda88eb377b8a454a345a47&_cview=0.

-- NIH Extramural Nexus SBIR/STTR Article

The article below, which promotes the SBIR/STTR program and the new Small Businesses Helping Investigators Fuel the Translation of Scientific Discoveries (SHIFT) opportunity, appeared in the June, 2010 Extramural Nexus – the newsletter of the National Institutes of Health (NIH) Office of Extramural Research. The entire newsletter is available at <http://nexus.od.nih.gov/nexus/nexus.aspx?Month=06&Year=2010>.

Director's Column

Public-Private Partnerships Help Entrepreneurs Develop Innovative Ideas

It is well known that the NIH funds biomedical research at research institutions, big and small, across the country. We also have an active small business community, and since the early 1980s, NIH has invested more than \$5 billion in research and development performed by small businesses. Recently, we awarded \$36M in grants for two Recovery Act opportunities targeted at small businesses and for-profit organizations.

The Small Business Innovation Research (SBIR)/Small Business Technology Transfer (STTR) program provides small businesses the opportunity to pursue innovative projects with commercial potential. Small business grantees help further the NIH mission of pursuing fundamental knowledge to extend healthy life and reducing the burdens of illness. They do this by developing commercial products and services that address the needs of the public's health, including early-stage drug development, development of medical

devices and diagnostics, and dissemination of health-related instructional material. Importantly, just like many of our other research projects, most ideas are investigator-initiated and undergo the same rigorous peer review process. The Sonicare® toothbrush and the Intralase™ procedure (used during some vision correction surgeries) are two success stories of many that resulted in part from an NIH small business grant.

Several independent and internal evaluations have found that approximately 50% of SBIR projects reach the marketplace. Interested in seeing our companies succeed even further, we have created a commercialization assistance program to help companies traverse what is often called the “valley of death” as they move their technology from the laboratory to the marketplace. The commercialization assistance program, now in its 6th year, provides expertise to help companies with business planning and commercialization strategies, as well as providing an opportunity for small businesses to present their technology to potential investors and strategic partners.

For investigators interested in transitioning a technology to the development phase and shifting their career at the same time, we have recently released the Small Businesses Helping Investigators Fuel the Translation of Scientific Discoveries (SHIFT) opportunity. The investigator, primarily employed by an institution at the time of application, shifts their responsibilities, resulting in primary employment at the small business by the start of the award.

The SBIR/STTR program is currently ongoing Congressional reauthorization. I look forward to reauthorization of the program and seeing what contributions these innovative American businesses make in the future.

Dr. Sally Rockey
Acting NIH Deputy Director for Extramural Research

-- NASA 2008 STTR Program Phase 2 Award Selections Announced

The NASA 2010 SBIR/STTR Combined Phase 1 Solicitations are scheduled to open on July 7, 2010. In the meantime, posted the following notice on their SBIR/STTR website this week:

NASA 2008 Small Business Technology Transfer (STTR) Program
Phase 2 Award Selections

NASA 2008 Small Business Technology Transfer (STTR) Program Phase 2 awards have been selected and publicly announced on Wednesday, June 9, 2010 at 4:00 pm. The press release, list of awards, and award abstracts can be downloaded from this page (<http://sbir.gsfc.nasa.gov/SBIR/sttr2008/phase2/awards/index.html>).

If you have any further questions, you can e-mail them to the [NASA SBIR/STTR Support Office](#).

CONFERENCES AND WORKSHOPS

NATIONAL

2010 National SBIR Beyond Phase II Conference -- San Antonio, Texas, September 13-17, 2010. This event showcases the SBIR Program's Phase II awardees' technologies and provides a forum for commercialization opportunities. The event brings together current SBIR Phase II companies, key technology and acquisition personnel from government, and industry to enable the transition of SBIR-funded research and development into products for military, government and private sector commercial markets. Registration is now open. For more information, visit <https://www.beyondphaseii.com/index.aspx> or contact Jenn ZiBerna at conference@esncc.com or 703-412-3653.

Oklahoma National SBIR/STTR Conference, November 8-10, 2010. Whether you are responsible for doing research or making the sale, innovation depends on recognizing opportunities and making connections thus the theme of this conference is "Making Connections." Additional information is available at <http://www.sbirok.org/>. Contact Sherry Roberts 405-319-8418 or sroberts@ocast.state.ok.us.

National SBIR/STTR Conference – Madison, Wisconsin, April 11-13, 2011. Visit www.wisconsinsbir.org for details. Additional information will be posted when available.

REGIONAL

SBIR/STTR 101 Introduction and Overview -- Gaylord, Michigan, June 15, 2010. This ½ day session will cover the SBIR/STTR program basics, including: program purpose; eligibility; and sources of funding. The course is targeted to a broad audience that is still exploring the SBIR/STTR program. It is designed to provide enough information for attendees to determine if they would like to seriously pursue proposal development. For more information, contact Kris Bergman at 734-930-9741, krisb@bioconsultants.com, or visit <http://www.misbtdc.net/workshop.aspx?key=1300027>.

Advanced DCAA Audit Seminar – 1 Day Seminar – Denver, Colorado, June 15, 2010. For more information, visit <http://www.gov-con.us> or contact 303-800-9115 ext 2 or info@gov-con.us.

DCAA Government Contractor Compliance Conference - 3 Day Seminar – Denver, Colorado, June 21 - 23, 2010. For more information, visit <http://www.gov-con.us> or contact 303-800-9115 ext 2 or info@gov-con.us.

SBIR/STTR Phase I Proposal Preparation Workshop -- Tampa, FL, July 15, 2010. To register and for additional information, visit www.trda.org, or contact Bonnie O'Regan at boregan@trda.org or 321-872-1050, Ext. 107.

SBIR/STTR Phase I Proposal Preparation Workshop -- Orlando, FL, August 5, 2010. To register and for additional information, visit www.trda.org, or contact Bonnie O'Regan at boregan@trda.org or 321-872-1050, Ext. 107.

DCAA Cost Accounting Seminar and QuickBooks workshop - 2 Day Seminar -- Denver, Colorado, August 23-24, 2010. For more information, visit <http://www.gov-con.us>, or contact 303-800-9115 ext 2 or info@gov-con.us.

SBIR/STTR Phase I Proposal Preparation Workshop -- Boca Raton, FL, September 16, 2010. To register and for additional information, visit www.trda.org, or contact Bonnie O'Regan at boregan@trda.org or 321-872-1050, Ext. 107.

SBIR/STTR Phase I Proposal Writing Workshop -- Fayetteville, Arkansas, October 7, 2010. This event, offered by Arkansas Small Business and Technology Development Center, can help research-based businesses move from SBIR/STTR applicants to awardees. This interactive, eight-hour workshop is for early-stage, first-time or unsuccessful writers of SBIR Phase I proposals. Participants will receive guidance in researching government organizations, topics and financial and administrative requirements and will explore some specific steps to attract commercialization partners, even at the Phase I stage of the SBIR Program. For more information, contact Rebecca Norman at rxnorman@ualr.edu or 501.683.7700.

Other possible upcoming SBIR training opportunities include:

SBIR/STTR Road Trip, Santa Fe & Albuquerque, New Mexico, Late Summer 2010 (tentative)

SBIR/STTR Phase 2 workshop, Orlando, Florida, Early Fall 2010 (tentative)

SBIR/STTR Training Event, Portland, Oregon area, Fall 2010 (tentative)

SBIR/STTR Training Event, Newark/North Brunswick, New Jersey area, Late Fall 2010 (tentative)

* Greenwood Consulting Group, Inc will provide training at these workshops. Any attendee of one of these workshops is entitled to a free critique of his or her draft SBIR or STTR proposal. If you have questions, contact Gail or Jim Greenwood at (239) 395-9446 (voice & fax) or gail-jim@g-jgreenwood.com, or visit their web site at www.g-jgreenwood.com.

If you are sponsoring or are aware of SBIR workshops in your area and would like to post an announcement feel free to contact us.

SOLICITATIONS CURRENTLY OPEN

SBIR

DoD SBIR Program 2010.2

Due June 23, 2010

<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

DHS S&T SBIR FY10.2 Solicitation

Due June 24, 2010

<https://www.sbir.dhs.gov>

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF

Due August 5, December 5, 2010;

AIDS and AIDS-related due May 7, September 7, 2010, and January 7, 2011

<http://grants.nih.gov/grants/funding/sbir.htm>

STTR

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF

Due August 5, December 5, 2010;

AIDS and AIDS-related due May 7, September 7, 2010, and January 7, 2011

<http://grants.nih.gov/grants/funding/sbir.htm>

COMING SOON

USDA-SBIR Phase I Solicitation

Expected to be released June 2010

<http://www.csrees.usda.gov/funding/sbir/sbir.html>

NASA SBIR and STTR 2010 Phase 1 Solicitation

Expected to open July 7, 2010

<http://sbir.gsfc.nasa.gov/SBIR/SBIR.html>

DoD STTR Solicitation 2010.B and SBIR Solicitation 2010.3

Expected on the web July 20, 2010; Open August 17, 2010

<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

SBIR/STTR INFO ON THE INTERNET

PARTICIPATING AGENCY SBIR WEB SITES:

Department of Agriculture

www.csrees.usda.gov/funding/sbir/sbir.html

Department of Commerce

National Oceanic and Atmospheric Administration

www.oar.noaa.gov/orta/

National Institute of Standards and Technology

www.nist.gov/sbir

Department of Defense

www.acq.osd.mil/sadbu/sbir or

www.dodsbir.net

Defense Technical Information Center

www.dtic.mil/dtic/sbir/

Air Force

www.sbirstrmall.com/Portal.aspx

Army

www.aro.army.mil/arrowash/rt/sbir/sbir.htm

Chemical and Biological Defense Program (CBD)

Defense Advanced Research Projects Agency (DARPA)

www.darpa.mil/sbir/

Defense Threat Reduction Agency (DTRA)

www.dtra.mil/acq/business/acq%5Fsmallbus.html

Missile Defense Agency (MDA)

www.winbmdo.com/

Navy

www.navysbir.com/

National Geospatial-Intelligence Agency (NGA)

www.nga.mil/portal/site/nga01/index.jsp

Office of the Secretary of Defense (OSD)

Special Operations Command (SOCOM)

<http://soal.socom.mil/index.cfm?page=sadbu&sb=sbir>

SBIR Interactive Technical Information System (SITIS)

<http://dtica.dtic.mil/sbir/index.html>

Department of Education

www.ed.gov/programs/sbir/index.html

Department of Energy

<http://sbir.er.doe.gov/sbir/>

Homeland Security Science and Technology Directorate (S&T)

<https://sbir.dhs.gov/>

Homeland Security Domestic Nuclear Detection (DNDO)

<https://dndosbir.dhs.gov/>

Department of Transportation

www.volpe.dot.gov/sbir

Environmental Protection Agency

<http://epa.gov/ncerqa/sbir>

National Institutes of Health

<http://grants1.nih.gov/grants/funding/sbir.htm>

National Aeronautics & Space Administration

<http://sbir.nasa.gov>

National Science Foundation

<http://www.nsf.gov/eng/iip/sbir/index.jsp>

Small Business Administration

www.sba.gov/SBIR/

NATIONAL RESOURCES (GOVERNMENT/NON-PROFIT)

CRIS (Current Research Information System)

<http://cris.csrees.usda.gov/>

CRISP (Computer Retrieval of Information on Scientific Projects)

www.crisp.cit.nih.gov/

Federal Business Opportunities

www.fedbizopps.gov/

Grants.gov

www.grants.gov

Pacific Northwest National Laboratory Economic Development Office

www.pnl.gov/edo/

SBA Tech-Net

<http://tech-net.sba.gov/>

State Science and Technology Institute

www.ssti.org

STATE/REGIONAL SBIR AND SMALL BUSINESS RESOURCES

(listed alphabetically by state)

Technology Research and Development Center of Alaska (TREND)

www.trendalaska.org/

Arkansas SBDC SBIR/STTR Program

www.asbdc.ualr.edu/sbir/grants/

SBIR Colorado

www.sbircolorado.org/

The Connecticut SBIR Office

www.ctsbir.com/

Delaware Technology Assistance Program (DETAP)

www.detap.org/

Florida SBDC Network Business Technology Commercialization Program

www.floridasbdc.org/btc

Georgia SBIR Assistance Program

<http://innovate.gatech.edu/sbir>

Hawaii SBIR program (HDTC)

www.htdc.org/sbir/

Idaho SBIR Initiative Program

<http://technology.idaho.gov/sbir>

Heartland Illinois Technology Enterprise Center (HITEC)

www.heartlanditec.org/

Illinois DCEO Innovation Challenge Technical Assistance Program

www.illinoisbiz.biz/dceo/Bureaus/Technology/Technology+Grants+Programs/Innovation+Challenge+Program.htm

Office of Intellectual Property and Technology Transfer (OIPTT) and

NASA Illinois Commercialization Center (NICC)

www.nasa-illinois.org

Indiana Economic Development Corporation

<http://www.in.gov/iedc/sbir.htm>

Iowa State University Research Foundation, Inc. (ISURF)

www.techtransfer.iastate.edu

Kansas Technology Enterprise Corporation (KTEC)

www.ktec.com/business/section/resources.htm

Kentucky Science and Technology Corporation

www.kstc.com

Maine Technology Institute

www.mainetechnology.org/

Maryland Technology Development Corporation (TEDCO)
www.marylandtedco.org/

Defense Alliance of Minnesota
www.defensealliance.com/

MoFAST: Moving Missouri's Innovations to Market
www.mofast.net

Montana SBIR Program - Montana Department of Commerce
<http://sbir.mt.gov/index.asp>

MSU TechLink - Regional DoD SBIR and Transition Assistance
www.techlinkcenter.org/sbir

Nebraska Business Development Center
<http://nbdc.unomaha.edu/SBIR/>

Nevada Small Business Development Center (NSBDC)
www.nsbdc.org/

New Jersey SBDC Technology Commercialization Center
www.njsbdc.com/SciTech/sbir.asp

New Mexico SBIR Outreach Program
www.techventures.org/whatwedo/entrepreneurs.php

New York SBIR/STTR Assistance
www.nystar.state.ny.us/sbir/outreach.htm

University of North Dakota Center for Innovation SBIR / STTR Services
http://www.innovators.net/innovators/public_html/entrepreneur_services/es_sbir.html

North Carolina SBTDC SBIR Outreach
www.sbtcd.org/technology/sbirsttr.asp

Ohio SBIR Program
www.odod.state.oh.us/tech/sbir/

Oklahoma Center for the Advancement of Science and Technology
<http://www.ok.gov/ocast/>

Oregon SBIR and STTR Resource Guide
www.bizcenter.org/Services/7530/6198/7548

Innovation Partnership (Pennsylvania)
www.innovationpartnership.net/

Puerto Rico Small Business Development Center
www.prsbdc.org/CDTC_web/index.htm

Small Business High Technology Institute
www.sbhti.org/

South Dakota SBIR Center
www.sbir.dsu.edu

SBIR-STTR Assistance Center of Utah
www.innovationutah.com/sbir.html

Virginia's Center for Innovative Technology
www.cit.org/

Washington Technology Center SBIR Program
<http://www.watechcenter.org/sbir>

Washington State Small Business Development Center
www.sbdc.wsu.edu

Wisconsin Entrepreneurs' Network
www.wenportal.org

Wisconsin SBIR/STTR Program
www.wisconsinsbir.org/

Wyoming SBIR/STTR Initiative
www.uwyo.edu/sbir/

OTHER RESOURCES AND CONSULTING SERVICES

Advanced Technology Innovations, Inc.

<http://www.atiincusa.com/>
Bid Data Line
www.biddataline.com/fed/
Biotechnology Business Consultants, LLC
www.bioconsultants.com
Centurion Technology
www.centuriontechnology.com/
Clark Nuber P.S., CPAs
www.clarknuber.com/
Cohen International, SBIR Consulting
<http://rogercohen.com/sbir>
Consulting Concepts, LLC
www.consultingconceptsllc.com
DuResTec
www.durestec.com
Foresight Science & Technology, Inc.
www.foresightst.com
Gov-Con Solutions, LLC
www.sbiraccounting.info
Greenwood Consulting Group, Inc.
www.g-jgreenwood.com
GROW LLC
www.growllc.com
InKnowVation Online
www.inknowvation.com
Innovation Asset Management, LLC
www.iam-llc.com/
Jameson & Company, P.C. (SBIR Survival Kit)
www.jamesoncpa.com/gov't_contract_services.htm
JHEverson Consulting LLC
www.JHEversonConsulting.com
Hentzel & Associates SBIR Services
www.sbirhelp.com
Lytmos Group, LLC
www.lytmos.com
Marti Elder Inc. -- SBIR consulting in the Northern Rockies region
www.martielder.com
Miller & Associates, P.C.
www.millerpc.com/
New Technology Connection
www.newtechconnect.com
NineSigma, Inc.
www.ninesigma.net/
Ohio Aerospace Institute
www.oai.org
Parmelee Creative & Technical Writing
www.parmeleeewriting.com/
PBC SBIR Services
www.sbirhelpdesk.com
www.pbcinc.com
Piquero Insights, Inc.
www.piqueroinc.com/
Proposals that Work, LLC
www.proposalsthatwork.com
ResearchResearch
www.researchresearch.com/entry/entry.htm

Research Commercialization and SBIR Center
<http://center.ncet2.org/>
Research Editing
www.researchediting.com
Robert Berger Consulting
Under construction
Rocket Science Technologies
<http://rocketscitech.com>
SHIFT Connector: Bringing Business Jobs to Academic Investigators
<http://funding.niaid.nih.gov/ncn/sbir/shift/default.htm>
SBIR.gov
<http://www.sbir.gov/>
SBIR Gateway
www.zyn.com/sbir/
SBIR Nation
www.twitter.com/SBIRNation
SBIR Resource Center
<http://sbir.us>
SciBiz Services
www.scibiz.net/
Small Business Technology Coalition
www.sbtc.org
Summit Contract Management, LLC
www.summitcontractmanagement.com
Tech BizSolutions, Inc.
www.sbiraccounting.com
The SBIR Coach - Fred Patterson
www.SBIRcoach.com
The SBIR Network
www.sbir.net

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subscribe sbir-alert first_name last_name

example: subscribe sbir-alert joe smith

To UNSUBSCRIBE, send an email to lyris@lyris.pnl.gov with the words "unsubscribe sbir-alert" in the subject line of your message

The URL for the Lyris ListManager Web-based interface of this newsletter is:
<https://lyris.pnl.gov/read/login/>.

You will need to choose a password to access your account online. You can make changes to your account as well as view back-issues of the SBIR-Alert (under the Messages tab) and perform keyword searches for issues containing a particular subject or topic of interest from within this interface.

HOW TO REACH US

If you have any comments, suggestions, or would like to submit items for the next issue please contact us:

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