



THE ROYAL
INSTITUTE OF
INTERNATIONAL AFFAIRS

CHINA ENERGY AND WESTERN REGIONAL ECONOMIC DEVELOPMENT

中国能源和西部经济开发 国际研讨会



A major international conference organized by the
State Development Planning Commission in association with
The Royal Institute of International Affairs and
China International Engineering Consulting Corporation – Overseas Consulting Co. Ltd.

12 & 13 October 2000
Diaoyutai State Guest House, Beijing, China

Official Publication

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中华人民共和国
国家发展计划委员会

State Development Planning Commission
People's Republic of China

On behalf of the State Development Planning Commission, I would like to express my congratulations to both the Royal Institute of International Affairs and China International Engineering Consulting Corporation – Overseas Consulting Co. Ltd. for the upcoming conference **China Energy and Western Regional Economic Development**.

In view of the overall development programme in China, and the needs of the new century, the Chinese government has decided to implement a strategy of major development in the western part of China, and to accelerate the development in the central and western regions. This is a major long-term task. In the process, the State Development Planning Commission will bring together experts and academics at home and abroad to study and explore new ideas, new methods and new mechanisms, in order to take the appropriate policy measures suited to the new circumstances.

This international conference will focus on the strategic policy alternatives and the direction that international cooperation will take in the development of energy resources in the west of China. The event will serve as a forum where views on these issues can be freely exchanged, so that foreign investors can obtain a better understanding of the western region of China and take part fully in the investment and development programme.

In the course of economic development, China cannot be separated from the world, nor can the world be separated from China. It is with great pleasure that I extend my sincere welcome to friends and guests from abroad and wish the conference great success.



Zeng Peiyan, Chairman,
State Development Planning Commission



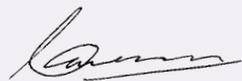
THE ROYAL
INSTITUTE OF
INTERNATIONAL AFFAIRS

The Royal Institute of International Affairs is joining forces with the State Development Planning Commission (SDPC) and the China International Engineering Consulting Corporation – Overseas Consulting Co. Ltd. (CIECC-OC) to organize this ground breaking conference: **China Energy and Western Regional Economic Development**.

As you know, the SDPC has initiated a number of major projects to accelerate regional economic development. One of its aims is to maximize the development of energy resources in the western part of China and to provide an adequate supply of energy to the fast developing eastern region of the country.

This conference will provide companies with a clear understanding of government policy on the western region's economic development as it relates to the energy sector, and outline the details of the many investment opportunities this development provides. The results will be fed into the Chinese government's next five year plan. We are delighted to be able to provide this international forum where SDPC and CIECC senior decision-makers, key to the success of the implementation of the project, can get together with all the interested parties to discuss this major policy initiative and the investment opportunities it affords.

I do hope that you will be able to join us for what will be a very productive and timely conference.



Lord Marshall of Knightsbridge
Chairman, The Royal Institute of International Affairs

CONFERENCE AGENDA

Thursday 12 October 2000

SESSION ONE

Policy Overview

Chairmen's Introduction

John Mitchell

*Chairman, Energy and Environmental Programme
The Royal Institute of International Affairs*

and **Xu Tongmao**

Director General, Foreign Affairs Department

State Development Planning Commission

China Energy and Western Regional Development –

Views from Chinese Government

Zeng Peiyan

Chairman, State Development Planning Commission

China Energy and Western Regional Development

Speaker to be advised

Overall Planning on Western Development

Head, West Development Administrative Office

State Council

SESSION TWO

China Energy and Western Regional Development: Western Perspective

Forum moderator

Head

West Development Administrative Office

State Council

World Energy Scene and China's Energy

Senior Representative from Shell

Foreign Investment in China's Regional Development

Dr Chris Gibson-Smith

Executive Director, Policies and Technology

BP Amoco plc

The Role of Technology in Expanding Energy Supply

Senior Representative from Mitsubishi Corporation

SESSION THREE

Balancing Energy Structure and Economic Development: Plans and Suggestions from Leading Regional Representatives

Forum moderator

Lei Mingshan

Vice President

*China International Engineering Consulting
Corporation (CIECC)*

General Plan for Western Regional Development

Director, Department of Development Plan

State Development Planning Commission

Xinjiang Uygur Autonomous Region: Development Plan and Present Implementation Project

Speaker to be advised

Qinghai Province

Speaker to be advised

Sichuan Province

Speaker to be advised

Shanxi Province

Speaker to be advised

SESSION FOUR

Energy Supply from Russia and Kazakhstan to Western China

Forum moderator

Lu Junming

Chairman, CIECC-OC

Rem Vyakhirev *

Chairman of the Board, Gazprom

Nurlan Balgimbayev

President

Kazakhoil National Oil & Gas Company

Other speakers to be advised

**subject to final confirmation*

CONFERENCE AGENDA

Friday 13 October 2000

SESSION FIVE

Energy Infrastructure

Forum moderators

Robert S Price Jnr

Director, Office of European and Asian Affairs
Department of Energy, USA

and **Tian Jun**

Deputy Director General, Foreign Affairs Department
State Development Planning Commission

Pipeline Project: Overall Plan and Implementation Proposals

Ma Fucai

President, Petro-Natural Gas Co. Ltd

Infrastructure: the Key to Western Regional Development

Zhang Guobao

Deputy Chairman

State Development Planning Commission

Implications of China's WTO Entry on Infrastructure Development

Professor Chulsu Kim

Former Minister, Ministry of Trade, Industry and Energy
Korea

Former Deputy Director General, World Trade
Organization and

Vice President, Sejong University, Korea

Gas Market Development in East China – Pipeline Gas vs LNG

Jiang Yingshi

Deputy Director

Shanghai Planning Commission

SESSION SIX

Power

Forum moderators

Gao Yan

President, State Power Corporation

and **Satish Rao**

Manager Energy Division (East), Asian Development Bank

Power in China and the Use of Natural Gas

Senior Representative from China Power Co

Technology for China's Gas Market Development

Speaker to be advised

Power Transmission from West to East

Speaker to be advised

SESSION SEVEN

Financial and Legal Issues

Forum moderator

Senior Representative from Dresdner Kleinwort Benson
and **Lu Jing**

General Manager, CIECC-OC

Foreign Investment in Infrastructure Development: Priority Issues

Yoshihiro Sakamoto

President, The Institute of Energy Economics, Japan and
Former Vice Minister for International Affairs, MITI, Japan

Investment Plans in the West

Senior Representative from The State Development Bank
of China

Risks in Financing and Building Energy in West China

Yoshihiko Morita

Executive Director

Research Institute for Development and Finance
Japan Bank for International Cooperation

Foreign Capital Utilization Policy on Western Development

Director General, Department of Foreign Capital Utilization
State Development Planning Commission

Taxation and Energy Pricing in West China

Senior Representative from the State Taxation Bureau

Financing Developing Energy Projects in West China – Legal Issues

Senior Representative from a Western Legal Firm

Participation in West China's Energy Development – Key Success Factors

Speaker to be advised

The Role of Engineering Consulting in West Development

Tu Yourui

Chairman of the Board, CIECC

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The Royal Institute of International Affairs is an independent body which promotes the rigorous study of international questions and does not express opinions of its own. The opinions expressed are those of the speakers.

ABOUT THE ORGANIZERS

THE ROYAL INSTITUTE OF INTERNATIONAL AFFAIRS (RIIA)



The Royal Institute of International Affairs, at Chatham House in London, is one of the world's leading independent institutes working to further the understanding of key international issues. Its activities – research, publications, conferences and meetings – bring together people of all nationalities and from all walks of life including government and non-governmental organizations, politics, business, the academic world and the media.

The Conference Unit

Reflecting its main areas of research, the institute runs over twenty high-level policy conferences a year on finance, energy and the environment, trade and defence. Working closely with the in-house research programmes, the Conference Unit offers experience and professionalism backed by sound academic input. Top level speakers from industry, government and international organizations can consistently be attracted thanks to the Institute's world-wide reputation and contacts. Audiences reflect the level and international scope of the speakers.

The Energy and Environmental Programme (EEP)

The Energy and Environmental Programme is one of the many research programmes housed within RIIA. It conducts authoritative research and aims to stimulate debate on the political, legal, strategic and economic aspects of domestic and international energy and sustainable

development issues and policy. Its research is disseminated through conferences, workshops, books and shorter papers.

CHINA INTERNATIONAL ENGINEERING CONSULTING CORPORATION – OVERSEAS CONSULTING CO. LTD. (CIECC-OC)



China International Engineering Consulting Corporation – Overseas Consulting Co. Ltd. (CIECC-OC) is one of the leading consulting companies serving as a bridge in investment, cooperation, technical equipment introduction for both domestic and foreign enterprises. It serves as a window to the China International Engineering Consulting Corporation (CIECC) to conduct international engineering consulting. Over the past twenty years, CIECC-OC has provided reputable, high quality consulting services for over 100 projects entrusted by the major state departments, including the State Development Planning Commission, the State Economy and Trade Commission, the Ministry of Foreign Trade and Economic Cooperation and the National Import and Export Bank. It has also been working closely with international organizations such as the World Bank and United Nations Industrial Development Organization (UNIDO). CIECC-OC has become a reliable partner for investors, banks and enterprises both at home and abroad.

ABOUT THE SPONSORS

BP AMOCO



BP Amoco is the largest foreign investor in China's fast-growing energy markets. Total capital employed is about US\$1.1 billion and the company employs more than 1,650 people in the country. Each of BP Amoco's key activities is represented - exploration and production, retailing and refining, the manufacture of petrochemicals, and gas and power generation. In Guangdong commercial operations include petrol retailing, aviation fuelling, liquefied petroleum gas marketing and offshore natural gas production. In western China the company manages a joint venture acetic acid plant near Chongqing. BP Amoco's Gas & Power unit in China has a number of large pipeline and power generation projects under study and is also involved in a gas marketing project with PetroChina. Other major BP Amoco projects include a US\$2.5 billion petrochemicals complex near Shanghai with Sinopec, a chemicals manufacturing plant at Zhuhai and an LPG storage cavern at Ningbo.

DRESDNER KLEINWORT BENSON



Dresdner Kleinwort Benson pioneered the UK privatization programme and is a leading bank in oil and gas equity offerings. Recent transactions include:

- sole global co-ordinator and bookrunner for the international public offering of PKN raising US\$580 million (1999)
- global co-ordinator of the international initial public offering for Gazprom raising US\$430 million (1996)

Notably, we are acting as European tranche lead co-ordinator for the IPO of Sinopec.

Dresdner Kleinwort Benson is one of the leading oil and gas banks in London. Recent oil and gas transactions include amongst others:

- advising Ruhrgas on its successful acquisition of a 2.5% equity stake in Gazprom for US\$660 million in the recent competitive auction.

One of our major strengths in the sector is our unique experience in the financing of pipelines, including: MIDAL, STEGAL, Europe; Bolivia-Brazil, South America; and West Natuna, Asia.

Dresdner Bank pioneered the entry of the PRC into the European capital markets as a lead-manager of China's first overseas bond issue in 1987. In May 1997, Dresdner Bank became the first European bank to open a fully operating branch in Beijing.

MITSUBISHI CORPORATION



Mitsubishi Corporation has decades of experience doing business around the world through a global network of 42 offices in Japan and 118 offices and subsidiaries in 73 locations overseas. In China, we have also been actively engaged in various business fields, having 19 local offices and 126 affiliated companies. In the Chinese energy industry, we have been involved in the trade of crude oil/coal/petroleum products etc. In addition to low trading operation, we are active in capital investment and our Shanghai LPG Terminal, a joint venture with our Chinese partner, started its operation in May 1999. Mitsubishi Corporation will continue always to make best efforts to provide 'customer oriented' services. By doing so, we sincerely would like to contribute to the economic growth of China and to the everlasting friendship between China and Japan.

SHELL COMPANIES IN CHINA



Shell has one of the largest commitments to mainland China of any international oil company. All five core businesses are represented - Exploration and Production, Gas and Power, Oil Products, Chemicals and Renewables. Shell has more than 10 offices and some 1,200 employees, mostly young Chinese staff. In western China Shell is reviewing gas development in the Kuqa depression area of the Tarim Basin, developing the Changbei field in Shaanxi, and assessing natural gas transportation and marketing from west to east China. Its solar panels are being used in a major rural electrification project for 75,000 homes in Xinjiang.

CONFERENCE SUPPORTER

BRITISH AIRWAYS



British Airways have a long established and proud history of serving China. We currently operate between London Heathrow and Beijing four times weekly. The route is served by ultra modern Boeing 777 aircraft, departing Heathrow every Monday, Wednesday, Friday and Saturday. Return services from Beijing operate every Tuesday, Thursday, Saturday and Sunday.

British Airways is the largest international carrier in the world serving more than 233 destinations in 96 countries and carrying more than 40 million passengers per year.

CHINA ENERGY AND WESTERN REGIONAL ECONOMIC DEVELOPMENT

HOW TO REGISTER



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REGISTRATION FORM

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COMPANY

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EMAIL

TYPE OF BUSINESS

REFERENCE IN

REGISTRATION FEES

- Commercial organizations £1295.00
 Government representatives £750.00

The fees include attendance at all sessions, refreshments and conference documentation as made available by the speakers. The fees do not include accommodation (see administrative details). Full payment of the registration fees must be made before the date of the conference. All bookings are considered binding on receipt of the registration form.

METHODS OF PAYMENT

Payment for the full registration fee **MUST BE** received before the date of the conference in order to guarantee your place.

- Please reserve one place at China Energy and Western Regional Economic Development @ £1295.00
 Please reserve one place at China Energy and Western Regional Economic Development at the reduced government rate of £750
 Please charge my Amex/Visa/MasterCard with £

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- Please invoice

- Direct bank transfer to: Lloyds Bank Plc, Pall Mall St James's Branch, UK. Account number: 3679006 Sort code: 30-00-08

I confirm that I have read and agree to the conditions of registration as specified in the administrative section. Data Protection Act: The information you provide will be held by us and will be used to keep you informed of RIIA products and may be used by other selected quality companies for mailing purposes.

Signed Date

ADMINISTRATIVE DETAILS

Time and Place

- Date:** 12 & 13 October 2000
Time: Registration will be between 08.00-09.00 on the first day
The conference will start at 09.00
Venue: Building 17
Diaoyutai State Guest House
Fuwai Dajie
Haidian District, Beijing 100045
Tel: (+86) 10 6859 1188/1957/1960
Fax: (+86) 10 6851 3362

LIMITED CAPACITY: Only a limited number of seats are available for this event. Please book early to avoid disappointment.

CONFERENCE LANGUAGES: The conference will be in English and Chinese. Simultaneous interpretation will be provided.

CANCELLATIONS: If cancellations are received in writing by Monday 4 September 2000, the registration fee will be refunded less a 25% service charge. After this date, the full registration fee will apply. Cancellations are only valid on receipt of an official cancellation number issued by the Conference Unit of The Royal Institute of International Affairs. Substitutions for registered delegates may be made at any time, but we would appreciate prior notification.

HOTEL RESERVATIONS: A limited number of rooms at special rates will be available for delegates at the Diaoyutai State Guest House and the Diaoyutai Hotel in Beijing. Booking information will be sent immediately following receipt of registration.

VISAS: Delegates requiring Chinese visas are advised to apply well in advance of the conference. The organizers have appointed a visa agency for those delegates based in the UK. Details will be sent on receipt of registration.

PROGRAMME CHANGES: It is sometimes necessary to change the timing or content of the programme. The conference organizers will not be liable for any such unavoidable changes.

ON THE WORLD WIDE WEB: For further information see: www.riia.org and www.ciecc-oc.com

INCORRECT MAILING ADDRESS: We obtain our lists from a wide variety of sources and, as a result, you may receive a duplicate of this brochure. If so, we apologize and ask you to pass it on to a colleague who may be interested. If your personal or company details are incorrect, kindly mark the changes on the brochure and return it to us.

OFFICIAL PUBLICATION

The FAR EASTERN ECONOMIC REVIEW: Asia's business weekly

The **Far Eastern Economic Review (FEER)** is uniquely positioned as the business weekly magazine edited and published in Asia with circulation worldwide. From its editorial headquarters in Hong Kong, the FEER, since 1946, has provided the information insights needed to do business in Asia to the world's most important readers.

With fifty journalists in thirteen bureaus in the region, the FEER has the largest news-gathering team of any international or regional weekly magazine in Asia. But it's not just the numbers that set the FEER apart. The FEER's bureaus are staffed with Asian experts – people who are long-term residents of the countries they're reporting on; people who speak the local language, understand the culture and know the history. That's why business leaders depend on the **Far Eastern Economic Review** for a thorough understanding of the region, and insights on events that move governments and markets in Asia.

PROMOTIONAL OPPORTUNITIES

A number of promotional opportunities, including full conference sponsorship and exhibition stands, remain available for this event. For further details, please contact Catherine O'Keeffe tel: (+44) 20 7957 5747 fax: (+44) 20 7321 2045 email: cokeeffe@riia.org