

SBIR/STTR ALERTING SERVICE -- July 16, 2010

The SBIR/STTR Alerting Service is a free service that provides bi-weekly notification of SBIR and STTR solicitation announcements, news and information, and Internet resources relevant to the SBIR/STTR programs. This service is provided by the Economic Development Office of Pacific Northwest National Laboratory (PNNL).

Back issues of the SBIR Alert are available at www.pnl.gov/edo/opportunities/sbir.stm. Subscription instructions appear at the end of this newsletter.

NEWS IN THIS ISSUE

- DOE FY 2010 Phase III Xlerator Program Announced
- NIH SBIR Niche Assessment Program Announcement
- NASA SBIR/STTR 2010 Phase 1 Presolicitation Notice
- DoD SBIR Solicitation 2010.3 Presolicitation Notice
- DoD STTR Solicitation 2010.B Presolicitation Notice
- SBIR Proposal Writing Tip: NSF RAPID Gulf Proposals

SBIR/STTR NEWS AND INFORMATION

- DOE FY 2010 Phase III Xlerator Program Announced

On July 14, 2010, the Department of Energy (DOE) posted a press release announcing their FY 2010 Phase III Xlerator Program on their News site, a portion of which appears below:

DOE Announces \$30 Million in New Small Business Funding to Help Commercialize Clean Energy Technologies

Washington, DC- U.S. Energy Secretary Steven Chu announced today that \$30 million in funding from the Recovery Act and FY 2010 budget appropriations will be made available to qualified small businesses to support the commercialization of promising new technologies. Today's funding announcement builds on the Department's existing efforts under the Small Business Innovation Research program (SBIR) and the Small Business Technology Transfer program (STTR) to develop near-term clean energy technologies and support American small businesses that will play an important role in building the clean energy economy of the future. This is the first time DOE has offered Phase III awards under these small business programs.

"Small businesses are engines of job creation and innovation, and we need their ingenuity and entrepreneurial spirit to drive a clean energy economy," said Secretary Chu. "By helping America's small businesses bring these innovative technologies to market, we will spur economic growth and help reduce the country's energy use."

Small companies previously awarded Phase II grants through DOE's Small Business Innovation Research program (SBIR) or the Small Business Technology Transfer program (STTR) are eligible. Projects that include developed technologies with a strong potential for commercialization and impact on U.S. manufacturing and job creation are encouraged to apply. Successful applicants may receive up to \$3 million over 3 years to research, develop and deploy new technologies.

The deadline for submission of applications is August 4, 2010, at 8:00 p.m. EST.

The entire press release including a listing of the technology areas of interest is available at <http://www.energy.gov/news/9209.htm>. A copy of the solicitation is available from FedConnect at https://www.fedconnect.net/FedConnect/PublicPages/PublicSearch/Public_Opportunities.aspx (search for 'Xlerator').

-- NIH SBIR Niche Assessment Program Announcement

The National Institutes of Health (NIH) posted the following announcement on their SBIR/STTR New Flash page (http://grants.nih.gov/grants/funding/sbirsttr_news.htm) on July 13, 2010:

NIH Offers SBIR Niche Assessment Program for Phase I SBIR Awardees

NIH has contracted with Foresight Science and Technology to perform Technology Niche Analyses (TNA™) for 100 NIH SBIR Phase I awardees funded in fiscal years 2010 and 2011. (NOTE: This program is not available to STTR awardees.) For each eligible SBIR Phase I project, the TNA™ will assess potential uses of the technology and then provide a report that addresses the end-user needs, current and emerging competing technologies, the market dynamics, and the technology's competitive advantage. For a full description of the program, check the NIH Guide Notice NOT-OD-10-112 (<http://grants.nih.gov/grants/guide/notice-files/NOT-OD-10-112.html>).

-- NASA SBIR 2010 Phase 1 Presolicitation Notice

The National Aeronautics and Space Administration (NASA) posted a presolicitation notice for their 2010 SBIR solicitation on the Federal Business Opportunities (<http://www.fedbizopps.gov>) website on July 6, 2010. A portion of the notice appears below for your convenience. To view the entire announcement, visit <https://www.fbo.gov/index?s=opportunity&mode=form&tab=core&id=1c18ed037a13ae8c94c1d5ea014d9ceb&cvview=0>.

Notice Type: Presolicitation Notice
Solicitation Number: 2010-SBIR
Posted Date: July 6, 2010
Response Date: September 2, 2010

Synopsis:

Eligible small businesses are invited to submit proposals in response to the NASA 2010 SBIR solicitation. The NASA SBIR 2010 technical topics and subtopics support the NASA Mission Directorates of Space Operations, Aeronautics Research, Science, and Exploration Systems. It is anticipated that the NASA 2010 SBIR solicitation will identify specific product areas within each subtopic that NASA wishes to emphasize.

To participate in the NASA SBIR program, firms must have Internet access and an e-mail address. Details can be found on the NASA SBIR/STTR Home Page at <http://sbir.nasa.gov/>. Note that the NASA 2010 SBIR solicitation will be issued as a concurrent document together with the NASA 2010 STTR solicitation. While the solicitation documents are combined, the review, selection and award processes will be conducted separately for each program. Proposals must be submitted as either an SBIR or an STTR proposals and will only be considered for award under one program. NASA will issue the combined SBIR/STTR solicitation around noon Eastern time on July 19, 2010.

Those requesting the solicitation are strongly encouraged to download it from the NASA Home Page as described above. However, if that is not possible, potential offerors may contact the NASA SBIR/STTR Support Office for assistance by calling (301)937-0888. Proposals are due September 04, 2010, 5:00 pm Eastern time and will be required to be submitted electronically as described in the solicitation instructions. Questions regarding electronic access should be referred to: SBIR/STTR Support Office, REI Systems, Inc., Phone: 301-937-0888, Fax: 301-937-0204, Email: sbir@reisys.com.

-- DoD SBIR Solicitation 2010.3 Presolicitation Notice

The Department of Defense (DoD) posted a presolicitation notice for their 2010.3 SBIR solicitation on the Federal Business Opportunities (<http://www.fedbizopps.gov>) website on July 9, 2010. A portion of the notice appears below for your convenience. To view the entire announcement, visit https://www.fbo.gov/index?s=opportunity&mode=form&id=29be100e5b372e5abc50f37057c22eb8&tab=core&_cvview=0.

Notice Type: Presolicitation Notice
Solicitation Number: DoDSBIR2010_3
Posted Date: July 9, 2010
Response Date: September 15, 2010

Synopsis:

Small high-technology firms are encouraged to submit proposals to DoD for R&D projects with both military and commercial applications in response to SBIR solicitation 2010.3, which will be publicly released on the DoD SBIR Web Site (<http://www.acq.osd.mil/sadbu/sbir>) on Jul 20, 2010. The 2010.3 SBIR Solicitation will open for receipt of proposals on Aug 17, 2010 and will close at 6:00 AM EASTERN TIME, Sep 15, 2010.

The solicitation lists all the R&D topics under which DoD is seeking proposals, and also contains detailed information on the parameters of the SBIR program and how to submit a proposal. Small firms apply first for a six-month phase I award of \$70,000 to \$150,000 (unless otherwise specified in the component instructions) to test the scientific, technical, and commercial merit of a particular concept. If phase I proves successful, the firm may be invited to apply for a two-year phase II award of \$500,000 to \$1,000,000 to further develop the concept. Proposals must be submitted via the DOD SBIR website at <http://www.dodsbir.net/submission> following the instructions contained in the solicitation, including the instructions specified in the solicitation for the DoD component to which you are applying.

Questions may be directed to the SBIR/STTR Help Desk at (866) 724-7457, to Mr. Chris Rinaldi, DoD SBIR/STTR Program Administrator, at (703) 604-0157 X 146 or Christopher.Rinaldi@osd.mil, or to Ms. Amy Smith, DoD SBIR/STTR Contracting Officer, at (937) 255-4967 or Amy.Smith@wpafb.af.mil.

-- DoD STTR Solicitation 2010.B Presolicitation Notice

The Department of Defense (DoD) posted a presolicitation notice for their 2010.B STTR solicitation on the Federal Business Opportunities (<http://www.fedbizopps.gov>) website on July 9, 2010. A portion of the notice appears below for your convenience. To view the entire announcement, visit https://www.fbo.gov/index?s=opportunity&mode=form&id=9d601348d5620fcf1bd0ce5800277d39&tab=core&_cvview=0.

Notice Type: Presolicitation Notice
Solicitation Number: DoDSTTR2010_B
Posted Date: July 9, 2010
Response Date: September 15, 2010

Synopsis:

Small high-technology firms and research institutions are encouraged to jointly submit proposals to DoD for high quality cooperative research and development to solve the defense-related scientific or engineering problems set forth in the solicitation, especially those concepts that also have high potential for commercialization in the private sector. STTR solicitation 2010.B will be publicly released on the DoD SBIR/STTR Web Site (<http://www.acq.osd.mil/sadbu/sbir>) on Jul 20, 2010. The 2010.B STTR Solicitation will open for receipt of proposals on Aug 17, 2010 and will close at 6:00 AM EASTERN TIME, Sep 15, 2010.

The solicitation lists all the R&D topics under which DoD is seeking proposals, and also contains detailed information on the parameters of the STTR program and how to submit a proposal. Small firms and research institutions apply first for a phase I award not to exceed \$100,000 and one year, to test the scientific, technical, and commercial merit of a particular concept. If phase I proves successful, the firm may be invited to apply for a phase II award not to exceed \$750,000 for up to 24 months, to further develop the concept. Proposals must be submitted via the DOD SBIR/STTR website at <http://www.dodsbir.net/submission> following the instructions contained in the solicitation, including the instructions specified in the solicitation for the DoD component to which you are applying.

Questions may be directed to the SBIR/STTR Help Desk at (866) 724-7457, to Mr. Chris Rinaldi, DoD SBIR/STTR Program Administrator, at (703) 604-0157 X 146 or Christopher.Rinaldi@osd.mil, or to Ms. Amy Smith, DoD SBIR/STTR Contracting Officer, at (937) 255-4967 or Amy.Smith@wpafb.af.mil.

-- SBIR Proposal Writing Tip: NSF RAPID Gulf Proposals

The following proposal writing tip was provided by Gail & Jim Greenwood. Past SBIR proposal writing articles written by the Greenwoods are available on the Greenwood Consulting Group, Inc. (GCGI) web site at www.g-jgreenwood.com.

SBIR Proposal Writing Basics: Funding Your RAPID Response to the Gulf Oil Disaster

Copyright© 2010 by Greenwood Consulting Group, Inc.

Many of us are disheartened as we watch the oil continue to spew into the Gulf of Mexico, and its environmental and economic impacts. Some of us are perhaps also frustrated, because we have nifty innovations that could help stop the flow, or clean up the mess. The SBIR and STTR programs are natural candidates for getting funding for those innovations, but NSF has gone one step further: through its RAPID program, it is possible for small firms to submit abbreviated proposals to NSF for innovations that could have an immediate or very near term impact on the Gulf oil crisis.

The RAPID program is something that NSF uses periodically when a major issue demands short term solutions or mitigating measures. The NSF senior leadership recently announced a RAPID program for the Gulf oil mess (see www.nsf.gov/pubs/2010/nsf10060/nsf10060.pdf), which was followed by an invitation from the head of NSF's SBIR/STTR programs for small companies (see http://www.nsf.gov/eng/iip/sbir/2010_ann_rapid_oil_response.pdf).

Basically, a RAPID proposal requires that you first contact NSF to discuss your innovation and get their concurrence that your idea meets the immediate/near term goal and addresses the problem. You will then prepare a brief proposal (the meat is only 2-5 pages long), and submit it to NSF via their FastLane electronic submission process. Your proposal will be reviewed only internally by NSF staff (to expedite the review process), and if awarded you will receive up to \$200,000 for a one year effort. The deadline for proposals for the Gulf oil RAPID proposals is September 30, 2010. More on the RAPID program and proposal instructions are found at www.nsf.gov/pubs/policydocs/pappguide/nsf10_1/gpg_2.jsp#IID1.

In addition to those instructions, we'd like to offer the following tips for your NSF RAPID proposal:

1. Even though the deadline for RAPID proposals for the Gulf oil situation is September 30, 2010, proposals will be reviewed (and, if favorably received, funded) as they are received. This is different than a typical SBIR/STTR solicitation in which there is no advantage to submitting before the deadline because the agency holds all proposals until that final submission date.
2. Recognize the program is intended for very quick responses to some aspect of the Gulf oil disaster. Do not propose basic research projects, or even traditional SBIR/STTR proposals with very risky technology. NSF is not looking for studies of long term impact of this massive oil spill, but ways to mitigate its impact in the very near term. Your proposal should reflect an urgency in the project and its implementation in the

Gulf, so don't take the full year if not absolutely necessary, and show tasks being done in parallel rather than in sequence, for example.. Tout your small firm's ability to move quickly to finish the project and get into implementation without delay. You might want to check out <http://nsf.gov/awardsearch/progSearch.do?SearchType=progSearch&page=2&QueryText=&ProgOrganization=&ProgOfficer=&ProgEleCode=&BooleanElement=false&ProgRefCode=5987&BooleanRef=false&ProgProgram=&ProgFoaCode=&Restriction=2&Search=Search#results> to see what types of projects have been funded thus far under this RAPID response (note most are to universities and non-profits, so we need to see some SBIR/STTR company participation!).

3. Have a clearly identified path to commercialization/implementation. Who would implement your innovation? Have you talked with them, and better yet have them on board with using your innovation if it is finalized under the RAPID program? Do you have letters of support from them as part of this proposal? Do you have a track record of rapidly implementing other innovative solutions to problems? Have you identified a path that emphasizes quick implementation (e.g., partnering with an existing supplier of boom materials, rather than trying to become a material supplier yourself)?
4. Get letters of support from partners, suppliers, and those already involved in the clean up. Those of you who work with NSF know they LOVE letters of commitment and support from commercialization partners, including potential funders, customers and strategic partners (i.e., someone who will license the technology from you). Such letters can be particularly important in your RAPID proposal, as NSF looks for evidence that you can quickly implement your innovation. And such letters will demonstrate that you are able to move quickly yourself, and that your partners (who have to provide these letters quickly to include them in your proposal) are on the same page in terms of rapid response.
5. Make sure to contact the NSF RAPID staff before deciding to submit, but after you have your ducks in a row. These are the gatekeepers who determine whether a proposal meets the RAPID program criteria, and is credible enough for NSF to review. Talk to them early in the process of developing your proposal, but after you have spent some quality time thinking through your project and how it can quickly respond to a critical need of the Gulf oil disaster--the latter is necessary so that you can sound intelligent and credible in that conversation.
6. Once you've talked to the NSF RAPID staff and secured their concurrence that your proposal is appropriate for the program, you also should contact the NSF SBIR/STTR program manager who is over the topical area closest to your project. Check the current NSF SBIR solicitation, and their most recent STTR solicitation, at http://www.nsf.gov/funding/pgm_summ.jsp?pims_id=13371&org=IIP&from=home, to see the broad topic areas and the NSF program managers over each one. The program manager with whom you speak may be the primary reviewer of your proposal, so take advantage of this conversation and heed their advice about proposal content and format. By the way, NSF has indicated it will consider proposals in almost any topical area, so just seek out a program manager in a related or relevant topical area.
7. Recognize a serious limitation, which is the lack of NSF follow on money to the \$200k RAPID award. A standard NSF SBIR/STTR funded project, with enhancement funding, can exceed \$1 million with the Phase 1 and 2 efforts. Therefore, save the RAPID program for projects where you can complete the development and implementation work within a more modest \$200k amount.
8. With such a short page limit on the Project Description portion of the proposal, you will need to be extremely efficient in your writing. Those of you who are preparing NIH proposals under their new 6 page limit on the research strategy know what we're talking about here--just because it has to be short doesn't mean it is easy to write. More than ever, you need to stay focused, be concise, avoid "interesting" tangents, and make every word count.

GCGI applauds NSF for encouraging quick response proposals to help mitigate the Gulf oil disaster. And as residents of the Florida Gulf Coast, we are particularly interested in seeing solutions to the problems caused by this oil pollution (thanks to all of you who have asked about and expressed concern about our portion of the coast--it's OK so far). Therefore, anyone who is preparing a RAPID response proposal to

NSF in response to the Gulf oil crisis can get our review of their draft proposal before its submission, subject to our availability, at no cost. If interested in this offer, please contact us ASAP at gail-jim@g-jgreenwood.com so that we can get you into our proposal review schedule.

Gail and Jim Greenwood may be reached at the following address:

Greenwood Consulting Group, Inc.
1150 Junonia
Sanibel, FL 33957
(239) 395-9446 (voice & fax)
gail-jim@g-jgreenwood.com (email)

CONFERENCES AND WORKSHOPS

NATIONAL

2010 National SBIR Beyond Phase II Conference -- San Antonio, Texas, September 13-17, 2010. This event showcases the SBIR Program's Phase II awardees' technologies and provides a forum for commercialization opportunities. The event brings together current SBIR Phase II companies, key technology and acquisition personnel from government, and industry to enable the transition of SBIR-funded research and development into products for military, government and private sector commercial markets. Registration is now open. For more information, visit <https://www.beyondphaseii.com/index.aspx> or contact Jenn ZiBerna at conference@esncc.com or 703-412-3653.

Oklahoma National SBIR/STTR Conference, November 8-10, 2010. Whether you are responsible for doing research or making the sale, innovation depends on recognizing opportunities and making connections thus the theme of this conference is "Making Connections." Additional information is available at <http://www.sbirok.org/>. Contact Sherry Roberts 405-319-8418 or sroberts@ocast.state.ok.us.

National SBIR/STTR Conference – Madison, Wisconsin, April 11-13, 2011. Visit www.wisconsinsbir.org for details. Additional information will be posted when available.

REGIONAL

How To Win SBIR Awards(TM) With NIH Emphasis Workshop – McLean, Virginia, July 20, 2010. VA's Center for Innovative Technology (CIT), & Teqcorner, LLC will sponsor this event designed to equip entrepreneurs and senior personnel to win federal SBIR/STTR awards (NOT just write proposals) on a consistent basis. For information, or to register on line, visit <http://sbir.us>, or contact the SBIR Center at 410-315-8101 or SBIR@sbir.us.

* Phase 1 SBIR/STTR Proposal Preparation Workshop -- Atlanta, Georgia, July 21, 2010. After providing a thorough overview of both the SBIR and STTR programs, this workshop will teach attendees a four-step process for developing a competitive Phase 1 SBIR or STTR proposal. For more information or to register, contact gcaim@morehouse.edu.

SBIR/STTR Proposal Preparation Workshop, DoD focus -- Livonia, MI, July 27, 2010. In this proposal preparation workshop, we will provide an introduction to the SBIR program, review the Department of Defense (DoD) 2010.3 SBIR solicitation and describe in detail the elements of a fundable proposal. For more information and to register, visit <https://webadvisor.schoolcraft.edu>, or contact Kris Bergman at 734-930-9741 or kris@bbcetc.com.

SBIR/STTR Phase I Proposal Preparation Workshop -- Orlando, FL, August 5, 2010. To register and for additional information, visit www.trda.org, or contact Bonnie O'Regan at boregan@trda.org or 321-872-1050, Ext. 107.

How To Win SBIR Awards(TM) Workshop – Worcester, MA, August 10, 2010. WPI, Burns & Levinson LLP, in collaboration with NDIA New England and the Smaller Business Assoc. of New England (SBANE) will host this event designed to equip entrepreneurs and senior personnel to win federal SBIR/STTR awards (NOT just write proposals) on a consistent basis. For information, or to register on line, visit <http://sbir.us>, or contact the SBIR Center at 410-315-8101 or SBIR@sbir.us.

Advanced DCAA Audit Seminar – Denver, Colorado, August 19, 2010. This seminar will cover Accounting System Audit, Indirect Rate Audits, Incurred Cost Proposals, and Incurred Cost Proposal DCAA Audit. This seminar may also be attended online. For more information, visit <http://www.gov-con.us>, or contact 303-800-9115 ext 2 or info@gov-con.us.

DCAA Cost Accounting Seminar and QuickBooks workshop - 2 Day Seminar -- Denver, Colorado, August 23-24, 2010. For more information, visit <http://www.gov-con.us>, or contact 303-800-9115 ext 2 or info@gov-con.us.

* SBIR/STTR Phase 1 Proposal Preparation & SBIR/STTR Commercialization Workshops -- Albuquerque & Santa Fe, New Mexico, August 24-25, 2010. Day 1, in Albuquerque will cover the basics of SBIR/STTR, then lead you through a simple but effective four step process for developing a competitive Phase 1 proposal. Day 2, in Santa Fe, will cover the basics of SBIR/STTR innovation commercialization, and lead you through 10 tasks in preparing a commercialization plan. Day 2 ends with a panel of New Mexico firms that collectively have generated \$10 of millions in revenue from commercializing their SBIR/STTR technologies. For more information or to register for either or both days, contact clow@lanl.gov.

* Alternative/Green/Clean Energy Phase 1 Proposal Preparation Workshop -- Durham, North Carolina, September 13, 2010. This workshop will cover the basics of the SBIR/STTR program (including the most recent updates), and a comprehensive four-step process in developing a competitive Phase 1 proposal. The workshop will emphasize alternative/green/clean energy technologies and innovations, and will focus on Department of Energy (DOE) and National Science Foundation (NSF) as agencies particularly receptive to such proposals in their SBIR/STTR programs. For more information or to register, visit <http://www.sbtdec.org/events/sbir/proposalprep/index.htm>. This workshop will be followed by the SJF Summit on the New Green Economy at the same location on September 14-15, <http://www.greeneconomynow.org/sjf-2010-summit-on-the-new-green-economy>.

SBIR/STTR Phase I Proposal Preparation Workshop -- Boca Raton, FL, September 16, 2010. To register and for additional information, visit www.trda.org, or contact Bonnie O'Regan at boregan@trda.org or 321-872-1050, Ext. 107.

* SBIR/STTR Phase 2 Proposal Preparation Workshop -- Salt Lake City, Utah, September 23, 2010. This event will start with the basics of Phase 2, then describe the many differences among SBIR/STTR agencies in how they operate their Phase 2 programs, followed by offering a process for developing your Phase 2 proposal, and finish with some words about the commercialization portion of a Phase 2 proposal and project. For more information or to register, contact mcardon@utah.gov.

SBIR/STTR Phase I Proposal Writing Workshop -- Fayetteville, Arkansas, October 7, 2010. This event, offered by Arkansas Small Business and Technology Development Center, can help research-based businesses move from SBIR/STTR applicants to awardees. This interactive, eight-hour workshop is for early-stage, first-time or unsuccessful writers of SBIR Phase I proposals. Participants will receive guidance in researching government organizations, topics and financial and administrative requirements and will explore some specific steps to attract commercialization partners, even at the Phase I stage of the SBIR Program. For more information, contact Rebecca Norman at rxnorman@ualr.edu or 501.683.7700.

2010 National Government Contractors Expo -- Las Vegas, Nevada, October 19-20, 2010. This Expo will cover Government Marketing, Government Opportunities, Subcontractor Opportunities, Commercialization Strategies, Cost Proposal Preparation, and more. Speakers to include a representative from the DoD SBIR program. For more information, visit <http://www.govcon-nationalexpo.com> , or contact 303-800-9115 ext 3 or info@gov-con.us.

* SBIR/STTR Proposal Preparation Workshops -- Three Communities Across Tennessee, October 19-21, 2010. For more information as this event develops, contact kim.arms@tennessee.edu.

* SBIR/STTR Phase 1 Proposal Preparation Workshop & More -- Portland, Oregon, November 3-4, 2010. Day 1 of this event will cover everything from the basics of SBIR/STTR through a comprehensive four-step process for developing a competitive Phase 1 proposal to any of the participating agencies. Day 2 could be either a Phase 2 workshop (like the one described above for Salt Lake City) or our a SBIR/STTR Cost Proposal and Government Accounting workshop. For the latest information on Day 2, as well as to register for Day 1, contact brice.barrett@pndc.us.

Other possible upcoming SBIR training opportunities include:

SBIR/STTR Phase 2 workshop, Orlando, Florida, Early Fall 2010 (tentative)

National SBIR/STTR Conference, Oklahoma City, Oklahoma, November 7-10, 2010

SBIR/STTR Training Event, Newark/North Brunswick, NJ area, November 16-17, 2010 (tentative)

* Greenwood Consulting Group, Inc will provide training at these workshops. Any attendee of one of these workshops is entitled to a free critique of his or her draft SBIR or STTR proposal. If you have questions, contact Gail or Jim Greenwood at (239) 395-9446 (voice & fax) or gail-jim@g-jgreenwood.com, or visit their web site at www.g-jgreenwood.com.

If you are sponsoring or are aware of SBIR workshops in your area and would like to post an announcement feel free to contact us.

SOLICITATIONS CURRENTLY OPEN

SBIR

USDA FY2011 SBIR Phase I Solicitation

Due September 2, 2010

<http://www.csrees.usda.gov/funding/sbir/sbir.html>

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF

Due August 5, December 5, 2010;

AIDS and AIDS-related due May 7, September 7, 2010, and January 7, 2011

<http://grants.nih.gov/grants/funding/sbir.htm>

STTR

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF

Due August 5, December 5, 2010;

AIDS and AIDS-related due May 7, September 7, 2010, and January 7, 2011

<http://grants.nih.gov/grants/funding/sbir.htm>

COMING SOON

NASA SBIR and STTR 2010 Phase 1 Solicitation
Expected to open July 19, 2010
<http://sbir.gsfc.nasa.gov/SBIR/SBIR.html>

DoD STTR Solicitation 2010.B and SBIR Solicitation 2010.3
Expected on the web July 20, 2010; Open August 17, 2010
<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

ED IES SBIR Solicitation
Expected late Fall 2010
<http://www2.ed.gov/programs/sbir/applicant.html>

DOT FY11.1 SBIR Solicitation
Expected October 8, 2010
<http://www.volpe.dot.gov/sbir/>

SBIR/STTR INFO ON THE INTERNET

PARTICIPATING AGENCY SBIR WEB SITES:

Department of Agriculture
www.csrees.usda.gov/funding/sbir/sbir.html

Department of Commerce
National Oceanic and Atmospheric Administration
www.oar.noaa.gov/orta/
National Institute of Standards and Technology
www.nist.gov/sbir

Department of Defense
www.acq.osd.mil/sadbu/sbir or
www.dodsbir.net
Defense Technical Information Center
www.dtic.mil/dtic/sbir/
Air Force
www.sbirsttrmall.com/Portal.aspx
Army
www.aro.army.mil/arrowash/rt/sbir/sbir.htm
Chemical and Biological Defense Program (CBD)
Defense Advanced Research Projects Agency (DARPA)
www.darpa.mil/sbir/
Defense Threat Reduction Agency (DTRA)
www.dtra.mil/acq/business/acq%5Fsmallbus.html
Missile Defense Agency (MDA)
www.winbmdo.com/
Navy
www.navysbir.com/
National Geospatial-Intelligence Agency (NGA)
www.nga.mil/portal/site/nga01/index.jsp
Office of the Secretary of Defense (OSD)
Special Operations Command (SOCOM)
<http://soal.socom.mil/index.cfm?page=sadbu&sb=sbir>
SBIR Interactive Technical Information System (SITIS)
<http://dtica.dtic.mil/sbir/index.html>

Department of Education

www.ed.gov/programs/sbir/index.html
Department of Energy
<http://sbir.er.doe.gov/sbir/>
Homeland Security Science and Technology Directorate (S&T)
<https://sbir.dhs.gov/>
Homeland Security Domestic Nuclear Detection (DNDO)
<https://dndosbir.dhs.gov/>
Department of Transportation
www.volpe.dot.gov/sbir
Environmental Protection Agency
<http://epa.gov/ncerqa/sbir>
National Institutes of Health
<http://grants1.nih.gov/grants/funding/sbir.htm>
National Aeronautics & Space Administration
<http://sbir.nasa.gov>
National Science Foundation
<http://www.nsf.gov/eng/iip/sbir/index.jsp>
Small Business Administration
www.sba.gov/SBIR/

NATIONAL RESOURCES (GOVERNMENT/NON-PROFIT)

CRIS (Current Research Information System)
<http://cris.csrees.usda.gov/>
CRISP (Computer Retrieval of Information on Scientific Projects)
www.crisp.cit.nih.gov/
Federal Business Opportunities
www.fedbizopps.gov/
Grants.gov
www.grants.gov
Pacific Northwest National Laboratory Economic Development Office
www.pnl.gov/edo/
SBA Tech-Net
<http://tech-net.sba.gov/>
State Science and Technology Institute
www.ssti.org

STATE/REGIONAL SBIR AND SMALL BUSINESS RESOURCES (listed alphabetically by state)

Technology Research and Development Center of Alaska (TREND)
www.trendalaska.org/
Arkansas SBDC SBIR/STTR Program
www.asbdc.ualr.edu/sbir/grants/
SBIR Colorado
www.sbircolorado.org/
The Connecticut SBIR Office
www.ctsbir.com/
Delaware Technology Assistance Program (DETAP)
www.detap.org/
Florida SBDC Network Business Technology Commercialization Program
www.floridasbdc.org/btc
Georgia SBIR Assistance Program
<http://innovate.gatech.edu/sbir>
Hawaii SBIR program (HDTC)
www.htdc.org/sbir/

Idaho SBIR Initiative Program
<http://technology.idaho.gov/sbir>

Heartland Illinois Technology Enterprise Center (HITEC)
www.heartlanditec.org/

Illinois DCEO Innovation Challenge Technical Assistance Program
www.illinoisbiz.biz/dceo/Bureaus/Technology/Technology+Grants+Programs/Innovation+Challenge+Program.htm

Office of Intellectual Property and Technology Transfer (OIPTT) and
NASA Illinois Commercialization Center (NICC)
www.nasa-illinois.org

Indiana Economic Development Corporation
<http://www.in.gov/iedc/sbir.htm>

Iowa State University Research Foundation, Inc. (ISURF)
www.techtransfer.iastate.edu

Kansas Technology Enterprise Corporation (KTEC)
www.ktec.com/business/section/resources.htm

Kentucky Science and Technology Corporation
www.kstc.com

Maine Technology Institute
www.mainetechnology.org/

Maryland Technology Development Corporation (TEDCO)
www.marylandtedco.org/

Defense Alliance of Minnesota
www.defensealliance.com/

MoFAST: Moving Missouri's Innovations to Market
www.mofast.net

Montana SBIR Program - Montana Department of Commerce
<http://sbir.mt.gov/index.asp>

MSU TechLink - Regional DoD SBIR and Transition Assistance
www.techlinkcenter.org/sbir

Nebraska Business Development Center
<http://nbdc.unomaha.edu/SBIR/>

Nevada Small Business Development Center (NSBDC)
www.nsbdc.org/

New Jersey SBDC Technology Commercialization Center
www.njsbdc.com/SciTech/sbir.asp

New Mexico SBIR Outreach Program
www.techventures.org/whatwedo/entrepreneurs.php

New York SBIR/STTR Assistance
www.nystar.state.ny.us/sbir/outreach.htm

University of North Dakota Center for Innovation SBIR / STTR Services
http://www.innovators.net/innovators/public_html/entrepreneur_services/es_sbir.html

North Carolina SBTDC SBIR Outreach
www.sbtdc.org/technology/sbirsttr.asp

Ohio SBIR Program
www.odod.state.oh.us/tech/sbir/

Ohio Aerospace Institute Small Business Network and Industry Membership Program
<http://www.oai.org/networking/event/index.html?sc=3>

Oklahoma Center for the Advancement of Science and Technology
<http://www.ok.gov/ocast/>

Oregon SBIR and STTR Resource Guide
www.bizcenter.org/Services/7530/6198/7548

Innovation Partnership (Pennsylvania)
www.innovationpartnership.net/

Puerto Rico Small Business Development Center
www.prsbdc.org/CDTC_web/index.htm

Small Business High Technology Institute
www.sbhti.org/
South Dakota SBIR Center
www.sbir.dsu.edu
SBIR-STTR Assistance Center of Utah
www.innovationutah.com/sbir.html
Virginia's Center for Innovative Technology
www.cit.org/
Washington Technology Center SBIR Program
<http://www.watechcenter.org/sbir>
Washington State Small Business Development Center
www.sbdc.wsu.edu
Wisconsin Entrepreneurs' Network
www.wenportal.org
Wisconsin SBIR/STTR Program
www.wisconsinsbir.org/
Wyoming SBIR/STTR Initiative
www.uwyo.edu/sbir/

OTHER RESOURCES AND CONSULTING SERVICES

Advanced Technology Innovations, Inc.
<http://www.atiincusa.com/>
Bid Data Line
www.biddataline.com/fed/
Biotechnology Business Consultants, LLC
www.bioconsultants.com
Centurion Technology
www.centuriontechnology.com/
Clark Nuber P.S., CPAs
www.clarknuber.com/
Cohen International, SBIR Consulting
<http://rogercohen.com/sbir>
Consulting Concepts, LLC
www.consultingconceptsllc.com
DuResTec
www.durestec.com
Foresight Science & Technology, Inc.
www.foresightst.com
Gov-Con Solutions, LLC
www.sbiraccounting.info
Greenwood Consulting Group, Inc.
www.g-jgreenwood.com
GROW LLC
www.growllc.com
InKnowVation Online
www.inknowvation.com
Innovation Asset Management, LLC
www.iam-llc.com/
Jameson & Company, P.C. (SBIR Survival Kit)
www.jamesoncpa.com/gov't_contract_services.htm
JHEverson Consulting LLC
www.JHEversonConsulting.com
Hentzel & Associates SBIR Services
www.sbirhelp.com
Lytmos Group, LLC

www.lytmos.com
Marti Elder Inc. -- SBIR consulting in the Northern Rockies region
www.martielder.com
Miller & Associates, P.C.
www.millerpc.com/
New Technology Connection
www.newtechconnect.com
NineSigma, Inc.
www.ninesigma.net/
Ohio Aerospace Institute
www.oai.org
Parmelee Creative & Technical Writing
www.parmeleeewriting.com/
PBC SBIR Services
www.sbirhelpdesk.com
www.pbcinc.com
Piquero Insights, Inc.
www.piqueroinc.com/
Proposals that Work, LLC
www.proposalsthatwork.com
ResearchResearch
www.researchresearch.com/entry/entry.htm
Research Commercialization and SBIR Center
<http://center.ncet2.org/>
Research Editing
www.researchediting.com
Robert Berger Consulting
Under construction
Rocket Science Technologies
<http://rocketscitech.com>
SHIFT Connector: Bringing Business Jobs to Academic Investigators
<http://funding.niaid.nih.gov/ncn/sbir/shift/default.htm>
SBIR.gov
<http://www.sbir.gov/>
SBIR Gateway
www.zyn.com/sbir/
SBIR Nation
www.twitter.com/SBIRNation
SBIR Resource Center
<http://sbir.us>
SciBiz Services
www.scibiz.net/
Small Business Technology Coalition
www.sbtc.org
Summit Contract Management, LLC
www.summitcontractmanagement.com
Tech BizSolutions, Inc.
www.sbiraccounting.com
The SBIR Coach - Fred Patterson
www.SBIRcoach.com
The SBIR Network
www.sbir.net

SUBSCRIPTION INSTRUCTIONS

To SUBSCRIBE to the SBIR-Alert mailing list, send an email to lyris@lyris.pnl.gov with the following in the subject line or body of your message (your name is optional):

subscribe sbir-alert first_name last_name

example: subscribe sbir-alert joe smith

To UNSUBSCRIBE, send an email to lyris@lyris.pnl.gov with the words "unsubscribe sbir-alert" in the subject line of your message

The URL for the Lyris ListManager Web-based interface of this newsletter is:

<https://lyris.pnl.gov/read/login/>.

You will need to choose a password to access your account online. You can make changes to your account as well as view back-issues of the SBIR-Alert (under the Messages tab) and perform keyword searches for issues containing a particular subject or topic of interest from within this interface.

HOW TO REACH US

If you have any comments, suggestions, or would like to submit items for the next issue please contact us:

Richard Fowler - richard.fowler@pnl.gov - (509) 372-4332

Gary Spanner - gary.spanner@pnl.gov - (509) 372-4296