

SBIR/STTR ALERTING SERVICE -- September 16, 2011

The SBIR/STTR Alerting Service is a free service that provides bi-weekly notification of SBIR and STTR solicitation announcements, news and information, and Internet resources relevant to the SBIR/STTR programs. This service is provided by the Economic Development Office of Pacific Northwest National Laboratory (PNNL).

Back issues of the SBIR Alert are available at www.pnl.gov/edo/opportunities/sbir.stm. Subscription instructions appear at the end of this newsletter.

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SBIR/STTR NEWS AND INFORMATION

- DOE FY 2012 SBIR/STTR Phase I Funding Opportunity Announcement Deadline Reminder

The deadline for receipt of proposals in response to the Department of Energy (DOE) FY 2012 SBIR/STTR Phase I Funding Opportunity Announcement is September 19, 2011. Grant applications to both SBIR and STTR programs must be submitted by 11:59 PM EST.

There are several useful resources that are available on the DOE SBIR/STTR Application Resources page (<http://science.energy.gov/sbir/about/application-resources/>) that may be useful when preparing and submitting a DOE SBIR/STTR Phase I Grant Application, including the following documents:

Instructions for Completing a DOE SBIR/STTR Phase I Grant Application
General Terms and Conditions
Principal Investigator (PI) Certification
Certification for Property and Commercialization Rights Agreement
DOE STTR Model Agreement for Property and Commercialization Rights
Guidance for Indirect Rate Submission
Level of Effort Worksheet
Certification for Using a National Laboratory as a Subcontractor

- DoD 2011.3 SBIR and 2011.B STTR Solicitation Deadline Reminders

The deadline for receipt of proposals for both the Department of Defense (DoD) 2011.3 SBIR and 2011.B STTR program solicitations is 6:00 a.m. ET September 28, 2011. As usual, if you are submitting a proposal, you are advised to 'plan ahead and submit early.' As indicated on the Solicitation main web pages (<http://www.acq.osd.mil/osbp/sbir/solicitations/sbir113/index.htm> and <http://www.acq.osd.mil/osbp/sbir/solicitations/sttr11B/index.htm>), 'All SBIR Proposal Cover Sheets and Company Commercialization Reports must be prepared and submitted electronically through the DoD SBIR/STTR Electronic Submission Web Site <http://www.dodsbir.net/submission/>, as described in Sections 3.0 and 6.0 of the program solicitation. For components requiring complete electronic submission, technical proposals must be uploaded through the Submission Website.'

If you are unable to download any of the solicitation files available on the DoD SBIR/STTR website (www.acq.osd.mil/osbp/sbir/), contact the Help Desk at www.dodsbir.net/helpdesk/ or 866-724-7457.

-- NIH SBIR Program Announcement

The National Institutes of Health (NIH) recently added a Program Announcement (PA) that may be of interest to SBIR participants on the 'Special Announcements for Small Business Research Opportunities' page on their SBIR web site (<http://grants.nih.gov/grants/funding/sbir.htm>). This page lists NIH SBIR/STTR-Relevant PAs, Request for Applications (RFAs), and Notices (NOT) that are taken from the NIH Guide Electronic Repository of Special Announcements for Small Business Research Opportunities (<http://grants.nih.gov/grants/guide/index.html>).

The titles, announcement numbers, participating Institute(s), web addresses, and receipt date(s) of the PA appears below:

Lab to Marketplace: Tools for Biomedical and Behavioral Research (SBIR)
(PA-11-33 – posted September 9, 2011)

National Institutes of Health

National Center for Complementary and Alternative Medicine

National Center for Research Resources

National Human Genome Research Institute

National Institute on Aging

National Institute of Arthritis and Musculoskeletal and Skin Diseases

National Institute on Deafness and Other Communication Disorders

National Institute of Diabetes and Digestive and Kidney Diseases

National Institute of General Medical Sciences

National Institute of Nursing Research

Application Receipt Date(s): Multiple dates, see announcement.

<http://grants.nih.gov/grants/guide/pa-files/PA-11-335.html>

-- SBIR Proposal Writing Tip: SBIR Topic Search Engines

The following proposal writing tip was provided by Gail & Jim Greenwood. Past SBIR proposal writing articles written by the Greenwoods are available on the Greenwood Consulting Group, Inc. (GCGI) web site at www.g-jgreenwood.com.

SBIR Proposal Writing Basics: New Option for Finding a Perfect Phase 1 SBIR/STTR Topic

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In the “good ol days,” SBIR/STTR proposers would print out an agency’s new solicitation, and thumb page after page looking for a topic of interest. It was a laborious process that might or might not lead to a topic that is ideal for you. Fortunately, now we can use search engines to sift through the solicitations, which is much quicker. A number of agencies have search engines that only work with their own topics and solicitations; while that is okay, it is inferior to using a search engine that can search across all agencies. Why? Because you would be surprised what agency might have your perfect topic. A good example are life science companies that naively think that only NIH has topics for them, when in reality almost all 11 SBIR and five STTR agencies have life science topics.

Years ago, SBIRWorld.com had a cross-agency search engine that was very good. Unfortunately, SBIRWorld.com went the way of the dinosaur. So the SBIR/STTR community has relied on www.zyn.com/sbir for a search engine that would look at topics across all the agencies. Rick Shindell, who is “Mr. zyn.com,” deserves a boat load of credit for providing his search service, which he has provided at no cost.

Fast forward to September 2011, and we find that we now have a search engine on the www.sbir.gov website. This is a recent initiative of the U.S. Small Business Administration (SBA). Since it is new, we want to share with you a few tips and comments on this search engine.

To start, you have to find the search engine on the www.sbir.gov website. You need to click on the “Solicitations” button, and select either “open/future solicitations” or the “closed solicitations.” Let’s start with the “open/future solicitations.” You will see buttons across the middle of the page, and a listing below of solicitations that are currently open and accepting proposals (and some that will be doing so in the not-too-distant future). Look carefully between the buttons and the listing. You will see “Agency:” with a pull down menu next to it, and “All” displayed as the default. To the right of this menu, you will see “Enter Search Term:” and a fill in blank. Congratulations, you found the entry point to the www.sbir.gov topic search engine.

So type in your key word(s), leave the pull down menu at its default of “All,” and hit the “search” button to the far right side of the screen. In response, you will get an abbreviated listing of the topics, containing your key words, which this search engine finds among the currently open solicitations (and those for which topics have been released). If any of those brief listings looks interesting, you can click on them to see the full topic descriptions that appear in the solicitation.

So that part of the www.sbir.gov topic search engine works pretty well, but now let’s talk about searching on closed solicitations. A closed solicitation is one whose deadline has passed, and therefore no proposals are being accepted.

An obvious question is, “why would I want to search for topics in closed solicitations?” There are several really important reasons why.

First, closed solicitations may give you some insights into the topics that will appear next time that agencies issue new solicitations. For example, if you do an open topic search today, you will see no topics for EPA because their most recent solicitation closed in May. But if we do a closed solicitation search, we should be able to see what EPA had for topics last time, which would be an indicator of what topics they will have next time.

Second, closed solicitations give us insights into agencies’ interests over time. Those of you who’ve been in our Phase 1 proposal prep workshop know that we show a closed topic search on “aquaculture,” which shows us that NOAA and USDA have ongoing interests in this topic--that is helpful for us to know and factor into our proposal submission strategy.

Third, if you find an old topic that is right up your alley, we recommend contacting the agency/topic author and striking up a dialog about their interest/needs and your capabilities and innovative ideas. Who knows what that might lead to--new opportunities, introductions to other topic authors,...

So let’s do a closed topic search on the www.sbir.gov website. As before, you click on the “Solicitations” button, but this time select the “closed solicitations” option. It will show you the dates of some old, closed solicitations at the bottom of the page, with the search information sandwiched between them and the buttons. Once again, we see the word “Agency:” followed by a pull down menu with “All” being the default--leave it at the default, at least initially. Then type in your key word at the “Enter Search Term” box, and hit the “search” button at the far right side of the screen.

What appears? (drum roll) Well, if you did the key word search for “aquaculture” as we did a couple of weeks ago, we saw only two closed topics, and both were from mid-2011. We might conclude that aquaculture is something of only recent interest to the SBIR/STTR agencies, and the only agencies interested in this topic are NOAA and NIH. But that would be the wrong conclusion. What you are seeing is a serious limitation of the www.sbir.gov search engine, which is a historical or closed topic database that was only started in mid-2011--in other words, you cannot do a closed topic search on this website and see any topics older than mid-2011. Our communication with SBA indicates there is no intent to build up the

closed topic database, but rather they will let it expand over time as deadlines for “open/future solicitation” topics pass and they become closed topics.

So, if you are going to do key word searches on closed topics, and there are good reasons to do so, then you will need to continue to rely on www.zyn.com/sbir for the next several years until the www.sbir.gov closed topic database grows to the point of being useful. We can only hope that Rick Shindell will continue to maintain the zyn.com database in the meantime.

Gail and Jim Greenwood may be reached at the following address:

Greenwood Consulting Group, Inc.
1150 Junonia
Sanibel, FL 33957
(239) 395-9446 (voice & fax)
gail-jim@g-jgreenwood.com (email)

CONFERENCES AND WORKSHOPS

NATIONAL

2011 National SBIR/STTR Fall Conference -- New Orleans, LA, November 6-9, 2011. The 2011 National SBIR/STTR Conference will offer R&D project managers and technology based businesses the opportunity to network and share ideas with the federal agency representatives, prime contractors/corporate organizations, service providers from across the nation, universities and federal labs. For more information, including agenda, speakers, registration, etc., visit <http://www.sbirla.org/>.

REGIONAL

Research Commercialization Introductory Course – Online, September 20, 2011. The is a free online course is designed to help science and engineering researchers better understand how research commercialization works. This course is recommended for all science, engineering and medical researchers in public or private research institutions (e.g., grad students, post-docs, and faculty). This is an indispensable course for S&E grad students looking for jobs in the next 6-18 months. For more information, visit <http://center.ncet2.org/>.

SBIR/STTR Financial Seminar -- Sandy, UT, September 22, 2011. In collaboration with Salt Lake Community College, Miller Campus, the SBIR-STTR Assistance Center (SSAC) is pleased to sponsor SBIR-STTR finance expert Russ Farmer in a one-day seminar Thursday, September 22. Mr. Farmer will discuss government contracts and subcontracts, with a specific eye on SBIR-STTR grants. This is a rare opportunity for those who have applied and won, are waiting to hear on a decision, or those interested in applying for grants to learn firsthand what best to do when you win a grant. For more information, including a registration form, visit http://www.innovationutah.com/documents/FarmerRegform_005.pdf, or contact Nicole Hellstrom at nhellstrom@utah.gov.

DHS SBIR Commercialization Workshop -- Crystal City VA, September 22-23, 2011. The Department of Homeland Security (DHS) SBIR Program is hosting a workshop for all active DHS SBIR companies. The purpose of the workshop is to help companies accelerate the transition of their SBIR developed technologies to both the government and public markets. The workshop will explain how DHS does business as well as to what resources, partnerships with both university and federal laboratories, and financing that are available to help Phase II companies move to Phase III. The companies will be able to discuss with senior DHS personnel as well as with financing sources and industry the process of transitioning security related technology such as the pitfalls, partnering, financing requirements, the role of

private equity and the like. The purpose of the workshop is to have focused conversations with some experts on what technologies already exist or are close to being developed, how do you develop relationships with industry as well as funding sources, what are the obstacles. The workshop is free to all DHS SBIR active companies. To register please go to www.dawnbreaker.com/dhsreg. For questions on the workshop and the agenda, contact Frank Barros at francis.barros@dhs.gov or call 202-254-6966.

* SBIR/STTR Phase 1 Proposal Preparation & Cost Proposal/Government Accounting Workshops -- Grand Forks, North Dakota, September 27-28, 2011. The first day Phase 1 proposal preparation workshop includes a strong overview of the SBIR/STTR programs, followed by an extensive discussion of a simple but effective four-step process for developing a credible and competitive Phase 1 proposal, and a group review an actual SBIR proposal. Cost proposal and government accounting will be covered on the second day. For more information on the workshops or to register, contact eric@innovators.net.

Government Contractors Compliance/DCAA Conference -- Denver, CO, September 27th – 28th, 2011. This event, designed to help SBIR contractors, will cover Contract compliance, DCAA Pre-Award Audits, FAR Overview, Cost Accounting Standards, Overhead/G&A Rate Varieties and Considerations, Advanced Incurred Cost Proposals, DCAA Audit -- Support and Defense; and more. Visit www.gov-con.com or call 303-800-9115 for more information.

NASA/GSFC SBIR/STTR Next Steps in Innovation Workshop -- Pittsburgh, Pennsylvania, September 29, 2011. This event will provide an opportunity to meet with our Associate Chiefs for Technology as well as successful SBIR Phase III companies and prime contractors in both a group setting and on a one-on-one basis to discuss avenues for partnership. Other highlights include information on SBIR data property rights, use of NASA Intellectual Property in proposals and working with NASA to promote your successes. For more information, visit <http://ipp.gsfc.nasa.gov/next-steps-workshop>, or contact Tom Bagg at (301) 286-1024, or Thomas.C.Bagg@nasa.gov.

How To Win SBIR Awards – Philadelphia, OH, September 29, 2011. This event, sponsored by Kent State University and the OHIO SBDC Network, will focus on how to evoke the desired responses in reviewers of SBIR/STTR applications through focused strategic planning, pre proposal marketing efforts and competitive application techniques. Course instruction, workbook, & classroom materials will be provided by the SBIR Resource Center. For more information, visit <http://sbir.us/course.html>, or contact SBIR@win-sbir.com or (410) 315-8101.

NSF SBIR Proposal Preparation Workshop with Special Focus on Changes to the DoE SBIR program – Cleveland, OH, October 5th, 2011. Sponsored by the JumpStart Entrepreneurial Network and OAI, BBCetc, is conducting this 1-day seminar which will provide detailed instruction on proposal preparation, proposal submission procedures and on crafting the commercialization plan. Core principles of preparing fundable SBIR/STTR proposals are stressed. The workshop will also highlight the changes in the Department of Energy SBIR program. As an added bonus, if your company is a strong fit for SBIR funding as identified through this workshop, you will qualify for additional grant assistance provided by OAI through the JumpStart Entrepreneurial Network. For more information, visit <http://web1.oai.org/oaiwebevents.nsf/calendar/030E972FEAD4834E852578D90062C69C?OpenDocument&sc=1>, or contact Patricia Grospiron at (440) 962.3216 or PatriciaGrospiron@oai.org. Please note that the sponsors of this event are not affiliated with the Department of Energy.

Applying to the NSF SBIR Phase I Program for First-Time Applicants – Online Workshop, October 5-6, 2011. A very practical step-by-step, four-hour online "How-To" workshop over two evenings to help researchers, faculty members, graduate students, post-docs and entrepreneurs create a SBIR company and apply to the National Science Foundation's SBIR program in December of 2011. This workshop includes a post-course review of the applicant's proposed SBIR application by our experts before submission to NSF. For more information, visit http://center.ncet2.org/index.php?option=com_joomla_lms&Itemid=53&task=course_guest&id=16.

* SBIR/STTR Phase 1 Proposal, Cost Proposal/Government Accounting, And Phase 2 Proposal Preparation Workshops -- Oklahoma City, Oklahoma, October 5-7, 2011. The first day of this event will

include a strong overview of the SBIR/STTR programs, followed by an extensive discussion of a simple but effective four-step process for developing a credible and competitive Phase 1 proposal and a group review an actual SBIR proposal. The second day will address cost proposals and government accounting. The third day will focus on the Phase 2 proposal. It is aimed primarily at recipients (current or anticipating) of Phase 1 SBIR/STTR awards, and those who help such companies. Topics will include how to differentiate Phase 2 from Phase 1 proposals and projects; the myriad of differences among the agencies when it comes to Phase 2; how to prepare a Phase 2 proposal; the commercialization plan, and how other firms are commercializing their SBIR/STTR projects. For more information on the workshops or to register, contact steven.martinez@ocast.ok.gov.

Applying to the NIH SBIR Phase I Program for First-Time Applicants – Online Workshop, October 12-13. A very practical step-by-step, four-hour online "How-To" workshop over two evenings to help researchers, faculty members, graduate students, post-docs and entrepreneurs create a SBIR company and apply to the NIH SBIR program in December of 2011 or April of 2012. This workshop includes a post-course review of the applicant's proposed SBIR application by our experts before submission to the NIH. For more information, visit http://center.ncet2.org/index.php?option=com_joomla_lms&Itemid=53&task=course_guest&id=50.

* SBIR/STTR Overview & Briefing, Carbondale, Illinois, October 14, 2011 (Morning). This overview and briefing session, held at Southern Illinois University Carbondale, will offer a quick overview of the 'good, the bad and the ugly of SBIR/STTR'; will provide insight as to whether these programs hold promise for your company; and basic pointers on preparing and submitting proposals. For more information on the workshop or to register, contact kharfst@biz.siu.edu.

How To Win SBIR Awards – Pittsburgh, PA, October 19, 2011. This event, sponsored by Maryland TEDCO and the Maryland SBDC Network, will focus on how to evoke the desired responses in reviewers of SBIR/STTR applications through focused strategic planning, pre proposal marketing efforts and competitive application techniques. Course instruction, workbook, & classroom materials will be provided by the SBIR Resource Center. For more information, visit <http://sbir.us/course.html>, or contact SBIR@win-sbir.com or (410) 315-8101.

SBIR/STTR Intro Webinar -- October 19, 2011. The Seminar will introduce attendees to SBIR/STTR programs, the services that the North Carolina Small Business and Technology Development Center (SBTDC) provides to those looking to submit proposals, as well as sources of additional program information. For more information and to register, visit www.sbtcd.org/events/sbir/workshops2011/.

* SBIR/STTR Phase 1 Proposal Preparation Workshop -- Gainesville, Florida, October 20, 2011. This workshop will provide a strong overview of the SBIR/STTR programs and will present a comprehensive four-step process for developing a credible and competitive Phase 1 proposal. For more information or to register, contact cbrown11@ufl.edu.

NIH SBIR/STTR Phase 1 Proposal Training – Chapel Hill, NC, October 22-23, 2011. This two-day course, sponsored by the North Carolina Small Business and Technology Development Center (SBTDC), is designed to prepare you to submit a competitive proposal in the new format. At the end of the workshop you should have all the tools you need to develop a much more competitive proposal for submission to NIH. Also, learn about the review process, scoring and other critical aspects to successful funding. For more information and to register, visit www.sbtcd.org/events/sbir/workshops2011/.

2011 National Government Contactors Expo -- October 25-26, 2011, Las Vegas, NV. This event, designed to help SBIR contractors, will cover everything from DCAA audit compliance to developing your Indirect Rates. Visit www.govconexpo.com or call 303-800-9115 for more information.

DoD SBIR/STTR Phase 1 Proposal Training -- Cary, NC, November 3, 2011. This event, sponsored by the North Carolina Small Business and Technology Development Center (SBTDC), will offer the opportunity to learn SBIR & STTR DoD basics; develop Phase I proposal strategy; explore the proposal

craft, review & debriefing process; receive Phase II proposal guidance, and more. For more information and to register, visit www.sbtcd.org/events/sbir/workshops2011/.

* SBIR/STTR Phase 1 Proposal Preparation Workshop, Sarasota, Florida, November 4, 2011. This workshop will provide a strong overview of the SBIR/STTR programs and will present a comprehensive four-step process for developing a credible and competitive Phase 1 proposal. For more information or to register, please contact jmcgill@edcsarasotacounty.com.

National SBIR/STTR Conference -- New Orleans, Louisiana, November 6-9, 2011. For more information, as it becomes available, visit <http://www.facebook.com/event.php?eid=124871344256883>.

SBIR/STTR Intro Webinar -- November 16, 2011. The Seminar will introduce attendees to SBIR/STTR programs, the services that the North Carolina Small Business and Technology Development Center (SBTDC) provides to those looking to submit proposals, as well as sources of additional program information. For more information and to register, visit www.sbtcd.org/events/sbir/workshops2011/.

* SBIR/STTR Phase 1 Proposal Preparation & Cost Proposal/Government Accounting Workshops, New Brunswick Area, New Jersey, November 17-18, 2011. The first day Phase 1 proposal preparation workshop includes a strong overview of the SBIR/STTR programs, followed by an extensive discussion of a simple but effective four-step process for developing a credible and competitive Phase 1 proposal, and a group review an actual SBIR proposal. Cost proposal and government accounting will be covered on the second day. For more information or to register, contact RandyGHarmon@aol.com.

Other possible upcoming SBIR training opportunities include:

SBIR/STTR workshop, Orlando, Florida, Early winter 2011

* Greenwood Consulting Group, Inc will provide training at these workshops. Any attendee of one of these workshops is entitled to a free critique of his or her draft SBIR or STTR proposal. If you have questions, contact Gail or Jim Greenwood at (239) 395-9446 (voice & fax) or gail-jim@g-jgreenwood.com, or visit their web site at www.g-jgreenwood.com.

If you are sponsoring or are aware of SBIR workshops in your area and would like to post an announcement feel free to contact us.

SOLICITATIONS CURRENTLY OPEN

SBIR

DOE FY 2012 SBIR/STTR Phase I Funding Opportunity Announcement
Application Due Date: September 19, 2011
<http://science.energy.gov/sbir/funding-opportunities/>

DoD SBIR Solicitation 2011.3
Due September 28, 2011
<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

PHS 2012-1 SBIR Contract Solicitation
Due November 7, 2011
<http://grants.nih.gov/grants/forms.htm#contracts>

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF
Due December 5, 2011;
AIDS and AIDS-related due January 7, 2012

<http://grants.nih.gov/grants/funding/sbir.htm>

STTR

DOE FY 2012 SBIR/STTR Phase I Funding Opportunity Announcement

Application Due Date: September 19, 2011

<http://science.energy.gov/sbir/funding-opportunities/>

DoD STTR Solicitation 2011.B

Due September 28, 2011

<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF

Due December 5, 2011;

AIDS and AIDS-related due January 7, 2012

<http://grants.nih.gov/grants/funding/sbir.htm>

COMING SOON

DOT FY12.1 SBIR Program Solicitation

Expected October 11, 2011

<http://www.volpe.dot.gov/sbir/>

NSF FY 2012 STTR Solicitation

Expected October 17, 2011 (on the web now)

<http://www.nsf.gov/eng/iip/sbir/>

NSF FY 2012 SBIR Solicitation

Expected November 2, 2011 (on the web now)

<http://www.nsf.gov/eng/iip/sbir/>

ED IES FY 2012 SBIR Solicitation

Expected late Fall, 2011

<http://www2.ed.gov/programs/sbir/index.html>

SBIR/STTR INFO ON THE INTERNET

PARTICIPATING AGENCY SBIR WEB SITES:

Department of Agriculture

www.csrees.usda.gov/funding/sbir/sbir.html

Department of Commerce

National Oceanic and Atmospheric Administration

www.oar.noaa.gov/orta/

National Institute of Standards and Technology

www.nist.gov/sbir

Department of Defense

www.acq.osd.mil/sadbu/sbir or

www.dodsbir.net

Defense Technical Information Center

www.dtic.mil/dtic/sbir/

Air Force

www.afsbirsttr.com

Army

www.aro.army.mil/arrowash/rt/sbir/sbir.htm

Chemical and Biological Defense Program (CBD)

Defense Advanced Research Projects Agency (DARPA)

www.darpa.mil/sbir/

Defense Threat Reduction Agency (DTRA)

www.dtra.mil/acq/business/acq%5Fsmallbus.html

Missile Defense Agency (MDA)

www.winbmdo.com/

Navy

www.navysbir.com/

National Geospatial-Intelligence Agency (NGA)

www.nga.mil/portal/site/nga01/index.jsp

Office of the Secretary of Defense (OSD)

Special Operations Command (SOCOM)

<http://soal.socom.mil/index.cfm?page=sadbu&sb=sbir>

SBIR Interactive Technical Information System (SITIS)

<http://dtica.dtic.mil/sbir/index.html>

Department of Education

<http://www2.ed.gov/programs/sbir/index.html>

Department of Energy

<http://sbir.er.doe.gov/sbir/>

Homeland Security Science and Technology Directorate (S&T)

<https://sbir2.st.dhs.gov>

Department of Transportation

www.volpe.dot.gov/sbir

Environmental Protection Agency

www.epa.gov/ncer/sbir/

National Institutes of Health

<http://grants1.nih.gov/grants/funding/sbir.htm>

National Aeronautics & Space Administration

<http://sbir.nasa.gov>

National Science Foundation

<http://www.nsf.gov/eng/iip/sbir/index.jsp>

Small Business Administration

www.sba.gov/SBIR/

NATIONAL RESOURCES (GOVERNMENT/NON-PROFIT)

CRIS (Current Research Information System)

<http://cris.csrees.usda.gov/>

CRISP (Computer Retrieval of Information on Scientific Projects)

www.crisp.cit.nih.gov/

Federal Business Opportunities

www.fedbizopps.gov/

Grants.gov

www.grants.gov

Pacific Northwest National Laboratory Economic Development Office

www.pnl.gov/edo/

SBA Tech-Net

<http://tech-net.sba.gov/>

State Science and Technology Institute

www.ssti.org

STATE/REGIONAL SBIR AND SMALL BUSINESS RESOURCES
(listed alphabetically by state)

Technology Research and Development Center of Alaska (TREND)

www.trendalaska.org/

Arkansas SBDC SBIR/STTR Program

<http://asbtcd.ualr.edu/technology/index.asp>

SBIR Colorado

www.sbircolorado.org/

The Connecticut SBIR Office

www.ctsbir.com/

Delaware SBDC Technology Assistance

<http://www.delawaresbdc.org>

Florida SBDC Network Business Technology Commercialization Program

www.floridasbdc.org/btc

Georgia Advanced Technology Development Center (ATDC) SBIR/STTR

<http://atdc.org/services/sbirsttr>

Hawaii SBIR program (HDTIC)

www.htdc.org/sbir/

Idaho SBIR Initiative Program

<http://technology.idaho.gov/sbir>

Idaho – Boise State University Technology and Entrepreneurial Center (TECenter)

<http://www.bsutecenter.com/>

Idaho Department of Commerce SBIR/STTR Grant Programs

<http://commerce.idaho.gov/business/business-development/federal-funding/about-sbir-sttr/>

Heartland Illinois Technology Enterprise Center (HITEC)

www.heartlanditec.org/

Illinois Department of Commerce and Economic Opportunity (DECO)

<http://www.commerce.state.il.us/dceo/>

Indiana Economic Development Corporation

<http://iedc.in.gov/entrepreneurship/small-business-innovation-research-initiative>

Iowa State University Research Foundation, Inc. (ISURF)

www.techtransfer.iastate.edu

Kansas Technology Enterprise Corporation (KTEC)

www.ktec.com/business/section/resources.htm

Kentucky Science and Technology Corporation

www.kstc.com

Maine Technology Institute

www.mainetechnology.org/

Maryland Technology Development Corporation (TEDCO)

www.marylandtedco.org/

Minnesota Science & Technology Authority

www.PositivelyMinnesota.com/SciTech

Defense Alliance of Minnesota

www.defensealliance.com/

MoFAST: Moving Missouri's Innovations to Market

www.mofast.net

Montana SBIR Program - Montana Department of Commerce

<http://sbir.mt.gov/index.asp>

MSU TechLink - Regional DoD SBIR and Transition Assistance

www.techlinkcenter.org/sbir

Nebraska Business Development Center

<http://nbdc.unomaha.edu/SBIR/>

Nevada Small Business Development Center (NSBDC)

www.nsbdc.org/

New Jersey SBDC Technology Commercialization Center

<http://njsbdc.com/blog/technology-commercialization/>
New Mexico SBIR Outreach Program
www.techventures.org/whatwedo/entrepreneurs.php
New York SBIR/STTR Assistance
www.nystar.state.ny.us/sbir/outreach.htm
University of North Dakota Center for Innovation SBIR / STTR Services
http://www.innovators.net/innovators/public_html/entrepreneur_services/es_sbir.html
North Carolina SBTDC SBIR Outreach
www.sbtcd.org/technology/sbirsttr.asp
Ohio SBIR Program
www.odod.state.oh.us/tech/sbir/
Ohio Aerospace Institute Small Business Network and Industry Membership Program
<http://www.oai.org/networking/event/index.html?sc=3>
Oklahoma Center for the Advancement of Science and Technology
<http://www.ok.gov/ocast/>
Oregon SBIR and STTR Resource Guide
www.bizcenter.org/Services/7530/6198/7548
Innovation Partnership (Pennsylvania)
www.innovationpartnership.net/
Puerto Rico Small Business Development Center
www.prsbdc.org/CDTC_web/index.htm
Small Business High Technology Institute
www.sbhti.org/
South Dakota SBIR Center
www.sbir.dsu.edu
South Dakota SBIR Center
www.sbir.dsu.edu
The University of Tennessee SBIR Assistance Center
www.tnsbir.tennessee.edu
Virginia's Center for Innovative Technology
www.cit.org/
Washington Technology Center SBIR Program
<http://www.watechcenter.org/sbir>
Washington State Small Business Development Center
www.sbdc.wsu.edu
Wisconsin Entrepreneurs' Network
www.wenportal.org
Wisconsin SBIR/STTR Program
www.wisconsinsbir.org/
Wyoming SBIR/STTR Initiative
www.uwyo.edu/sbir/

OTHER RESOURCES AND CONSULTING SERVICES

Advanced Technology Innovations, Inc.
<http://www.atiincusa.com/>
Bid Data Line
www.biddataline.com/fed/
Biotechnology Business Consultants, LLC
www.bioconsultants.com
Centurion Technology
www.centuriontechnology.com/
Clark Nuber P.S., CPAs
www.clarknuber.com/
Cohen International, SBIR Consulting
<http://rogercohen.com/sbir>

Consulting Concepts, LLC
www.consultingconceptsllc.com

DuResTec
www.durestec.com

Foresight Science & Technology, Inc.
www.foresightst.com

Gov-Con Solutions, LLC
www.sbiraccounting.info

Grant Strategies, LLC
www.grantstrategies.com

Greenwood Consulting Group, Inc.
www.g-jgreenwood.com

GROW LLC
www.growllc.com

InKnowVation Online
www.inknowvation.com

Innovation Asset Management, LLC
www.iam-llc.com/

Jameson & Company, P.C. (SBIR Survival Kit)
www.sbircpa.com

JHEverson Consulting LLC
www.JHEversonConsulting.com

John Balsam Associates, LLC
www.johnbalsamassociates.com

Hentzel & Associates SBIR Services
www.sbirhelp.com

Lytmos Group, LLC
www.lytmos.com

Marti Elder Inc. -- SBIR consulting in the Northern Rockies region
www.martielder.com

Miller & Associates, P.C.
www.millerpc.com/

New Technology Connection
www.newtechconnect.com

NineSigma, Inc.
www.ninesigma.net/

Ohio Aerospace Institute
www.oai.org

Parmelee Creative & Technical Writing
www.parmeleeewriting.com/

PBC SBIR Services
www.sbirhelpdesk.com
www.pbcinc.com

Piquero Insights, Inc.
www.piqueroinc.com/

Proposals that Work, LLC
www.proposalsthatwork.com

ResearchResearch
www.researchresearch.com/entry/entry.htm

Research Commercialization and SBIR Center
<http://center.ncet2.org/>

Research Editing
www.researchediting.com

Robert Berger Consulting
Under construction

Rocket Science Technologies

<http://rocketscitech.com>
SHIFT Connector: Bringing Business Jobs to Academic Investigators
<http://funding.niaid.nih.gov/ncn/sbir/shift/default.htm>
SBIR.gov
<http://www.sbir.gov/>
SBIR Gateway
www.zyn.com/sbir/
SBIR Nation
www.twitter.com/SBIRNation
SBIR Resource Center
<http://sbir.us>
SciBiz Services
www.scibiz.net/
Small Business Technology Coalition
www.sbtc.org
Summit Contract Management, LLC
www.summitcontractmanagement.com
Tech BizSolutions, Inc.
www.sbiraccounting.com
The SBIR Coach - Fred Patterson
www.SBIRcoach.com
The SBIR Network
www.sbir.net

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HOW TO REACH US

If you have any comments, suggestions, or would like to submit items for the next issue please contact us:

Richard Fowler - richard.fowler@pnl.gov - (509) 372-4332

Gary Spanner - gary.spanner@pnl.gov - (509) 372-4296